

A study of valuation through multiple methods of top Finnish companies

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Abstract

The principal theme of the thesis is corporate valuation through alternative techniques. The theoretical part included valuation. Several models and methods of value determination were introduced. The information in the theoretical part was applied in the practical part of the research In the stock market; there are many firms whose market value differs from the intrinsic value. The main goal was to figure out, which of the top Finnish 25 NASDAQ OMX Helsinki firms were under-or overvalued. To address this, methods such as Discounted Cash flow, Free cash flow to the firm, Capital Asset Pricing model, Multiples and Tobin's Q were applied.

In the study, secondary data was used. Historical data collected and consisted 10-year sample of firm's historical stock market and accounting data from 2005 to 2018, daily stock performances of each firm daily stock performances of the general stock market and yearly accounting data of each firm. They were analysed by various methods to discover undervalued firms and figure out their intrinsic value. Microsoft Excel was used to perform the valuation tasks. Once the valuation models were successfully applied in practice, it was possible to figure out the undervalued firms and their intrinsic value.

The results exposed that in 2018 among 18 firms, 12 were overvalued and the other six firms were undervalued. Among those, 11 firms had negative real value. The performance-related multiples and Tobin's Q implied that from 2005 to 2018, the firm's that were considered undervalued, their performance had been unstable even though their stock's market price has been relatively stable.

It should be noted that the value of a company cannot be explicitly calculated, but the valuation is always based in part on a subjective assessment. A successful valuation of a company is difficult, and it is one of the most important fundamentals when considering a successful acquisition of a firm's stock -or the whole company.

Keywords (subjects)

Valuation, valuation methods, Free Cash Flow, Tobin's Q, Multiples, Capital Asset Pricing model

Miscellaneous



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Tiivistelmä

Opinnäytetyön pääsisältö keskittyi yrityksen arvonmääritykseen. Opinnäyte koostui teoreettisesta osasta ja käytännön osasta. Opinnäytetyössä kuvataan arvonmääritystä kokonaisvaltaisena prosessina ja esitellään käytetyimpiä arvonmääritysmenetelmiä, sekä niiden käyttötarkoituksia. Arvonmäärityksen avulla on mahdollista selvittää, määrittävätkö yritykset arvonsa, sekä osakehintansa markkinoilla oikein. Päätavoitteena oli selvittää, mitkä Suomen 25 parhaasta NASDAQ OMX Helsinki -yrityksistä olivat aliarvostettuja tai yliarvostettuja. Osakemarkkinoilla voi olla yrityksiä, joiden markkina-arvo eroaa todellisesta arvosta. Tämän selvittämiseksi yrityksiä tutkittiin seuraavien metodien kautta: Diskontattu kassavirta, Vapaa kassavirta, Capital Asset Pricing -malli, Tobinin Q ja Pörssitunnusluvut (P/E-Luku, P/S-luku ja P/B-luku).

Tutkimusdata koostui kymmenen vuoden otannasta historiallisista kirjanpitotiedoista sekä markkinadatasta ajanjaksolla 2005–2018. Useita yrityksiä analysoitiin eri metodeilla aliarvostettujen yritysten löytämiseksi ja niiden todellisen arvon selvittämiseksi. Tutkimus käsitteli mitä eri arvonmääritysmalleja on olemassa, ja kuinka arvonmääritysprosessi suoritettiin. Useita arvonmääritysmalleja sovellettiin onnistuneesti käytännössä. Tämä mahdollisti yrityksen todellisen taloudellisen arvon arvioinnin luotettavammin.

Tulokset osoittivat, että vuonna 2018, 18 yrityksen keskuudessa 12 oli yliarvostettuja sekä 6 yrityksistä oli aliarvostettuja. Näistä 11 yrityksellä oli negatiivinen todellinen arvo. Pörssitunnusluvut ja Tobinin Q osoittivat, että vuosien 2005 ja 2018 välillä yritysten tulokset olivat olleet epävakaita, vaikka niiden osakekurssi on ollut suhteellisen vakaa.

On huomattava, että yrityksen arvoa ei voida suoraan laskea, mutta arvonmääritys perustuu aina osittain subjektiiviseen arviointiin. Arvonmääritysmallien soveltaminen käytäntöön oli onnistunut. Vaikka yrityksen arvonmääritys on haastavaa, se on yksi tärkeimmistä perusteista ennen osakkeiden ostopäätöstä -tai onnistunutta yrityskauppaa.

Avainsanat (asiasanat)

Yrityksen arvonmääritys, Diskontattu kassavirta, Vapaa kassavirta, Capital Asset Pricing - malli, Tobinin Q ja Pörssitunnusluvut

Muut tiedot -

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1 Introduction

This chapter introduces the background of the thesis and the rationale of the chosen topic. Additionally, the research framework, research objectives and research questions are presented.

1.1 Background

The spotlight on the stock market has always been immense since the day we started trading. In the stock market, publicly traded firms distribute their possession for the general public by issuing shares of stock, and they are freely traded on the stock exchange market. However, a common debate exists on whether the market price of a firm's stock accurately reflects the real value of the company.

In Finance and Corporate governance, the method of determining the true value is called Valuation. The impact of valuation occurs on many levels, regionally, domestically, and globally. An improperly calculated valuation can cause a negative impact on the whole stock market, or in the worst-case lead into a recession. (Damodaran 2002, 6-14.) Valuation assesses whether the stock market correctly values firms. It also serves as an aiding instrument to help determine the real value of a security, an asset, or a firm. The value of a firm can be overvalued or undervalued in comparison to its intrinsic value. Hence, if the firm value is higher than the intrinsic value, it is considered overvalued, and if the firm value is lower, it is seen as undervalued. (Stowe, Robinson, Pinto & McLeavey 2007, 2-28.) Due to the global Financial crisis of 2008 EU and Finland also faced a recession, which made the role of financial analysis even more essential than before. In order to comprehend how the period affected Finnish firms and their value, the top 25 firms in NASDAQ OMX Helsinki were chosen as the sample to perform valuation on.

1.2 Research motivation

The author has chosen these aspects combined with the interest in Finance. It has contributed to the implementation of this research. The research has allowed the author to explore corporate Finance in a more comprehensive and detailed manner as

well as strengthened her knowledge and curiosity towards the field. The thesis can be beneficial for future studies, research, or personal career development. In addition, the research can potentially offer viable results for the firms included in the sample.

The author delved to the topic of valuation, and after studying a considerable number of relevant articles and research, she discovered that a very small portion of the existing literature had studied the effects on the Finnish market. Therefore, the reasoning for selecting firms listed in NASDAQ OMX Helsinki 25, derives from the lack of previous research. Considering the aforementioned points, the author deemed it essential to contribute to the current body of literature by providing a thorough research on the topic.

1.3 Research objectives and questions

When the firm is being evaluated, its performance and growth tend to be vital metrics. Commonly, investors are more focused on the financial aspect of the firm, and consequently, firms with better financial performance records are considered more favourable by investors. If the performance of the stock indicates no growth potential the investors may defiantly abandon aforementioned stocks. When determining the intrinsic values of firms in NASDAQ OMX Helsinki 25, this research could be used as a crucial source of information in assisting firm managers in their decision-making process. It can aid them in choosing the correct stocks or with defining their strategies. If the firm value is higher than their intrinsic value, the firm managers should act on it. Conversely, if a firm is valued lower than the intrinsic value, the firm managers should try to increase firm performance as an act of protecting the firm's investors. (Koller, Goedhart & Wessels 2005, 4-21.)

There is a chance that the firms' market value may not match the intrinsic value; hence the firm performance and probable growth do not match with the market price. This problem is the focus of the current study. Through valuation the author seeks to determine the market value and intrinsic value of the sample firms. Additionally, the results of the research aim to provide an answer on how efficient, or perfect the stock market itself is. This approach will build a bridge between two

sides, the historical side as in market data, and the other side as what is derived from the theoretical calculations, which can also be described as comparing actual values with the theoretical values "as given by" various valuation techniques. With this, the author attempts to answer these research questions:

- 1. What are the values of the top 25 Finnish firms as calculated by various valuation techniques?
- 2. Which of the firms listed in the OMXH25 are undervalued or overvalued?
- 3. What are the implications of under/overvaluation of firms on investors?

The data collected for the purposes of the current research is numerical, retrieved primarily from the stock market database NASDAQ OMX Nordic and from the yearly annual reports of each firm. Financial data was used as input for various formulas and variables to estimate the intrinsic values of the companies. Data was collected in a 10-year sample of the firms' historical stock market and accounting data for the period of 01.01.2005-31.12.2018. The data has then been processed using the Spread-sheet Software Microsoft Excel in which the methods and measures of valuation have been produced. Multiple methods of valuation have been applied in this study in order to induce objectivity and robustness to support the findings of the research. The research aims to offer precise, unbiased results.

1.4 Structure of the Thesis

Literature review is conducted to entirely understand the methodology and the models used during the research process. Chapter 2 consists introduction of the topics discussed in this thesis with literature review. Chapter 3 contains methodology of the research, data collection, data analysis and the Reliability and Validity. The Chapter 4 summarizes the findings of the research and assesses the credibility of the research and offers possible suggestions to following researchers.

2 Literature Review

This chapter introduces various concepts, definitions, practical functions of valuation, different valuation models, aspects related to the DCF model and the DCF formulation. The author used multiple works of literature which include articles, online publications, soft and hard copies of books. This chapter aids the reader to understand the concept of valuation. This chapter focuses on reviewing the literature. Eleven sub-chapters have been mentioned here, of which are the Chapter 2.1 Value, Chapter 2.2 The concept of firm valuation, Chapter 2.3 Major issues of firm valuation, Chapter 2.4 Valuation models, Chapter 2.5 Discounted cash flow methods (DCF), Chapter 2.6 Capital Asset Pricing Model-CAPM, Chapter 2.7 Tobin's Q, Chapter 2.8 Multiples, Chapter 2.9 Book Value of Equity, Chapter 2.10 Operating profit margin, Chapter 2.11 Net profit margin and Chapter 2.12 Hypotheses.

2.1 Value

The company's value can be determined differently depending on the buyer, or it can be different for the buyer and the seller. Value is not equivalent to the price. The price is the quantity agreed between the seller and the buyer when considering the sale of a company. There are numerous reasons for determining the difference in a specific company's value. (Fernandez 2015, 2.) A firm can directly relate its decision making to its value, also on which projects it takes, how it finances them, and how they structure their dividend policy. When this relationship is understood, value increasing decisions and financial reforms are less problematic. (Damodaran 2002,12.) The simplest way to explain this is via an example provided by Fernandez (2015, 2);

A large and technologically highly advanced foreign company wishes to buy a well-known national company in order to gain entry into the local market, using the reputation of the local brand. In this case, the foreign buyer will only value the brand but not the plant, machinery, etc. as it has more advanced assets of its own. However, the seller will give a very high value to its material resources, as they are able to continue producing. From the buyer's viewpoint, the basic aim is to determine the maximum value it should be prepared to pay for what the company it wishes to buy is able to contribute. From the seller's viewpoint, the aim is to ascertain what should be the minimum value at which it should accept the operation. These are the two figures that face each other across the

table in a negotiation until a price is finally agreed on, which is usually somewhere between the two extremes. A company may also have different values for different buyers due to economies of scale, economies of scope, or different perceptions about the industry and the company.

Market value is the worth of a company according to the stock market. Market value is derived from the number analysis. Commonly media and investors refer to Market value when they mention the value of the business. The market value does not only rely on the historical cost of the firm's assets, it also relies on investor expectations on how much profit the firm's assets might generate in the future. (Berk, DeMarzo & Harford 2012, 29.) Book value on the other hand, is the value amount of shareholders equity in the balance sheet (capital and reserves) which are stated in the financial statements of a company. From this, the difference between total assets and liabilities is visible, and the surplus of the company's total goods and claims over its total debts with other parties. (Fernandez 2015, 3.) Book value literally means the value of the business according to the "books" as financial statements call the value. Book value is calculated from the balance sheet, which is Historical data. (Damodaran 2002, 40.) Benjamin Graham and David Dodd (1934, 17) discuss the intrinsic value on their Book Security Analysis. In this book, they examine that Intrinsic value was considered equal with Book value before. It was equal to the net assets of the firm. This view of intrinsic value was quite definite, but it proved not to be practical. Since, the average earnings nor the average market price are not demonstrated any tendency to be governed by book value. Later, Damodaran has defined the Intrinsic value of the company by following statement: "The intrinsic value of a company is the present value of the expected cashflows of the company over its lifetime." (2010, 181). Damodaran states (2010, 41), that every asset with intrinsic value reflects its cash flow potential and its risk. The process of estimating intrinsic value causes challenges since there is a tendency to look past market perceptions and asses the intrinsic value of a business or asset. Generally, the intrinsic value of an asset is estimated by conducting a Discounted cash flow calculation (Damodaran 2011,7).

The stock market and the market price of the stock frequently changes. The price of the stock can be considered as undervalued if the market price is below the intrinsic value. If the market price of the stock is higher than the intrinsic value, the stock can be considered overvalued (Rawley & Benton 2010, 294.) Jensen (2004, 554) has

discussed, that if a firm stock is overvalued, they will not generate the financial performance as is required by the market. The result of overvaluing is the firm's capital, both equity and debt become interesting to be acquired by the investors. As this occurs, the result of overvaluation will affect the firm's debt structure, and the importance of the management of the debt rises. Meantime, overvaluation establishes reasons to sanction unnecessary internal spending on operating costs (Jensen 2004, 555-562.) Graham introduced The value Investment principle in the book of 'The Intelligent Investor' (1949), which provides a base for investors whether stocks are undervalued. There, he stated the way investors should respond to overvalued or undervalued stock. If the stock is overvalued, Graham suggests that the stock should not be bought or sold. On the other hand, if the stock is undervalued, the stock should be bought or held on.

2.2 The concept of firm valuation

Views on valuation can be divided into two sides. Others see valuation as "hard science," where is no space for analytic views or human error. At the other side are the visionaries who see valuation as a means to manipulate numbers for any result sought (Damodaran 2016, 2.) In many areas of finance, which include corporate finance, mergers, acquisitions, and portfolio management, valuation plays a key role (Damodaran 2002, 8). Purposes of doing a valuation can be various. A valuation can be done in the following situations.

- In a company that has to buy and sell operations. Regarding the buyer, one valuation method will resolve the highest price that should be paid. For the seller, other valuation will result in the lowest price where they should sell.
- A valuation of publicly listed firms can be used to compare their share price on the stock market, with it to determine and decide if sell, buy, or keep the shares. Also, several valuating firms can be used to choose the securities that the created portfolio should concentrate on to: Ones that seem to be undervalued by the market. Valuation also can be used to make comparisons between firms.

- A valuation can be beneficial to public offerings as well. It is used to rationalize the price at which the shares are offered to the public. This includes the
 Initial public offerings (IPO's) here, knowing the intrinsic value of the company before entering the share market assists the company's management to
 justify the new market price.
- In inheritances and wills, the goal of valuation is to compare the share's value with the value of other assets.
- When determining the compensation, the valuation of the whole company or
 just the business unit is beneficial to determine the value created by the executives- or the business that is being evaluated. As the compensation is based
 on value creation by the executives.
- The valuation of a company or a business unit is essential when identifying and determining the core value drivers.
- It provides crucial strategic decisions for a company or a business unit to determine the next steps in their existence. A valuation can provide essential information for the company, whether it should stay in business, expand, merge, slow down, or sell itself to some other company.
- The valuation of the whole company or a business unit provides information for determining what areas of business, products, demographic areas, target markets, customers to maintain, expand, or cancel, which makes valuation useful for long-term planning.
- It offers a way to measure the impact of the company's policies and strategies on their value creation and deterioration. (Fernandez 2015, 2.)

Berk and DeMarzo (2017, 61) have stated the valuation principle, where:

"The value of a commodity or an asset to the firm or its investors is determined by its competitive market price. The benefits and costs of a decision should be evaluated using those market prices. When the value of the benefits exceeds the value of the costs, the decision will increase the market value of the firm."

This statement agrees with this research's statement and objective. Also, Damodaran (2005, 694) has discussed that with valuation, the firm makes the best decisions, and enriches its investors.

Valuation is not considered as an objective activity, and preconceptions and biases brought by the analyst to the valuation process will eventually find their way into the value (Damodaran 2002, 9). There are three significant issues found from valuation, that the analyst should pay attention to when performing the process. Those are the human bias, uncertainty, and complexity and the development of valuation models. (Damodaran 2016, 2.)

2.3 Major issues of Firm Valuation

These are the human bias, uncertainty, and complexity and the development of valuation models (Damodaran 2016, 2). The first issue of human bias, which is always present. We tend to absorb the external information, analyses, and opinions about a firm, which results in not entering a valuation without some bias. There are suggestions on avoiding bias. The first suggestion is to eliminate all bias before starting a valuation. Secondly, strong public positions regarding the value of a company shall be avoided. The aforementioned can result in biased analyses because of the decision on if a company is under-or overvalued heralds the actual valuation and the choice of methods. Third, the involvement in determining if the company is under-or overvalued before the valuation shall be left to a minimum. (ibid., 2-3.)

Uncertainty is continuously related to valuation; consequently, it results from the asset being valued, with the addition of the chosen valuation model and the estimation of the result (Damodaran 2002, 3). Mistakes made with the conversion of information into inputs and them entered into models will result in estimation error, which is a crucial cause in uncertainty. With firms, the pre-vision of the performance can result in any direction. The company can perform better or worse than expected when the estimates in valuation fail. If the company performs in the way expected, the change in the macro-economic environment can cause deviations. An increase or decrease in interest rates, or the economy, in general, can do well or worse than

expected. Changes in the macro-economic environment as these affect value. (Damodaran 2010, 14.)

With technological development over the decades, valuation models have developed into more and more complex. The development and easier access to data allows more detailed valuation, but the fundamental issue is how complex and detailed a valuation should be. (Damodaran 2010, 15.) There is a division of opinion that valuation is done in more detail, it will be more consistent than in less detail, and in detail, the results are more decisive. Valuation done with less detail can be as significant as a valuation with more detail. Considering using detailed data will result in more specific forecasts, but the disadvantage of detailed data is the increased amount of inputs, which increases the potential for error and continues to create complex models. Professionals in valuation suggest endorsing a simple principle in valuation. To avoid valuation issues, value an asset with the simplest model applicable. (ibid., 15-16.)

2.4 Valuation models

There are four main groups of valuation models, balance sheet-based methods, income statement-based methods, mixed methods, and cash flow discounting-based methods. According to Fernandez (2015, 1), the methods based on cash flow discounting are theoretically "correct."

MAIN VALUATION METHODS					
BALANCE SHEET	INCOME STATEMENT	MIXED (GOODWILL)	CASH FLOW DISCOUNTING	VALUE CREATION	OPTIONS
Book value Adjusted book value Liquidation value Substantial value	Multiples PER Sales P/EBITDA Other multiples	Classic Union of European Accounting Experts Abbreviated income Others	Equity cash flow Free cash flow Capital cash flow Debt tax shield	EVA Economic profit Cash value added CFROI	Black and Scholes Investment option Expand the project Delay the investment Alternative uses

Figure 1 Six groups of methods for valuing firms, Damodaran 2009

2.5 Discounted cash flow methods (DCF)

Discounted methods are the group of methods that calculate the estimated attraction in an investment probability (Ruback 2002, 85). The following formula calculates discounted cash flow (DCF):

Value =
$$\frac{CF_1}{(1+i)^1} + \frac{CF_2}{(1+i)^2} + \dots + \frac{CF_{\infty}}{(1+i)^{\infty}} = \sum_{n=i}^{\infty} \frac{CF_n}{(1+i)^n}$$

CF= Cash flow

i= discount rate

n= time periods from one to infinity

The Discounted cash flow method is used to calculate intrinsic value. Discounted cash flow methods utilize the required annual rate to result in present value estimates, in consequence, to analyse future cash flow projections and discount them. Then, the present value estimate is applied when assessing the potential for investment. The prospect to invest might be promising if the results from Discounted cash flow analysis are higher than the current cost of the initial investment. (Damodaran 2002, 17.) Ruback (2002, 85) states that the purpose of the analysis of Discounted cash flow methods is to assess the money an investor could receive from an investment, within the adjustment for the time value of capital employed. When assessing riskier cash flows, Damodaran (2010, 303-304) suggested them to be assessed with a lower value than when assessing steady cash flows. In traditional cash flow valuation models, the discount rate is the portrayer of how concerned we are of the risk. The common tendency is that higher discount rates are used for riskier cash flows and lower discount rates on more safe cash flows (ibid., 2010, 303-304) The result of DCF

generally is, if the value from the firm is lower than the market value of the firm, DCF estimates the firm to be overvalued. When the value is higher than the market, the estimation is that the firm is undervalued. Issues with the Discounted cash flow come from the complexity, a pre mentioned issue with valuation. The model is sensitive to changes, and the later explained Terminal value is can be difficult to estimate. Often the end result is overvalued. It forces the analyst to decide, if to trust the results- or compare them with other techniques that are closer to the market observations. Often by trusting only the DCF forecast can result the firm to bankruptcy, analysts tend to prefer to apply other techniques. (Damodaran 2016, 15.)

2.5.1 Free cash flows and Weighted average cost of capital (WACC)

The cash that is generated from the flow of the firm's business operations can be termed as the free cash flow. One of the Discounted cash flow models is the Cash flow of firm (FCFF), and a variation of the free cash flow. It is another option to do equity valuation, where you do the valuation of entire business. The value of the firm is calculated by discounting the free cash flow to the firm at the weighted average cost of capital (WACC). Included in this value are tax benefits of debt, and the expected additional risk related with debt. (Damodaran 2005, 718.) According to Damodaran (2002, 542), firms with relatively high leverage are best suited for FCFF approach. Hence, in situations when the debt and the value of Equity are affected to the firm volatility, results in the firm to be more sensitive to assumptions regarding their growth and risk. As Ruback (2002, 85) has stated, the purpose to analyse these is to assess the money an investor could receive from an investment. The most common of numerous variations of free cash flow to the firm is calculated by:

Free cash flow to Firm

- = After tax operating income
- (Capital expenditures Depreciation)
- Change in non cash working capital

First, the cash flows to the firm for both equity and debt holders are measured. The discount rate of Free Cash flow of firm is Weighted average cost of capital (WACC), it is used to discount the future cash flows. WACC is not a cost or a required return for the firm, it is a weighted average of cost and of the required return. WACC is calculated by the following calculation.

$$WACC = \left(K_e \frac{E}{D+E}\right) + \left(K_t \frac{D}{D+E}\right)$$

E= Market value of the equity

Ke=The required return to equity

D= Market value of the debt

Kt=After tax cost of debt

There are common errors with WACC. First, if the wrong tax rate is applied. The rate should be applied yearly. Second error derives if the Book value of debt and equity are used instead of market values. (Fernandez 2019, 1-3.)

Value of Firm =
$$\sum_{t=i}^{\infty} \frac{CF \ To \ Firm_t}{(1 + WACC)^t}$$

Damodaran (2002, 19) has stated that it is crucial not to mix cashflows and their respective discount rates, if that is done, it will lead to a biased estimate of the value. Free cash flow can be considered more challenging than only analysing dividends. Hence, with free cash flow the cash flows from the firms' operations should be integrated with the firms investing, and financing activities.

According to Damodaran (2005, 720), there is two factors to note about this model. The first, that it is general enough for the market. The value of the firm is remaining as the present value of the after-tax operating cash flows, and here the cost of capital changes as the debt ratio changes. Second, there is a widely held presumption that the cost of capital approach requires to include the theory of a constant debt ratio, this approach is open for debt ratios that change over time. Stowe, Robinson, Pinto and McLeavey (2007, 110) states that a firm with a history of leverage changes, the analysis of a growing rate of free cash flow to firm can be meaningful to analyse.

Stowe, Robinson, Pinto & McLeavey (2007,109) states that, the value of the firm's equity is found by subtracting the value of debt from the value of the firm. The value

of equity can be found on DCF by taking the enterprise value which is calculated by using FCFF minus the Market value of debt (Damodaran 2016, 12).

2.5.2 Forecasting cash flows

Forecasting is an important step when determining intrinsic value. The past of the firm's growth should be examined in order to forecast the firm's value. When forecasting, three things should be considered—first, the length of the growth period. Second, the actual forecast of the cash flows in the period and, finally, the calculation of the firm's terminal value. (Damodaran 2002,58.)

The forecasting is complex. When the firm is large, the development will most likely be stable, or it will not be liquid enough to survive. The survival depends if the company has a higher return on their capital than their cost of capital, or the return on equity is higher than the cost of equity. Commonly, the period is five years. Three factors should be considered when identifying the timeframe. First, the size of the company should be considered. Generally, small, and new firms tend to grow faster than acknowledged firms. A large firm can still grow rapidly if the market capacity can be increased. Second, if the firm generates rapid growth and their excess returns are gained. It can cause their status to reinforce and remain the same for many years. Finally, the firm's competitive advantages should be considered. If the firm is visibly more competitive than other firms, it can maintain high growth for longer. (Damodaran 2016, 238-241.) Cash flows can be estimated in two ways. Estimation can be done based on the historical performance of the business. The second way of estimating includes considering the predictions of the firm, or from other analysts. (Damodaran 2002, 383-393.)

2.5.3 Terminal value

The terminal value offers closure for the valuation. Following the forecasting of cash flows for a specified period, the terminal value has to be estimated. It illustrates the firm's value ahead these years since the future of the cash flows cannot be estimated endlessly. There are three ways of estimating terminal value. The first option is to estimate what would be the value other investors would pay for the firm's assets if it were terminated. The second method applies the multiples to estimate the terminal

value. The third model assumes that after the forecast, the growth is continuous, and that the growth rate of the firm is constant. (Damodaran 2002, 475.)

2.6 Capital Asset Pricing Model- CAPM

The Capital Asset Pricing Model is widely used, but also critiqued model. The reason why is because the model assumes that investors do not face transaction costs and have no means of separating good and bad investments (Damodaran 2010, 26). Numerous scientists have tested whether the CAPM will hold, for example, Levy and Stevenson in 1992. In order to calculate CAPM, three components are required: risk-free rate of the market, stock's beta, and risk premium. These will be introduced in the following chapters. Capital Asset Pricing Model calculates the expected return of assets based on beta and expected market returns. (Fama et al. 2004, 28.) Capital asset pricing model also states that the risk premium equals the investment's beta times the market risk premium does (Berk et al. 2012, 366). Capital asset pricing model is calculated by:

$$CAPM = r_f + \beta(r_m - r_f)$$

In this formula r_f =the risk-free rate

 r_m = described as the expected market return. (Fama et.al. 2004, 29.)

2.6.1 Expected rate of return

The Expected rate of return is defined in the book of Fundamentals of Corporate Finance (Berk, DeMarzo & Harford 2012, 366) as the return that is expected of a stock to be earned after a determined period. In order to measure the results, the Expected rate of return applies prospects of possible outcomes of the investment. (Berk, DeMarzo & Harford 2012, 366.) Expected return can be calculated by following calculation:

$$Expected\ return = \sum (R_i \times P_i)$$

In this formula R_i =possible return, and P_i as the measure of probability. (Erickson 2014, 4.)

2.6.2 Risk free rate

A risk-free asset theoretically holds no risk. In stock markets, bonds, treasury bills are considered as risk-free assets. They are distributed by governments, and they contain a certain yield rate and a redemption period. (Koller, Goedhart & Wessels 2005, 300-301.) The risk-free rate is the bond's yield or treasury bills rate. The risk-free asset is not practical in reality as it carries a small amount of risk; the risk-free rate is still considered valid in investment. The risk-free rate can be easily retrieved from the internet. (ibid. 2005, 301-302.) Damodaran has discussed (2008, 16-23) the issues in estimating risk-free rates. If a country does not issue long term bonds there is an issue what risk-free rate can be chosen. Commonly, then analysts tend to choose incorrect rate and result in currency mismatches in valuation. The changes in risk free rate cause also bias to the valuation result, and if the long-term interest rate is wrong, it causes the valuation end result to be incorrect as well.

2.6.3 Beta

Beta is the measure of the systematic risk of an investment (Berk et.al. 2012). Beta represents how the stock can diversify the market portfolio (Koller, Goedhart & Wessels 2005, 299). Beta is calculated by the following formula (Vernimmen et al. 2009).:

$$\beta = \frac{Covariance (R_e, R_m)}{Variance (R_m)}$$

Where, R_e = Return from stock,

 $R_m =$ Expected return from the market,

Covariance = A measure of the stock's return relative to the market

Variance= a measure of how the market changes relative to its mean

By this calculation will get the slope of a regression line. The regression line illustrates how the stock moves in response to the general market movements. (Ehrhardt & Brigham 2008, 211-212.) In practice, the stock is often used as a proxy for the market portfolio. (Damodaran 2012,182).

Results of Beta tend to centralize around one, a stock with a beta above one has risk above average, and stock with a beta below one is lower than average (Damodaran 2010, 26). If a stock has negative beta, it will result in the company on which concentrated on, to have an expected return below the risk-free rate. There are results that negative beta related stock is likely to do well on the downturn of the stock market. The reason why is that it will protect against the systematic risk of other stocks within the portfolio. (Berk, DeMarzo & Harford 2012, 379.) If stock with beta is more than one, it could be profitable for investors as long as the market is rising. In that case, stock returns outperform the market returns. Although the stock there lies possible profitability, such stock also poses a threat when the market is falling, as in that case, the stock's losses will exceed market losses. (Mankiw & Shapiro 198, 422-25.)

Beta can be different due to branch, when firms are more sensitive to changes in the market, for example, luxury car manufacturers that have high betas. The firms that relate to goods and services are more likely in demand of the volatile economic cycle, for example, the food manufacturers, have lower betas. (Lynch 2004.)

2.7 Tobin's Q

Tobin's Q was first introduced by Kaldorin in 1966 and popularised by Tobin in 1977. When defined, Tobin's Q is the ratio of the market value of firms in relation to the replacement costs of the company's assets (Damodaran 2002, 753-754). In history, Tobin's Q has developed to its most common version, and the one used in this research. Bartlett and Partnoy (2018, 1-20) have discussed different versions of Tobin's Q in their Research. Chung and Pruitt (1994, 1) agree that Tobin's Q was created to explain numerous corporate-related phenomena, such as cross-sectional differences in investment and diversification decisions, in the relationship between managerial equity ownership and firm value, the relationship between managerial performance and tender offer gains, investment opportunities, and tender offer responses and financing, dividend, and compensation policies. In order to make this calculation offer authentic results, it is crucial to have the data needed for calculation available and current. Also, it is seen as a practical measure of value for a mature firm that has most or all of its assets in order, where replacement cost can be estimated for the assets (Damodaran 2002, 756). Tobin's Q is influenced by a firm's growth opportunities

(Hundal 2017, 155). As one of the intentions of this research is to see the value of a company, and as Tobin's Q calculates the growth opportunities in a company, the ratio will show as a result whether the company is undervalued or overvalued. (Damodaran 2002, 755.)

Tobin's Q is calculated by taking the book value of debt, and the book value of assets in place of market values (Hundal 2017, 155).

$$Tobin's \ Q = \frac{Market \ value \ of \ equity + Book \ Value \ of \ Debt}{Book \ Value \ of \ Assets}$$

Below all headlines Market value of Equity; Book value of Debt; and Book value of Assets are discussed. Measures are related to the calculation of Tobin's Q. They can also be used as separate company success, income, and profit measures.

Market Value of Equity

As before mentioned, the market value does not only rely on the historical cost of the firm's assets, and it also relies on investor expectations on how much profit the firm's assets might generate in the future (Berk, DeMarzo & Harford 2012, 29). The market value of Equity is commonly known by the term Market capitalization. It defines the market price of the firm's outstanding shares. This measure determines the proportion of capital financed in Equity in the firm. (Koller, Goedhart & Wessels 2005, 330.) The market value of Equity can be calculated by the following calculation.

 $Market\ value\ of\ Equity = Market\ price\ per\ Share \times Total\ Number\ of\ shares$

Here, the Market price per share is the price at which one share of the company can be bought at the stock exchange. Investors strictly follow this indicator to figure out when to acquire shares at the lowest price. (Stowe, Robinson, Pinto & McLeavey 2007, 29.) Total Number of shares can be calculated from the financial data of a firm.

Book Value of Debt

Financial debt can be considered as non-operational debt that a firm has. Debt can be categorised into the following categories: Current liabilities and Non-current liabilities. Current liabilities include all obligations that the firm has due in the next

accounting period. Non-current liabilities are long-term financial obligations. Non-current debt can be considered as non-critical for the firms' operations, but as it increases, it becomes more and more crucial, which justifies why it needs to be examined. It can be found on firms Book value statement. The book value of debt is the amount that a company owes its creditors. Changes in interest rates do not affect the book value of debt. As the market interest rates increase, the present value of the obligations decreases. Firms do not update this to the balance sheet. If the book value of debt is too high compared to available assets, the company may have trouble paying back new loans. For this reason, creditors often look at a company's debt ratio, their liabilities are divided by assets. This gives the firm the rate at which to lend capital. More debt means a higher interest rate or possibly no loan to the company at all. Debt paid before the limited period is marked as outstanding gain or loss and marked on the income statement. Book value of debt is equal to the Financial debt. (Damodaran 2002, 49-53.)

Book Value of Assets

This measure is equal to the indication of Total Assets found in financial statements by the firms using financial reporting.

2.8 Multiples

According to Fernandez (2001, 1), Multiples can be considered useful when doing the second stage of the valuation. They offer a comparison after preforming the valuation with another method. Which then enables us to assess the valuation, which has been already done. Differences between valued firms can be detected.

The multiples can be allocated in three groups: Ones based on the company's capitalization, based on the company's value, and Growth-referenced multiples (ibid., 1). In this research the focus will be on the multiples based on the company's capitalization, which are Price to earnings ratio, Price to sales ratio, and Price to book value ratio.

Price to Earnings ratio

The Price to Earnings ratio is a standard ratio used in the stock market. The price-earnings ratio indicates the monetary amount that investors can expect to invest in a company to receive one euro of that company's earnings. (Ruback 2002.) The ratio also describes the expected growth and Pay-out risk on the company indicated. (Damodaran 2002, 657-659). The formula can calculate the ratio:

$$Price \ to \ earnings\text{-ratio} = \frac{Market \ value \ of \ Equity}{Earnings \ per \ Share}$$

The factors that are inputted into the ratio are out of the firm's control. Such are variations in the interest rates, substantial business risk, firm's growth, and the return on investments—the Price to earnings ratio increases in the following situations. If the interest rates fall, if the company's risk decreases, and if the firm's profit after tax increases. The Price to equity increases with growth if the return on the firm's investments is higher than the expected return to equity. (Fernandez 2019, 1.) Damodaran has stated that previous research debate that, stocks with low price-to-earnings ratio or low price-to-book value ratio, tend to earn higher stock returns than other. (2002, 714).

Price to Sales ratio

Price to sales ratio can be considered as an increasing and a positive function to the profit margin, to pay-out-ratio, and the growth rate of the company. It generates a decreasing function towards the riskiness of the firm. For a high growth firm, this ratio can be associated to the first principles of evaluating the growth of the company. (Damodaran 2002,764.) The issue with this ratio is the issue that it does not include firms' expenses or debt. The ratio divides the firms Market value of equity by Total revenue. (McClure 2019.)

$$Price \ to \ sales-ratio = \frac{Market \ value \ of \ Equity}{Total \ Revenue}$$

Price to Book value- ratio

This multiple is profoundly consistent, in the formula, the numerator and denominator are both equity values. Market value of Equity is equal to market price per share. (Damodaran 2002, 719-723.)

$$Price to book value-ratio = \frac{Market value of Equity}{Book value of Equity}$$

Bias result is probable if the calculation and computing are not made careful enough. Also, in this multiple, the fact of the difference between firms must be considered. Some firms allow research expenses to be capitalized, and others do not. In this case, the firms who do not allow expense capitalisation, the price to book value is lower than in the others, the reason why, is that the book value of equity in this formula, will be higher as the result of the increased value of the research asset. (Damodaran 2012, 719.)

2.9 Book Value of Equity

Book value of Equity is commonly also known as Shareholder's Equity. Firms provide a summary of changes in shareholder's equity during the period (often a year), the changes that occurred to the accounting of the firm (book value) measure of equity value are summarized into their financial statements. It describes how a firm manages its assets. (Damodaran 2002, 54.) Book value of equity can be calculated by subtracting Total liabilities from the Total Assets:

Book value of Equity = $Total\ assets - Total\ liabilities$ Firms tend to reissue their stock by buying them back for short intervals, and then visualise the repurchase as treasury stock, and this decreases the Book value of Equity. Losses or substantial stock buybacks can result in a negative number. This measure can be compared with the market value commonly. The value of a firm is easily determined by the stock market. When the book value of Equity is greater to its market value, the market is not assured that the firm can generate future profits. (Damodaran 2002, 54-55.) Value investors pay attention in a firm to both, balance sheet factors as to the income statement factors (Hayes 2019).

Book value per share

The measure includes historical costs. It should be noted, as Book value per share only estimates the book value, other value affecting changes are not incorporated. Firms with low tangible assets but with high intellectual property are not included in the book value of equity calculation. Hence, the Book value per share may not see the entire value. Firm's Book value per share can be compared with the Market price per share. It offers investors a comparison to Market price per share, and aids in evaluating the stock price. (Hayes 2020) Book value per share is calculated with Book value of Equity divided by the number of common shares outstanding. It is essentially the book net worth of the company per equity share. (Stowe, Robinson, Pinto & McLeavey 2007, 72.) The Book value per share can be calculated by:

$$Book value per share = \frac{Book value of Equity}{Total Number of Shares}$$

2.10 Operating profit margin

This ratio indicates the result after paying variable costs and how much profit is made. Additionally, it describes how efficiently the firm controls its costs and expenses regarding business operations. The issue with operating profit margin is that it is advised to be only used with firms operating in the same industry. Hence firms in various industries have different business models and year-end results. (Tulsian 2014.) The operating profit margin can be calculated by dividing the firms Operating profit from the firm's Total revenue.

$$Operating \ profit \ margin = \frac{Operating \ profit}{Total \ Revenue}$$

Another limitation with the ratio considers the debt, and it is not included in its formula. Substantial debt is not included, and comparable firms may have the same ratio, but considerable differences in the amount of debt. (Murphy 2020.)

Total Revenue

Total revenue is a determinant of the sales made in the firm. It refers to the total earnings from sales of the firm's goods or services. For valuation, it gives a firm measure for success and progress. It can be found on the company's financial statement.

2.11 Net profit margin

Net profit embodies the firm's revenue after taxes. It can be described as one of the core indicators of the firm's success. Net profit also expresses how much excess funds a firm can pay out to its owners, shareholders or invest back into the business. Net profit margin calculates how much profit in currency is outlying after all expenses are subtracted. Expenses include all operating expenses, interest, and income taxes. The Net profit margin for a firm can be calculated by dividing Net income by Total Revenue of the firm:

$$Net\ profit\ margin = \frac{Net\ income}{Total\ Revenue}$$

The higher the net profit margin is, the firm is more profitable. (Fischer 2007,55.) Net profit margin is advised to be compared with firms operating in the same industry, due to variance in industries. (Maverick 2019.)

2.12 Hypotheses

Hypotheses are considered an experimental assumption. They are compulsory for research. Hypotheses should be tested to find rational and pragmatic significances. They are established from available data, previous findings and also derived from noted possible trends, associations over the research objectives. Therefore, they should be related to the research questions, as they should be examined. (Saunders, Lewis & Thornhill 2009, 124-125.)

Hypotheses aid the researcher to retain the research towards more essential aspects of the research (Saunders, Lewis & Thornhill 2009, 124-125). This subchapter focuses on the hypotheses that can be considered suitable for the research. These remarks

are impartially tested in the research by the various methods introduced above. The review of literature, prior research assume that the firm value and the market price are not equal with their intrinsic value. Hence that represents, that the potential firm's growth is not described effectively enough. As market value does not only rely on the historical cost of the firm's assets, it also relies on investor expectations on how much profit the firm's assets might generate in the future. The investors make often decisions based on the deviations in the market value of the firm. Inclined these facts, the hypotheses for this research are:

H1 The value derived by various valuation methods vary significantly from each other.

H2 The extrinsic (Market value) and intrinsic value (derived by valuation methods) of firms differ from each other.

H3 Deviation between the extrinsic and intrinsic vales affects the investors decision-making.

3 Methodology

In this chapter, the author discusses the methodology behind the research. The author explains the logic behind the research, how the results are achieved, and how they are evaluated. The methodology consists of the actual science and philosophy behind the research. It allows the researcher to understand various alternatives of how new knowledge can be created. This will provide answers to the research questions. (Adams et.al. 2014, 5). According to Ghauri and Grønhaug (2005, 56-57), the proper selection of research design can aid in achieving the desired result. As the strategy is chosen, it will determine the selection and collection of the data.

The research context is defined as the situation or status of an industry, a nation, or a sector that the research is based on. The approach for the thesis research is quantitative. All the data utilized in the research is numerical data, which can be described as quantifiable (Lewis, P. et al. 2009. 418). The purpose of the research is exploratory.

An Exploratory study finds new insights to assess a common phenomenon in a new light. The goal is to discover and present the relationship between the historical data (Stock market) and the data derived from the variables (Saunders, Lewis & Thornhill 2009, 169-171).

3.1 Data Collection

This research is conducted using secondary data. Data are chosen by a range of qualities, which are viability, abstractness, and closeness to the phenomenon of the research. (Lewis, P. et al. 2009, 272-275.) Data collected for the research, are numerical data, retrieved primarily from the stock market database from NASDAQ OMX Nordic. Then other numerical data required for calculations were retrieved from a firm's yearly balance sheet, cash flows, and income statement, which were retrieved from each firm's personal website. The retrieved data is then used as input material for several mathematical formulas to estimate values.

This research has a number of characteristics which are common:

- 1. Data are collected systematically.
- 2. Data are interpreted systematically.
- 3. There is a particular purpose: to find things out

The research will require an explanation of the methods that were used to collect the data. It will argue why the results gathered are meaningful, and it will explain any limitations that are related to them. The reason for the research is 'To find out things,' which indicates that there is a variety of possible objectives for research. These include describing, explaining, understanding, criticising, and analysing (Ghauri and Grønhaug 2005.)

Data was collected in a determined timeframe of pre-crisis (01.01.2005-31.12.2007), Post-crisis (01.01.2008-31.12.2010), Recovery phase (01.01.2015-31.12.2018). In a total of 10 -years. This was done to capture the changes in the market when it is normalised. Also, when the market is under stressed conditions, the data is observed during the recession caused by the financial crisis. Approximately a total of 53500

pieces of data was collected for this research. The variables in this research are ratios, which are calculated out of the data. The data collected was considered reliable and accurate.

From 25 firms that suit the criteria of the research, 17 firms were used in the sample in this research. Outlier firms have the value that makes the data to be abnormal. Resulting, these firms were excluded from this research.

Firms represent the industries of oil and gas, materials production, industrials, consumer goods and services, healthcare, telecom, utilities, financials, and technology. Banks and financial institutions were not included in the sample due to the difference in the leverage and valuation regulations for these firms. Once the data is acquired, Microsoft Excel was used to make the calculations.

3.2 Data Analysis

The quantitative analysis aids analysts to explore, describe, and examine our data (Lewis, P. et al. 2009, 410). Descriptive statistics of data will enable, describe, and compare the research variables numerically. They help to manage all numerical data and present the core results in research. (ibid., 2009, 444.)

In this research, different ratios were executed to conduct the analysis. To understand and review the data, all ratios were processed through the descriptive statistics. The research and valuation are divided into two parts, market value, and derived value, and if the market value is greater than the derived value in company is overvalued. If the market value is smaller than the derived value in comparison, the company is undervalued. These statistics will be interpreted in the results. As a result of the data analysis by comparing actual values with the theoretical values by various valuation techniques, there will be an answer on, "How efficient /perfect the stock market itself is."

Data collected for the research, retrieved primarily from the stock market database from NASDAQ OMX Nordic for the 10-year period. Other numerical data required for calculations were retrieved from a company's balance sheet, cash flows, and income statement, which were retrieved from each firm's personal website. Approximately

6460 pieces of financial data were collected from the firm's annual financial over the 10-year period 01.01.2005-31.12.2007,01.01.2008-31.12.2010, 01.01.2015-31.12.2018.

Daily market data was collected for these firms for the same before mentioned 10-year period. The data was applied to calculate Beta. Approximate 25 800 pieces of daily market data were included. The number is an estimate; hence not all firms were listed in the stock market at the beginning of the research timeframe, and the data was not available. Data included trading prices, including the Opening price, Closing price, High price, and Low price. Also, as input for Tobin's Q, the yearly average price per share (100 pcs) was calculated from the daily market closing price.

Likewise, daily market data was collected to calculate the Market risk premium(100pcs). The 10-year Finnish government bank yield as the risk-free rate was collected from the Interest rates of Finnish Government bonds. The daily rate for HEL 25 Index was retrieved from NASDAQ OMX Nordic. To measure the expected market, return accordingly, the yearly return for the HEL25 index was calculated.

For financial statements total 38 of different measures per firm were collected; Net Profit/ Net income; Total Revenue; Operating profit; Earnings per share; the total number of shares; earnings before interest; depreciation; amortization; earnings before interest and taxes; investments current; trade and non-trade receivables; inventory; current assets; property, plant, and equipment; goodwill and intangible assets; non-current investments; non-current assets; total assets; non-current debt; trade and non-trade payables; current liabilities; tax liabilities; non-current liabilities; total liabilities; shareholders equity; investments; total debt; net cash flow from operations; capital expenditure; net cash flow from investing; repayments of short term borrowings; repayments of long- term borrowings; investments in fixed assets; net cash flow from the financing; interest paid; income taxes paid; the cost of debt; and corporate tax rate.

In this research out of six main groups of valuation, following three were applied: Balance sheet methods, Income statement methods, and Cash flow discounting methods.

Discounted cash flow method

Discounted methods are the group of methods that calculate the estimated attraction in an investment probability. (Ruback 2002, 85). Half of the data was retrieved from the Annual financial reports of the firm's, and the forecasts were calculated. Net income depreciation, amortization, inventory, property, plant, and equipment, net cash flow from operations, capital expenditure, net cash flow from investing, repayments of short term borrowings, repayments of long- term borrowings, investments in fixed assets, net cash flow from financing, interest paid, income taxes paid, cost of debt, and corporate tax rate were retrieved from the financial statements for the years 2005,2006,2007,2008,2009,2010,2015,2016,2017 and 2018.

Free cash flow to firm and WACC

First, the cash flows to the firm for both equity and debt holders were measured. The author measured how much cash flow was from operations, investing activities, and financing activities. (Damodaran 2006, 79-80.) The cash flow of operations consisted of the firm's yearly Net income, Depreciation, Accounts receivable, Inventories, and the Accounts payable. The Cash flow from investing activities was calculated from Proceeds from sales of fixed assets, acquisitions or investment made to Property Plant and Equipment. Cash flow from financing activities was calculated by adding Repayments of short-term borrowings and Repayments of long-term borrowings. After this, the Capital expenditure was subtracted.

The discount rate of Free Cash flow of firm is Weighted average cost of capital (WACC), it is used to discount the future cash flows if they are calculated. The following formula calculated WACC:

$$WACC = \left(K_e \frac{E}{D+E}\right) + \left(K_t \frac{D}{D+E}\right)$$

E= Market value of the equity

K_e=The required return to equity

D= Market value of the debt

K_t=After tax cost of debt

The tax rate was obtained from the corporate tax rates table of Finland and confirmed from each company's financial statement. Cost of debt used in the model was the lending rate in Finland, acquired from lending interest rate by the European Central Bank (Euribor). The required return to equity was calculated by the Capital asset pricing model. The calculation of the Capital asset pricing model can be found below from Subchapter Capital asset pricing model. The Market value of Debt was calculated by

Market value of Debt =
$$C \times \left(\frac{1 - \frac{1}{(1 + K_d)^t}}{K_d}\right) + \left(\frac{FV}{(1 + K_d)^t}\right)$$

C= the interest expense

K_d= the current cost of Debt

t= the weighted average maturity

FV=the total debt (Erickson 2014, 12.)

The intrinsic value was derived by this formula: (Damodaran 2002, 19.)

$$Value \ of \ Firm = \sum_{t=i}^{\infty} \frac{CF \ To \ Firm_t}{(1 + WACC)^t} + \frac{Terminal \ Value_t}{(1 + WACC)^t}$$

A positive value of FCFF indicates the amount of cash the firm has remaining after the business expenses. If the FCFF is negative, the firm has not enough revenue to cover the costs of business and investment activities. If the FCFF is relatively high, it can indicate that the company is not reporting their expenses properly. (Hayes 2019) For each firm, FCFF and WACC was calculated yearly to years 2005,2006,2007,2008,2009,2010,2015,2016,2017 and 2018.

Terminal Value

The Author assumes that the cash flows of the firm will grow at a constant rate forever at as table growth rate. With stable growth, the terminal value can be estimated using a perpetual growth model. A terminal growth rate is in line with the long-term rate of inflation, but not higher than the gross domestic product (GDP) growth rate. (Damodaran 2002,425-429.) The estimation of growth in 2019, 2020,2021,2022,2023 and forecasting, the author assumed, of that the firms are stable, and by that their growth is stable of 2%. The Finnish risk-free rate of long-term government bank yield was in 2018 0,75% and the Gross domestic Product was 1,6%. (Statistics Finland 2019).

Terminal Value =
$$\sum_{t=i}^{\infty} \frac{FCFF \times (1+g)}{WACC - g}$$

FCFF=Free cash flow for the last forecast period

g=Growth rate

WACC=discount rate

The Terminal value of the firms were calculated by assuming this, by the perpetual growth model. The terminal value can be also calculated by a multiple to earnings, (Damodaran 2002, 425). Then, the enterprise value can be calculated by adding the Sum of present values of FCFF to Present value of terminal value (Koller, Goedhart &Wessels 2015, 135-138). Following that, the value of equity in DCF can be found by taking the enterprise value which is calculated by using FCFF and subtracting the Market value of debt. (Damodaran 2016, 12). For the years 2005,2006,2007,2008,2009,2010,2015,2016,2017 and 2018 the Equity value was calculated by deducting year-specific Market value of debt from the FCFF. For the forecasted period, 2019, 2020,2021,2022 and 2023 according to the forecasted cash flow.

The intrinsic value of the firm is undervalued if the value in FCFF higher than the Market value of Equity. The intrinsic value of the firm is overvalued if value in FCFF is lower than the Market value of Equity. The intrinsic value of the firm is the same as value if the FCFF is equal to the Market value of Equity.

Capital Asset Pricing Model- CAPM

Capital asset pricing model was calculated by the previously stated calculation:

$$CAPM = r_f + \beta(r_m - r_f)$$

In this formula r_f =the risk-free rate

 $r_{\rm m}$ = described as the expected market return. (Fama et.al. 2004, 29.) The author used the 10-year Finnish government bank yield as the risk-free rate.

Expected rate of return

Expected return was calculated by previously stated calculation:

$$Expected\ return = \sum (R_i \times P_i)$$

In this formula R_i =possible return, and P_i as the measure of probability. (Erickson 2014, 4.)

Risk free rate

The author has used the 10-year Finnish government bank yield as the risk-free rate. As by following the guidance Damodaran (2008, 30-33) provided in his paper. Finland has A long term government bond denominated in Euros.

Beta

Beta was calculated in Excel by using the Linear regression equation on Excel. And follows the following formula (Vernimmen et al. 2009).:

$$\beta = \frac{Covariance (R_e, R_m)}{Variance (R_m)}$$

Where, R_e = Return from stock,

 R_m = Expected return from the market,

Covariance = A measure of the stock's return relative to the market

Variance= a measure of how the market changes relative to its mean

This calculation, we got the slope of a regression line. The regression line illustrates how the stock moves in response to the general market movements. (Ehrhardt, Brigham 2008, 211-212.) In this research, the proxy used was the HEL25 Return.

HEL25 Return was calculated from the retrieved stock market database NASDAQ OMX Nordic.

Tobin's Q

Tobin's Q was calculated by taking the book value of debt, and the book value of assets in place of market values. (Hundal 2017, 155.)

$$Tobin's \ Q = \frac{Market \ value \ of \ equity + Book \ Value \ of \ Debt}{Book \ Value \ of \ Assets}$$

If the result is an undervalued company, the ratio with a numeral result under one (1), can be attractive for potential purchasers, if the intention is to purchase the company, not create a similar one. It can also result in a positive interest in the company and increase the stock price. Result higher than one (1) interprets that the company is overvalued. The ratio indicates that the company earns more than its replacement cost. (Damodaran 2002, 755.) If the result is equal to 1 then the firm's book and market values are in equivalent. Beneath all headlines Market value of Equity; Book value of debt; and Book value of Assets are concerning the calculation of Tobin's Q and are related in the calculation of the following ratio.

Market Value of Equity

Is known commonly by the term of Market capitalization. Market value of Equity calculated by the formula:

 $Market\ value\ of\ Equity = Market\ price\ per\ Share \times Total\ Number\ of\ shares$

First, to calculate the Market value of equity, the yearly Net profit of a firm was retrieved from the income statements. Earnings per share were calculated in the case if it was not included in the financial statement. (Berk, DeMarzo & Harford 2012, 34).

$$Earnings per Share(EPS) = \frac{Net Profit}{Common Shares}$$

The total number of shares was then calculated by dividing the Net profit from the EPS.

$$Total\ number\ of\ Shares = \frac{Net\ Profit}{Earnings\ per\ Share\ diluted(EPS)}$$

After the total number of shares was calculated, the Market price per share, the yearly average price per share was calculated from the daily market closing price.

The intrinsic value of the firm is undervalued if the value in FCFF higher than the Market value of Equity. The intrinsic value of the firm is overvalued if value in FCFF is lower than the Market value of Equity. The intrinsic value of the firm is the same as value if the FCFF is equal to the Market value of Equity.

If the Market value of Equity is higher than the Book value of Equity, it indicates that the assets of the firm generate higher value to the firm, and the investors expect the firm to grow. A profitable company usually has a Market value of Equity greater than the Book value of Equity. (Seth 2020.)

Book Value of Debt

Book value of debt was calculated by adding the following numbers from the Balance sheet; interest bearing liabilities; borrowings; loans from banks; or loans from financial institutions.

Book Value of Assets

This measure is equal to the indication of Total Assets and was retrieved from the firm's Balance sheet.

Price to Earnings ratio

Was calculated by the formula where the previously calculated Market value of Equity was divided by Earnings per share:

$$Price \ to \ earnings\text{-ratio} = \frac{Market \ value \ of \ Equity}{Earnings \ per \ Share}$$

The price-earnings ratio indicates that if the result is high, the firm's stock's price is high relative to earnings and overvalued. On the other hand, a low result can indicate that the stock price is undervalued in comparison to the firm's Earnings. If a firm has

no earnings or they have negative earnings, in both instances, P/E is not applicable. (Hayes 2020.)

Price to Sales-ratio

Price to sales ratio was calculated by the formula where the previously calculated Market value of Equity was divided by the total Revenue retrieved from the firm's financial statement:

$$Price \ to \ sales-ratio = \frac{Market \ value \ of \ Equity}{Total \ Revenue}$$

A low ratio of 1 or less can indicate that the stock is undervalued. Price to sales ratio is beneficial in recovery situations and to verify that the firm is not overvalued. A high ratio states that the firm is overvalued. Price to sales-ratio should not be used individually. The comparison with Price to sales ratio is most valid when it is compared with firms of the same industry. (McClure 2019.)

Price to Book value- ratio

This multiple is profoundly consistent; in the formula, the numerator and denominator are both equity values. The calculation of price to book ratio was done by the formula following, where the Market value of Equity calculated is divided by the Book value of Equity. To clarify, the Market value of Equity is equal to the market price per share. (Damodaran 2002, 719–723.)

$$Price \ to \ book \ value-ratio = \frac{Market \ value \ of \ Equity}{Book \ value \ of \ Equity}$$

A low value under 1 of Price to book value can indicate that the stock is undervalued. Ratio higher than 1 indicates that the amount to be paid for the firm exceeds the net assets of the firm. The Price to book value ratio indicates what remains if the company bankrupts abruptly. (Hayes, 2020.)

Book Value of Equity

To calculate Book value of Equity, from a firm's balance sheet Total Assets and Total liabilities were retrieved. Book value of equity was calculated by subtracting Total liabilities from the Total Assets. If the Book value of Equity is higher than the Market

value of Equity, it indicates that the firm may be in trouble financially. The investors are not assured that the firm is worth invested in. Price to Book value ratio is implemented to see if the values are equal. (Seth 2020.)

Book value per share

Book value per share is calculated with Book value of Equity divided by the number of common shares outstanding. It is essentially the book net worth of the company per equity share. (Stowe, Robinson, Pinto & McLeavey 2007, 72.) Total number of shares was calculated by dividing the Net profit of the firm from the EPS. This measure was compared with the market price per share.

$$Book\ value\ per\ share = \frac{Book\ value\ of\ Equity}{Total\ Number\ of\ Shares}$$

Firm's Book value per share can be compared with the market price per share. If the Book value per share is higher than Market price per share, the firm's stock can be considered undervalued. If the Book value per share grows, the market price should increase correspondingly. (Hayes 2020.)

Operating profit margin

The operating profit margin was calculated by dividing the firms Operating profit from the firm's Total revenue. Total revenue gives firm measure for success and progress. The measure was retrieved from the firm's financial statement. Operating profit was retrieved from the firm's financial statement.

$$Operating \ profit \ margin = \frac{Operating \ profit}{Total \ Revenue}$$

A high operating profit margin indicates that the company produces sufficient revenue to cover the cost of their operations. If the ratio increases, it implies that the profitability of the firm is increasing. (Murphy 2020). It should be noted that the Operating profit margin it is advised to be only used with firms operating in the same industry. Hence firms in the various industry have different business models and yearend results. (Tulsian 2014.)

Net profit margin

Net profit margin was calculated by dividing Net income of a firm by the total revenue of a firm. Both values were retrieved from a firm's financial statements.

$$Net \ profit \ margin = \frac{Net \ income}{Total \ Revenue}$$

The higher the net profit margin is, the firm is more profitable. (Fischer, 2007. 55). When evaluating Net profit margin, a higher margin is preferred. A high Net profit margin indicates that the firm generates more profit from their business. A negative or comparatively low margin indicates that the firm has high momentary costs or loss of profit. (Maverick 2019.)

3.3 Reliability and Validity

The sample in this research was chosen precisely to ensure validity and avoid statistical errors. Data were collected only from sources that are official, such as annual reports published by the firms. The reports offer the authentic financial data of the company on a yearly basis. The six-year timeline was precisely considered. All data was retrieved with precision, with no overlapping dates. The data sample was not varied during the whole research.

The ratios in this research are universal, as researchers around the world can use the same ratios as is used in this research. Professionals recommend the use of the concepts. All ratios have been discussed in detail this paper. They are chosen according to confirmed theories and defined by concepts.

The interpretations made were based on the data sample, and it is stated in this paper. The interpretations made will clarify, by what means the conclusions of the research results were made.

4 Results

In the following chapters, the results of the analysis are presented and interpreted.

This research will report the result of ten years divided to the samples of Pre-crisis

(01.01.2005-31.12.2007) 4.1., Post-crisis (01.01.2008-31.12.2010) 4.2. and Recovery phase (01.01.2015-31.12.2018) 4.3. Each year will be illustrated by two tables detailing all values, including, Market value of Equity/Market Capitalisation, Book value of Equity, Equity value, Market price per share and Book value per share. The second tables include Tobin's Q, the multiples, Operating profit, and Net profit margin. These tables answer the given research questions. Analyses and interpretations are given out to evaluate the results and associations. The final chapter is the central part of the results, makes the conclusions about the research and of the made research questions.

4.1 Pre-crisis

The results for years 2005-2007 will be discussed individually. Each year has their own subchapter.

Year 2005

In Table 1, 17 companies in the year 2005 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 1 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 2), for clarity purposes, their values are fully presented within these tables.

Table 1 All values of 2005 part 1

2005	Market Value of Eq- uity/ Market capitali- sation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	1626,8	766,7	1465,5	25,01	11,79
ELISA	1995,9	1349,3	240,8	13,70	9,26
FORTUM	13101,7	7411,0	2050,0	14,22	8,04
HUHTAMÄKI	1738,7	820,1	36,6	12,95	6,11
KESKO	2145,7	1510,4	710,0	21,21	14,93
KONECRANES	128,4	153,0	126,9	8,90	10,60
KONE	870,6	782,0	1420,8	6,81	6,12
METSO	2473,0	1292,0	3090,5	17,63	9,21
NESTE	6005,7	1612,0	2535,0	23,31	6,26
NOKIA	57827,6	12360,0	35631,7	13,27	2,84
NOKIAN					
RENKAAT	1695,3	471,4	591,2	13,94	3,88
OUTOKUMPU	4933,8	2151,0	353,1	27,32	11,91
STORA ENSO	9264,0	7740,0	3608,4	11,00	9,19
TIETO	2080,6	502,0	1185,6	26,38	6,37
UPM	8483,0	7348,0	-208,3	16,25	14,08
WÄRTSILÄ	1066,8	1163,0	33609,1	11,30	12,32
YIT	881,8	564,0	2301,8	13,91	8,89

All firms, except UPM, have positive values in all categories for year 2005. UPM Equity value is negative. Overall, there are four firms that can be considered undervalued and thirteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued firms are Kone, Metso, Wartsila and YIT. The negative Equity value of UPM implies that negative value is generated due the structure of their earnings and spending in the year.

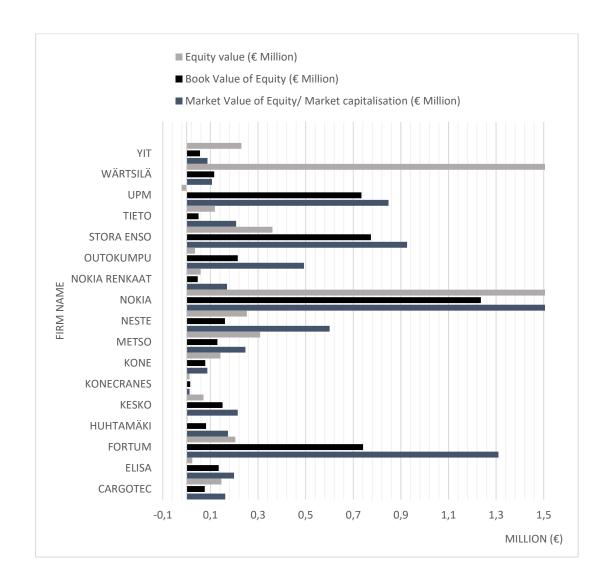


Figure 2 Year 2005 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted two firms to be undervalued. Undervalued firms are Konecranes and Wärtsilä. (See Table 1.) Buying the stocks of these undervalued firms should be considered, because their share prices may increase in the future. Correspondingly, there are two firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued companies are Konecranes and Wärtsilä.

Table 2 All values of 2005 part 2

2005	Tobin's Q	Price to earnings ratio	Price to sales ratio	Price to book value ratio	Operating profit mar- gin	Net profit margin
CARGOTEC	1,053	11,909	0,690	2,122	0,083	0,058
ELISA	1,136	11,226	1,492	1,479	0,174	0,133
FORTUM	1,212	9,292	3,379	1,768	0,347	0,364
HUHTAMÄKI	0,935	184,966	0,775	2,120	0,026	0,004
KESKO	0,808	11,341	0,258	1,421	0,030	0,023
KONECRANES	0,424	5,328	0,132	0,839	0,051	0,025
KONE	0,479	7,021	0,414	1,113	0,093	0,059
METSO	0,826	10,435	72,163	42,700	0,079	0,056
NESTE	1,797	8,964	0,602	3,726	0,079	0,067
NOKIA	2,611	15,992	16,914	4,679	0,136	1,058
NOKIAN RENKAAT	2,333	20,625	2,470	3,596	0,169	0,120
ОИТОКИМРИ	1,287	13,592	0,889	2,294	0,015	0,065
STORA ENSO	0,848	-73,349	0,817	1,197	0,018	-0,011
TIETO	1,777	15,077	1,238	4,145	0,109	0,082
UPM	0,887	32,502	0,907	1,154	0,030	0,028
VALMET	0,826	10,435	0,586	1,914	0,079	0,056
WÄRTSILÄ	0,512	6,350	0,404	0,917	0,085	0,064
YIT	0,720	5,653	0,292	1,563	0,075	0,052

Table 2 summarises all information of 17 companies in the year 2005, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are nine undervalued and eight overvalued firms in year 2005 of Tobin's Q. Undervalued firms are Huhtamaki, Kesko, Konecranes, Kone, Metso, Stora Enso, UPM, Wärtsilä and YIT. Konecranes can be considered as the most undervalued firm with the lowest result.

For Price to earnings ratio, all values have an average of 17. Alas, Stora Enso has a negative value, which implies that their value cannot be considered. Three firms have a value higher than average. This implicates that their stock is overvalued. These firms are Huhtamaki, Nokian Renkaat, and UPM. There are four firms that are significantly low and can be considered as undervalued. These firms are Konecranes, Neste, Wärtsilä and YIT.

Price to sales ratio resulted six firms to be overvalued. Eleven firms are undervalued. Within year 2005, overvalued firms are Elisa, Fortum, Metso, Nokia, Nokian Renkaat, and Tieto. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Kone, Neste, Outokumpu, Stora Enso, UPM, Wärtsilä and YIT. Undervalued firms can be considered as a good investment.

Overall, Price to book value ratio resulted in two undervalued firms. Fifteen firms indicated that they are overvalued. Undervalued firms are Konecranes and Wärtsilä.

Overvalued firms are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, and YIT.

Operating profit for year 2005, the highest Operating profit margin ratio resulted for three firms. These firms are Elisa, Fortum, and Nokian Renkaat. Fortum has the highest Operating profit margin. Outokumpu and Stora Enso had the lowest result.

Year 2005 regarding Net profit margin, the highest ratio resulted for two firms. These firms are Fortum and Nokia. If a firm has a negative result, it indicates of loss of profit. In 2005 Stora Enso had a negative result. Huhtamaki had the second lowest ratio with result 0,04.

Year 2006

In Table 3, 17 companies in the year 2006 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 3 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 3), for clarity purposes, their values are fully presented within these tables.

Table 3 All values of 2006 part 1

2006	Market Value of Equity/ Market capitalisation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	2250,1	876,8	9890,3	34,68	13,51
ELISA	2821,9	949,8	-268,2	16,96	5,71
FORTUM	18897,0	8161,0	-2003,9	20,42	8,82
HUHTAMÄKI					
	1487,8	859,8	489,2	14,32	8,28
KESKO	4782,7	1776,9	915,0	30,88	11,47
KONECRANES					
	899,3	223,0	3392,7	15,08	3,74
KONE	1118,5	770,0	2687,5	8,84	6,09
METSO	4277,5	-829,0	-7471,3	30,15	-5,84
NESTE	6604,5	2097,0	6661,8	25,55	8,11
NOKIA	65427,0	12060,0	18088,0	15,95	2,94
NOKIAN RENKAAT	1657,5	556,5	877,2	13,28	4,46
OUTOKUMPU	8026,2	3144,0	-116875,7	44,09	17,27
STORA ENSO					
	9384,6	7904,0	4375,2	11,79	9,93
TIETO	1876,4	625,7	568,8	24,69	8,23
UPM	10225,1	7289,0	3942,9	18,11	12,91
WÄRTSILÄ	1527,6	1231,0	-21660,4	16,06	12,94
YIT	2522,8	674,0	3963,8	19,46	5,20

Twelve firms have positive values in all categories for year 2006. Six firms have negative Equity value. Overall, there are five companies that can be considered undervalued and thirteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued firms are Cargotec, Konecranes, Kone, Neste and YIT. The negative Equity value implies that negative value is generated due the structure of their earnings and spending in the year. Overvalued firms are Elisa, Fortum, Huhtamaki, Kesko, Metso, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet and Wärtsilä.

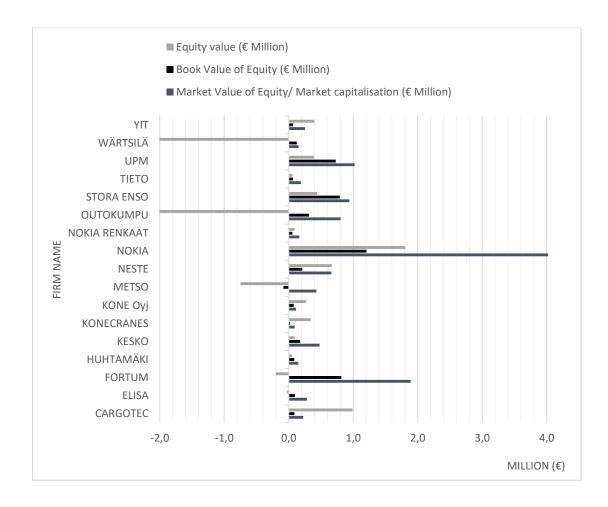


Figure 3 Year 2006 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted no undervalued firms. (See Table 3.) Correspondingly, there are no firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. This implicates that all firms are worth investing to.

Table 4 All values of 2006 part 2

	Tobin's Q	Price to earnings ra-	Price to sales ratio	Price to book value	Operating profit mar-	Net profit margin
2006		tio		ratio	gin	
CARGOTEC	1,256	13,547	0,866	2,566	0,093	0,064
ELISA	1,694	17,484	1,858	2,971	0,148	0,106
FORTUM	1,390	16,872	4,208	2,316	0,324	0,249
HUHTAMÄKI	0,813	15,402	0,654	1,730	0,064	0,042
KESKO	1,416	12,606	0,547	2,692	0,041	0,043
KONECRANES	1,168	13,112	0,607	4,033	0,071	0,046
KONE	0,553	4,780	0,311	1,453	0,100	0,065
METSO	1,899	10,433	79,557	27,528	0,092	0,083
NESTE	1,702	10,384	0,519	3,149	0,067	0,050
NOKIA	2,907	15,194	15,911	5,425	0,133	1,047
NOKIAN	2.064	45.447	4 000	2.070	0.400	0.430
RENKAAT	2,061	15,447	1,983	2,978	0,183	0,128
OUTOKUMPU	1,555	8,335	1,304	2,553	0,134	0,156
STORA ENSO	0,823	15,928	0,724	1,187	0,057	0,045
TIETO	1,533	7,597	1,140	2,999	0,078	0,150
UPM	1,007	27,861	1,020	1,403	0,053	0,037
WÄRTSILÄ	0,564	4,328	0,479	1,241	0,082	0,111
YIT	1,443	14,416	0,768	3,743	0,079	0,053

Table 4 summarises all information of 17 companies in the year 2006, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are four undervalued and fourteen overvalued firms in year 2006 of Tobin's Q. Undervalued firms are Huhtamaki, Kone, Stora Enso, and Wärtsilä. Kone can be considered as the most undervalued firm with the lowest result.

For Price to earnings ratio, all values have an average of 13. Six firms have a value higher than average. This implicates that their stock is overvalued. These firms are Elisa, Fortum, Nokia, Nokian Renkaat, Stora Enso and UPM. There are two firms that are significantly low and can be considered as undervalued. These firms are Kone and Wärtsilä.

Price to sales ratio resulted eight firms to be overvalued. Nine firms are undervalued. Overvalued firms are Elisa, Fortum, Metso, Nokia, Nokian Renkaat, Outokumpu, Tieto and UPM. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Kone,

Neste, Stora Enso, Wärtsilä and YIT. Metso has the highest ratio of 79,5. A high ratio indicates that the investment may be considered risky one. Undervalued firms can be considered as a good investment.

Overall, Price to book value ratio resulted no undervalued firm. Seventeen firms indicated that they are overvalued. Overvalued firms are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet and YIT.

For year 2006, the highest Operating profit margin ratio resulted for two firms. These firms are Fortum and Nokian Renkaat. Fortum has the highest Operating profit margin. There were three firms that had significantly low result. These firms are Huhtamaki, Kesko and Stora Enso.

The highest Net profit margin ratio resulted for four firms. These firms are Fortum Nokia, Outokumpu and Tieto. For year 2006 no firm had significantly low result.

Year 2007

In Table 5, 17 companies in the year 2007 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 5 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 4), for clarity purposes, their values are fully presented within these tables.

Table 5 All values of 2007 part 1

2007	Market Value of Eq- uity/ Market capi- talisation (€ Mil- lion)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	2668,8	896,0	18555,2	41,65	13,98
ELISA	3386,9	1034,8	-161,6	21,22	6,48
FORTUM	22451,2	8651,0	-3015,8	24,29	9,36
HUHTAMÄKI	1205,0	793,2	334,5	11,63	7,65
KESKO	5124,7	1963,7	11010,5	43,51	16,67
KONECRANES	1670,7	280,0	-1210,2	27,55	4,62
KONE	1492,0	835,4	4122,6	11,77	6,59
METSO	5980,1	-369,0	-10564,3	41,89	-2,58
NESTE	6554,7	2427,0	2466,1	25,43	9,42
NOKIA	83692,5	18338,0	54599,3	21,26	4,66
NOKIAN					
RENKAAT	2980,2	712,9	1458,7	23,11	5,53
OUTOKUMPU	10416,8	3389,0	-8839,4	57,20	18,61
STORA ENSO	9996,6	7548,0	7627,9	12,71	9,59
TIETO	1402,2	476,9	1058,1	19,77	6,73
UPM	31823,4	6783,0	2414,2	17,44	3,72
WÄRTSILÄ	2318,6	1325,0	-10045,9	23,89	13,65
YIT	2874,6	819,0	52513,9	22,32	6,36

Eleven firms have positive values in all categories for year 2007. Equity value is negative for six firms. Overall, there are four companies that can be considered undervalued and thirteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued companies are Konecranes, Kesko, Kone and YIT. The negative Equity values of Elisa, Fortum, Konecranes, Metso, Outokumpu and Wartsila indicate that negative value is generated due the structure of their earnings and spending in the year.

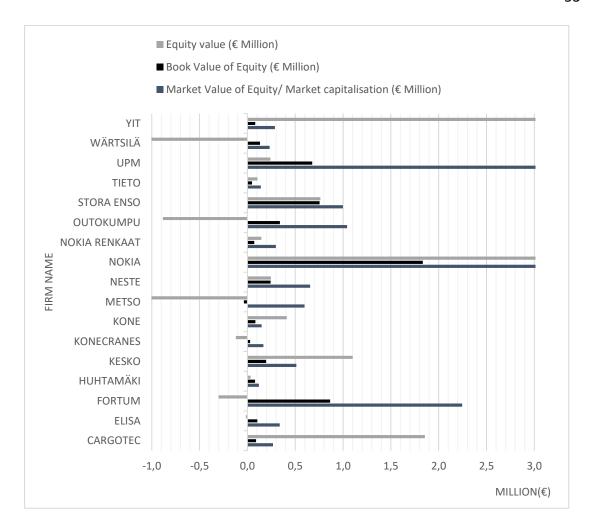


Figure 4 Year 2007 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted no firm to be undervalued. (See Table 5.) Correspondingly, there are no firm that is considered undervalued in this year comparison of Market value of equity versus Book value of Equity.

Table 6 All values of 2007 part 2

2007	Tobin's Q	Price to earnings ra- tio	Price to sales ratio	Price to book value ratio	Operating profit margin	Net profit margin
CARGOTEC	1,222	19,283	0,884	2,979	0,067	0,046
ELISA	1,904	15,374	2,159	3,273	0,193	0,140
FORTUM	1,547	13,962	5,013	2,595	0,412	0,359
HUHTAMÄKI	0,741	-52,849	0,521	1,519	0,012	-0,010
KESKO	1,405	16,671	0,538	2,610	0,035	0,032
KONECRANES	1,829	12,936	0,955	5,967	0,110	0,074
KONE	0,733	8,289	0,366	1,786	0,079	0,044
METSO	2,050	15,573	46,362	17,235	0,093	0,061
NESTE	1,511	11,301	0,542	2,701	0,066	0,048
NOKIA	2,260	11,616	16,392	4,564	0,156	1,411
NOKIAN						
RENKAAT	2,809	17,645	2,908	4,180	0,228	0,165
OUTOKUMPU	2,013	16,251	1,507	3,074	0,085	0,093
STORA ENSO	0,937	-47,065	0,748	1,324	0,018	-0,016
TIETO	1,287	-44,943	0,791	2,940	0,001	-0,018
UPM	2,590	108,984	3,171	4,692	0,048	0,029
WÄRTSILÄ	0,694	8,749	0,616	1,750	0,101	0,070
YIT	1,401	12,608	0,776	3,510	0,091	0,062

Table 6 summarises all information of 17 companies in the year 2007, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are four undervalued and thirteen overvalued firms in year 2007 of Tobin's Q. Undervalued firms are Huhtamaki, Kone, Stora Enso, and Wärtsilä. Wärtsilä can be considered as the most undervalued firm with the lowest result.

For Price to earnings ratio, all values have an average of 8,8. Alas, Huhtamaki, Stora Enso, and Tieto have a negative value, which implies that their value cannot be considered. Three firms have a relatively high value than average. This implicates that their stock is overvalued. These firms are Cargotec, Kesko, Nokia, Outokumpu and UPM. There are two firms that are low and can be considered as undervalued. These firms are Kone and Wärtsilä.

Price to sales ratio resulted seven firms to be overvalued. Ten firms are undervalued. Within year 2007, overvalued firms are Elisa, Fortum, Metso, Nokia, Nokian Renkaat, Outokumpu and UPM. Undervalued firms are Cargotec, Huhtamaki, Kesko,

Konecranes, Kone, Neste, Stora Enso, Wärtsilä and YIT. Undervalued firms can be considered as a good investment.

Overall, Price to book value ratio resulted no undervalued firm. Seventeen firms indicated that they are overvalued. Overvalued firms are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet and YIT

For year 2007, the highest Operating profit margin ratio resulted for three firms.

These firms are Elisa, Fortum, and Nokian Renkaat. Fortum has the highest Operating profit margin.

The highest Net profit margin ratio resulted for three firms. These firms are Fortum Nokia, and Nokian Renkaat. If a firm has a negative result, it indicates of loss of profit. In 2007 Huhtamaki, Stora Enso and Tieto had a negative result.

Overall, regarding Market value versus equity value, Kone And YIT were undervalued during all years of the pre-crisis phase.

4.2 During crisis

The results for years 2008-2010 will be discussed individually. Each year has their own subchapter.

Year 2008

In Table 7, 17 companies in the year 2008 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 7 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are

too large or too low to fit in charts (see Figure 5), for clarity purposes, their values are fully presented within these tables.

Table 7 All values of 2008 part 1

2008	Market Value of Eq- uity/ Market capi- talisation (€ Mil- lion)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	1368,8	863,5	621,0	21,64	13,65
ELISA	2354,2	874,5	-442,3	14,90	5,53
FORTUM	22944,2	8411,0	-5558,5	25,01	9,17
HUHTAMÄKI					
	616,0	702,0	91,9	6,26	7,13
KESKO	2539,2	2025,5	490,8	23,64	18,86
KONECRANES					
	1247,5	401,0	253,6	21,12	6,79
KONE	2684,2	1085,0	593,5	10,60	4,28
METSO	3490,3	1453,0	515,4	24,61	10,25
NESTE	4584,9	2179,0	-22,4	17,25	8,20
NOKIA	63889,2	16510,0	2796,6	17,25	4,46
NOKIAN RENKAAT	2876,8	784,3	-10,2	22,62	6,17
OUTOKUMPU	7911,4	2800,0	-743,3	43,53	15,41
STORA ENSO					
	5865,3	5650,0	-1056,1	7,34	7,07
TIETO	902,2	483,1	239,8	12,38	6,63
UPM	5837,8	6120,0	-2335,6	11,35	11,90
WÄRTSILÄ	1808,2	1199,0	688,6	18,04	11,96
YIT	1569,6	807,0	678,6	12,30	6,32

Ten firms have positive values in all categories for year 2008. Equity value is negative for seven firms. Overall, there are no firms that can be considered undervalued and seventeen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. The negative Equity values of Elisa, Fortum, Neste, Nokian Renkaat, Outokumpu, Stora Enso and UPM indicate that negative value is generated due the structure of their earnings and spending in the year.

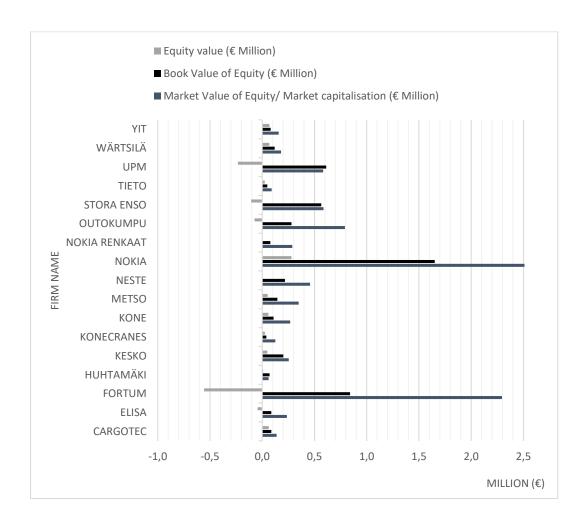


Figure 5 Year 2008 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted two firms to be undervalued. Undervalued firms are Huhtamaki and UPM. (See Table 7.) Buying the stocks of these undervalued firms should be considered, because their share prices may increase in the future. Equally, there are two firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued companies are Huhtamaki and UPM.

Table 8 All values of 2008 part 2

2008	Tobin's Q	Price to earnings ratio	Price to sales ratio	Price to book value ratio	Operating profit margin	Net profit margin
CARGOTEC	0,641	11,331	0,403	1,585	0,051	0,036
ELISA	1,576	13,301	1,585	2,692	0,178	0,119
FORTUM	1,501	14,376	4,078	2,728	0,349	0,284
HUHTAMÄKI	0,571	-5,590	0,273	0,877	-0,033	-0,049
KESKO	0,779	10,554	0,264	1,254	0,030	0,025
KONECRANES	1,130	7,490	0,593	3,111	0,118	0,079
KONE	1,080	6,422	0,583	2,474	0,121	0,091
METSO	0,849	8,949	132,970	48,353	0,100	0,061
NESTE	1,196	45,395	0,305	2,104	0,012	0,007
NOKIA	1,727	16,428	12,599	3,870	0,098	0,767
NOKIAN RENKAAT	2,330	20,563	2,662	3,668	0,229	0,129
OUTOKUMPU	1,799	-41,859	1,445	2,826	-0,012	-0,035
STORA ENSO	0,809	-8,638	0,532	1,038	-0,066	-0,062
TIETO	0,892	14,913	0,484	1,868	0,060	0,032
UPM	0,792	-32,432	6,075	0,954	0,025	-0,187
WÄRTSILÄ	0,521	4,648	0,392	1,508	0,114	0,084
YIT	0,812	11,713	0,398	1,945	0,066	0,034

Table 8 summarises all information of 17 companies in the year 2008, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are nine undervalued and eight overvalued firms in year 2008 of Tobin's Q. Undervalued firms are Cargotec, Huhtamaki, Kesko, Metso, Stora Enso, Tieto, UPM, Wärtsilä and YIT. Overvalued firms are Elisa, Fortum, Konecranes, Kone, Neste, Nokia, Nokian Renkaat, and Outokumpu.

For Price to earnings ratio, Huhtamaki, Outokumpu, Stora Enso and UPM have a negative value, which implies that their value cannot be considered. Three firms have a high value. This implicates that their stock is overvalued. These firms are Neste and, Nokian Renkaat. Neste has a ratio of 45,3 and Nokian Renkaat a ratio of 20,5. There are two firms that are significantly low and can be considered as undervalued. These firms are Kone and Wärtsilä.

Price to sales ratio resulted seven firms to be overvalued. Ten firms are undervalued. Within year 2008, overvalued firms are Elisa, Fortum, Metso, Nokia, Nokian Renkaat,

Outokumpu, and UPM. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Kone, Neste, Stora Enso, Tieto, UPM, Wärtsilä and YIT. Undervalued firms can be considered as a good investment.

Overall, Price to book value ratio resulted in two undervalued firms. Fifteen firms indicated that they are overvalued. Undervalued firms are Huhtamaki and UPM. Overvalued firms are Cargotec, Elisa, Fortum, Kesko, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, Wärtsilä and YIT.

For year 2008, the highest Operating profit margin ratio resulted for three firms. These firms are Elisa, Fortum, and Nokian Renkaat. Fortum has the highest Operating profit margin. If a firm has negative operating profit, it results in a negative ratio result. There are three firms that resulted in negative operating profit margin. These firms are Huhtamaki, Outokumpu and Stora Enso. Out of these, Stora Enso had the lowest result with -0,07.

The highest Net profit margin ratio resulted for two firms. These firms are Fortum and Nokia. If a firm has a negative result, it indicates of loss of profit. In 2008 four firms had a negative result. These firms are Huhtamaki, Outokumpu, Stora Enso and UPM. One firm resulted in significantly low result. This firm is Neste with a Net profit margin ratio of 0,01.

Year 2009

In Table 9, 17 companies in the year 2009 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 9 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 6), for clarity purposes, their values are fully presented within these tables.

Table 9 All values of 2009 part 1

2009	Market Value of Eq- uity/ Market capi- talisation (€ Mil- lion)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	1764,4	881,0	158,9	12,43	6,20
ELISA	1940,4	899,4	-412,8	12,39	5,74
FORTUM	14790,7	8491,0	-5035,0	16,20	9,30
HUHTAMÄKI	-140,7	736,0	-2836,5	7,33	-38,32
KESKO	2092,6	2068,5	258,2	19,80	19,58
KONECRANES	991,0	407,0	167,2	16,86	6,92
KONE	2804,2	1440,0	709,0	11,01	5,65
METSO	2081,2	1792,0	-899,2	14,61	12,58
NESTE	2858,6	2222,0	-495,3	10,93	8,49
NOKIA	10475,4	14749,0	2875,6	9,67	13,61
NOKIAN					
RENKAAT	1582,8	757,7	-38,9	13,30	6,37
ОИТОКИМРИ	4873,1	2550,0	-786,9	26,98	14,12
STORA ENSO	3470,5	5183,0	-1009,4	4,43	6,61
TIETO	803,8	518,0	163,3	11,26	7,26
UPM	3728,6	6602,0	-1551,0	7,28	12,89
WÄRTSILÄ	1194,9	1512,0	878,5	11,92	15,08
YIT	1087,3	764,0	915,9	8,95	6,29

Ten firms have positive values in all categories for year 2008. Market value of Equity is negative for one firm additionally, Equity value is negative for eight firms. Overall, there are no firms that can be considered undervalued. All seventeen firms are overvalued regarding the comparison of Market value of Equity versus Equity value. The negative Equity values of Elisa, Fortum, Huhtamaki, Metso, Neste, Outokumpu, Stora Enso and UPM indicate that negative value is generated due the structure of their earnings and spending in the year.

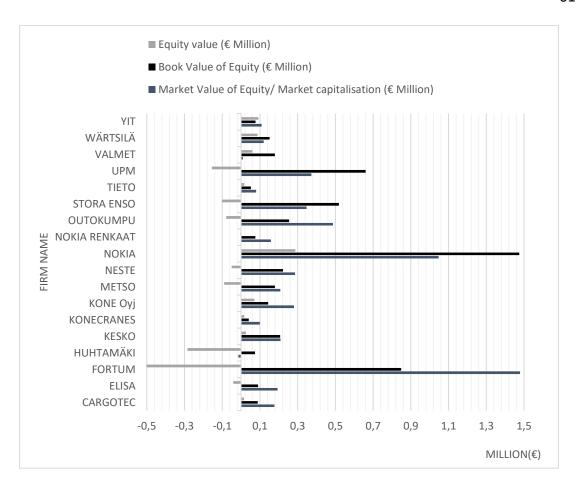


Figure 6 Year 2009 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted five firms to be undervalued. Undervalued firms are Nokia, Stora Enso, UPM, Wärtsilä and YIT. (See Table 9.) Buying the stocks of these undervalued firms should be considered, because their share prices may increase in the future. Correspondingly, there are six firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued firms are Huhtamaki, Nokia, Stora Enso, UPM, Wärtsilä and YIT.

Table 10 All values of 2009 part 2

2009	Tobin's Q	Price to earnings ra- tio	Price to sales ratio	Price to book value ratio	Operating profit mar-	Net profit margin
CARGOTEC	0,888	248,513	0,684	2,003	0,000	0,003
ELISA	1,369	10,963	1,357	2,157	0,187	0,124
FORTUM	1,091	10,948	2,721	1,742	0,328	0,249
HUHTAMÄKI	0,126	11,632	-0,077	-0,191	0,006	-0,007
KESKO	0,664	15,593	0,248	1,012	0,028	0,016
KONECRANES	0,997	15,609	0,593	2,435	0,059	0,038
KONE	0,995	6,018	0,591	1,947	0,119	0,098
METSO	0,850	13,782	201,343	189,946	0,059	0,030
NESTE	0,859	12,705	0,297	1,287	0,035	0,023
NOKIA	0,439	40,290	2,556	0,710	0,029	0,063
NOKIAN						
RENKAAT	1,562	27,149	2,005	2,089	0,129	0,074
OUTOKUMPU	1,346	-14,503	1,845	1,911	-0,167	-0,127
STORA ENSO	0,638	-3,952	0,388	0,670	-0,068	-0,098
TIETO	0,838	14,625	0,471	1,552	0,044	0,032
UPM	0,602	22,063	0,483	0,565	0,017	0,022
WÄRTSILÄ	0,399	3,017	0,227	0,790	0,113	0,075
YIT	0,644	15,990	0,312	1,423	0,048	0,020

Table 10 summarises all information of 17 companies in the year 2009, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are thirteen undervalued and four overvalued firms in year 2009 of Tobin's Q. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Stora Enso, Tieto, UPM, Wärtsilä and YIT. Huhtamaki can be considered as the most undervalued firm with the lowest result 0,1.

For Price to earnings ratio, Stora Enso and Outokumpu have a negative value, which implies that their value cannot be considered in comparison. Four firms have a value higher than average. This implicates that their stock is overvalued. These firms are Cargotec, Nokia, Nokian Renkaat, and UPM. There are five firms that are significantly low and can be considered as undervalued. These firms are Fortum, Huhtamaki, Kone Neste, and Wärtsilä.

Price to sales ratio resulted six firms to be overvalued. Twelve firms are undervalued. Within year 2009, overvalued firms are Elisa, Fortum, Metso, Nokia, Nokian Renkaat,

and Outokumpu. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Kone, Neste, Stora Enso, UPM, Wärtsilä and YIT. Undervalued firms in Price to sales ratio can be considered as a good investment.

Overall, Price to book value ratio resulted in five undervalued firms. Twelve firms indicated that they are overvalued. Undervalued firms are Huhtamaki, Nokia, Stora Enso, UPM and Wärtsilä. Overvalued firms are Cargotec, Elisa, Fortum, Kesko, Kone, Metso, Neste, Nokian Renkaat, Outokumpu, Tieto, UPM and YIT.

For year 2009, the highest Operating profit margin ratio resulted for two firms. These firms are Elisa and Fortum. Fortum has the highest Operating profit margin. If a firm has negative operating profit, it results in a negative ratio result. There are two firms that resulted in negative operating profit margin. These firms are Outokumpu and Stora Enso. Outokumpu had the lowest result with -0,17.

The highest Net profit margin ratio resulted for one firm. This firm is Fortum. If a firm has a negative result, it indicates of loss of profit. In 2009 three firms had a negative result. These firms are Huhtamaki, Outokumpu, and Stora Enso. One firm resulted in significantly low result. This firm is Cargotec with a Net profit margin ratio of 0,002.

Year 2010

In Table 11, 17 companies in the year 2010 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 11 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 7), for clarity purposes, their values are fully presented within these tables.

Table 11 All values of 2010 part 1

2010	Market Value of Equity/ Market capi- talisation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	1699,7	1069,1	5791,0	26,37	16,58
ELISA	2413,3	832,2	-277,2	15,39	5,31
FORTUM	17777,1	8742,0	-3977,0	19,17	9,43
HUHTAMÄKI	1001,3	848,6	390,7	8,90	7,55
KESKO	3137,8	2209,4	1491,3	29,97	21,10
KONECRANES	1433,8	456,0	1164,8	24,57	7,81
KONE	4417,5	1699,8	1846,5	17,26	6,64
METSO	4492,1	2071,0	-71919,0	29,77	13,73
NESTE	3077,4	2426,0	886,1	11,86	9,35
NOKIA	22518,8	16231,0	10916,5	8,38	6,04
NOKIAN RENKAAT	2770,0	937,2	1377,9	21,55	7,29
OUTOKUMPU	5713,4	2375,0	2541,6	31,59	13,13
STORA ENSO	4858,8	6255,0	6662,0	6,13	7,89
TIETO	580,3	556,9	624,9	14,94	14,33
UPM	5556,6	7109,0	5096,5	10,70	13,69
WÄRTSILÄ	2103,5	1664,0	4964,4	20,72	16,39
YIT	2072,4	883,0	6501,1	16,58	7,06

Fourteen firms have positive values in all categories for year 2010. Equity value is negative for three firms. Overall, there are five firms that can be considered undervalued and twelve overvalued within this year regarding the comparison of Market value of Equity versus Equity value. The negative Equity values of Elisa, Fortum and Metso indicate that negative value is generated due the structure of their earnings and spending in the year.

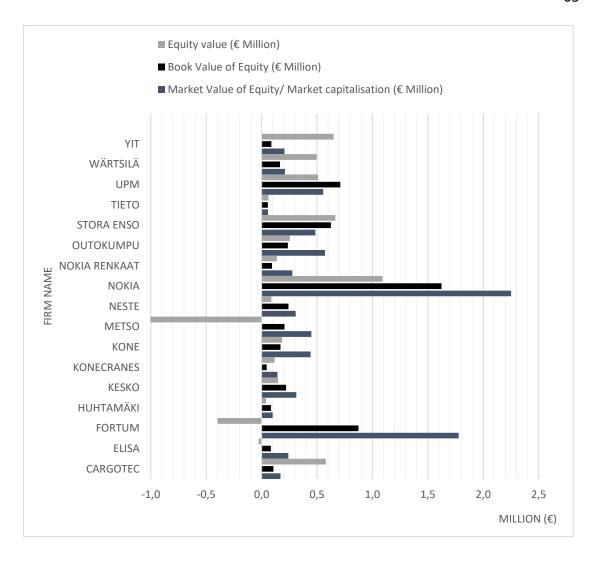


Figure 7 Year 2010 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted two firms to be undervalued. Undervalued firms are Stora Enso and UPM. (See Table 11.) Buying the stocks of these undervalued firms should be considered, because their share prices may increase in the future. Correspondingly, there are two firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued companies are Stora Enso and UPM.

Table 12 All values of 2010 part 2

2010	Tobin's Q	Price to earn- ings ratio	Price to sales ratio	Price to book value ratio	Operating profit margin	Net profit margin
CARGOTEC	0,765	21,791	0,660	1,590	0,051	0,030
ELISA	1,634	16,035	1,649	2,900	0,183	0,103
FORTUM	1,145	13,129	2,824	2,034	0,271	0,215
HUHTAMÄKI	0,193	8,729	0,513	1,180	0,069	0,059
KESKO	0,865	14,547	0,358	1,420	0,035	0,025
KONECRANES	1,291	18,335	0,927	3,144	0,073	0,051
KONE	1,383	8,257	0,886	2,599	0,140	0,107
METSO	1,078	17,411	127,790	74,731	0,080	0,046
NESTE	0,789	13,322	0,259	1,269	0,027	0,019
NOKIA	0,711	16,768	5,305	1,387	0,049	0,316
NOKIAN						
RENKAAT	2,178	16,323	2,618	2,956	0,210	0,160
ОИТОКИМРИ	1,446	-46,450	1,351	2,406	-0,020	-0,029
STORA ENSO	0,671	6,316	0,472	0,777	0,100	0,075
TIETO	0,594	21,645	0,339	1,042	0,042	0,016
UPM	0,690	9,905	0,623	0,782	0,085	0,063
WÄRTSILÄ	0,582	5,298	0,462	1,264	0,090	0,087
YIT	0,918	14,803	0,547	2,347	0,058	0,037

Table 12 summarises all information of 17 companies in the year 2010, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are ten undervalued and seven overvalued firms in year 2010 of Tobin's Q. Undervalued firms are Cargotec, Huhtamaki, Kesko, Neste, Nokia, Stora Enso, Tieto, UPM, Wärtsilä and YIT.

For Price to earnings ratio, Stora Enso has a negative value, which implies that their value cannot be considered. Three firms have a value higher than average. This implicates that their stock is overvalued. These firms are Cargotec, Konecranes and Tieto. There are no firms that are significantly low in comparison to their previous values and cannot be considered as undervalued.

Price to sales ratio resulted six firms to be overvalued. Twelve firms are undervalued. Within year 2010, overvalued firms are Elisa, Fortum, Metso, Nokia, Nokian Renkaat,

and Outokumpu. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Kone, Neste, Stora Enso, UPM, Wärtsilä and YIT.

Overall, Price to book value ratio resulted in two undervalued firms. Sixteen firms indicated that they are overvalued. Undervalued firms are Konecranes and Wärtsilä.

Overvalued firms are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet and YIT.

For year 2010, the highest Operating profit margin ratio resulted for three firms. These firms are Elisa, Fortum, and Nokian Renkaat. Fortum has the highest Operating profit margin. If a firm has negative operating profit, it results in a negative ratio result. There is one firm that resulted in negative operating profit margin. This firm is Outokumpu.

The highest Net profit margin ratio resulted for three firms. These firms are Fortum, Nokia and Nokian Renkaat. If a firm has a negative result, it indicates of loss of profit. In 2010 one firm had a negative result. This firm is Outokumpu. One firm resulted in significantly low result. This firm is Tieto with a Net profit margin ratio of 0,02.

4.3 Post crisis

The results for years 2015-2018 will be discussed individually. Each year has their own subchapter.

Year 2015

In Table 13, 18 companies in the year 2015 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 13 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are

too large or too low to fit in charts (see Figure 8), for clarity purposes, their values are fully presented within these tables.

Table 13 All values of 2015 part 1

2015	Market Value of Eq- uity/ Mar- ket capitali- sation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	2056,5	1341,0	1866,4	31,80	31,80
ELISA	4612,6	925,3	29,9	28,79	28,79
FORTUM	14640,2	13863,0	491,5	16,47	16,47
HUHTAMÄKI	3074,5	1035,7	1063,0	29,09	29,09
KESKO	3810,9	525,7	3442,3	33,44	33,44
KONECRANES	1587,6	456,0	425,3	27,32	27,32
KONE	20289,9	2748,4	4774,5	38,54	38,54
METSO	3711,7	1063,0	2045,0	24,51	24,51
NESTE	6078,8	3104,0	2407,0	23,66	23,66
NOKIA	25515,5	10524,0	9282,1	6,51	6,51
NOKIAN RENKAAT	3811,4	1241,6	1330,7	28,50	28,50
ОИТОКИМРИ	1687,0	2328,0	3209,7	4,51	4,51
STORA ENSO	6707,4	5513,0	3719,8	8,74	8,74
TIETO	1663,7	482,6	648,3	22,61	22,61
UPM	8721,0	7944,0	4363,1	16,38	16,38
VALMET	1563,3	861,0	1756,8	10,22	10,22
WÄRTSILÄ	2678,2	2655,0	3022,8	13,36	13,36
YIT	717,5	523,0	2013,9	5,65	5,65

All firms have positive values in all categories for year 2015. Overall, there are four companies that can be considered undervalued and fourteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued companies are Outokumpu, Valmet, Wartsila and YIT. The difference between Market value of equity and Equity value is highest with Kone. The firm can be considered the most overvalued firm.

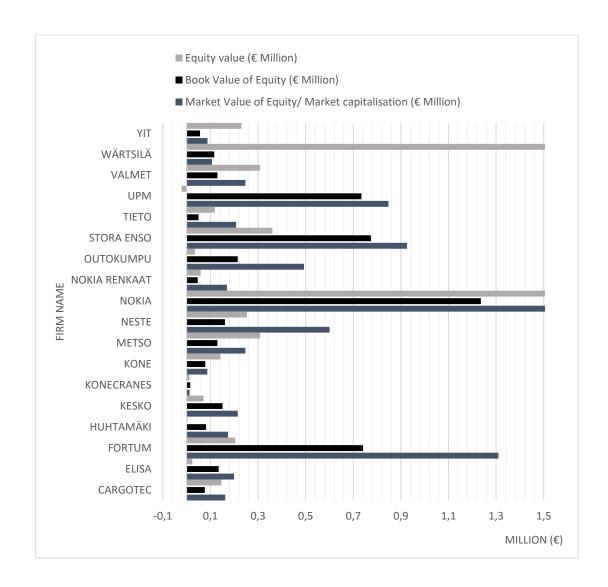


Figure 8 Year 2015 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted no firm to be undervalued. (See Table 13.) Correspondingly, there is one firm that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued firm is Outokumpu.

Table 14 All values of 2015 part 2

	Tobin's Q	Price to earn- ings ratio	Price to sales ratio	Price to book value	Operating profit mar-	Net profit margin
2015		iligs ratio	Sales Tatio	ratio	gin	margin
CARGOTEC	0,793	14,391	0,551	1,534	0,057	0,038
ELISA	2,495	18,943	2,939	4,985	0,199	0,155
FORTUM	0,907	3,535	4,232	1,056	-0,043	1,197
HUHTAMÄKI	1,449	20,483	1,128	2,969	0,079	0,055
KESKO	1,754	32,461	0,884	7,249	-0,112	0,027
KONECRANES	1,261	51,544	0,747	3,482	0,030	0,014
KONE	2,735	19,269	2,346	7,382	0,000	0,122
METSO	1,165	70,031	0,386	1,102	0,186	0,018
NESTE	1,173	10,855	0,546	1,958	0,063	0,050
NOKIA	1,318	10,339	21,691	2,425	0,144	2,098
NOKIAN RENKAAT	2,297	15,835	2,802	3,070	0,218	0,177
ОUТОКИМРИ	0,593	19,616	0,264	0,725	0,036	0,013
STORA ENSO	0,882	8,566	0,668	1,217	0,105	0,078
TIETO	1,696	18,384	-4,460	3,447	0,364	-0,243
UPM	0,830	9,521	0,860	1,098	0,113	0,090
VALMET	0,668	20,042	0,534	1,816	0,041	0,027
WÄRTSILÄ	0,609	5,938	0,533	1,009	0,117	0,090
YIT	0,696	15,266	0,414	1,372	0,047	0,027

Table 14 summarises all information of 18 companies in the year 2015, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are eight undervalued and ten overvalued firms in year 2015 of Tobin's Q. Undervalued firms are Cargotec, Fortum, Outokumpu, Stora Enso, UPM, Valmet, Wärtsilä and YIT.

Price to earnings ratio estimation resulted in three firms have a value higher than their average. This implicates that their stock for the year is overvalued. These firms are Kesko (32,4), Konecranes (51,5), and Metso (70,0). There is one firm that are significantly low and can be considered as undervalued. This firm is Fortum with Price to earnings ratio of 3,5.

Price to sales ratio resulted six firms to be overvalued. Twelve firms are undervalued. Within year 2015, overvalued firms are Elisa, Fortum, Huhtamaki, Kone, Nokia, and Nokian Renkaat. Undervalued firms are Cargotec, Kesko, Konecranes, Metso, Neste,

Outokumpu, Stora Enso, UPM, Valmet, Wärtsilä and YIT. Undervalued firms can be considered as a good investment.

Overall, Price to book value ratio resulted in one undervalued firm. Seventeen firms indicated that they are overvalued. Undervalued firm is Outokumpu. Overvalued firms are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Kone, Metso, Neste, Nokia, Nokian Renkaat, Stora Enso, Tieto, UPM, Valmet, Wärtsilä and YIT.

For year 2015, the highest Operating profit margin ratio resulted for four firms. These firms are Elisa, Metso, Nokian Renkaat and Tieto. Tieto has the highest Operating profit margin 0,36. If a firm has negative operating profit, it results in a negative ratio result. There are two firms that resulted in negative operating profit margin. These firms are Fortum and Kesko. There is one firm that has significantly low result of operating profit margin ratio. This firm is Kone with a result of 0,0014.

The highest Net profit margin ratio resulted for four firms. These firms are Elisa, Fortum, Nokia and Nokian Renkaat. If a firm has a negative result, it indicates of loss of profit. In 2015 one firm had a negative result. This firm is Tieto with a result of -0,24. Three firms resulted in significantly low results. These firms are Konecranes, Metso and Outokumpu. Two firms have a Net profit margin ratio of 0,01. These firms are Konecranes and Outokumpu.

Year 2016

In Table 15, 18 companies in the year 2016 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 15 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 9), for clarity purposes, their values are fully presented within these tables.

Table 15 All values of 2016 part 1

2016	Market Value of Equity/ Market capi- talisation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	2290,3	1397,0	2009,1	35,46	21,63
ELISA	4149,3	550,3	-129,6	32,38	4,29
FORTUM	12337,0	13542,0	-1520,0	13,71	15,05
HUHTAMÄKI	732,7	1181,6	951,9	35,84	57,80
KESKO	4513,2	2125,7	2379,8	39,26	18,49
KONECRANES	1502,4	539,0	574,9	25,57	9,17
KONE	21549,7	2978,5	4465,1	41,96	5,80
METSO	3427,2	1439,0	2380,7	22,94	9,63
NESTE	8470,1	3755,0	3744,5	32,87	14,57
NOKIA	36104,7	20975,0	14583,1	5,06	2,94
NOKIAN RENKAAT	4337,2	1458,5	1250,5	32,04	10,77
OUTOKUMPU	1932,1	2458,0	3661,4	4,70	5,97
STORA ENSO	5503,5	5868,0	2430,9	7,98	8,51
TIETO	1826,9	487,6	689,5	24,88	6,64
UPM	9490,6	8238,0	4932,2	17,79	15,45
VALMET	1717,1	-289,0	1965,2	11,52	-1,94
WÄRTSILÄ	2576,4	2321,0	2897,7	12,92	11,64
YIT	736,3	564,0	1885,4	6,22	4,77

All firms, except Elisa and Fortum, have positive values in all categories for year 2016. Elisa and Fortum have negative Equity value. Overall, there are five companies that can be considered undervalued and thirteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued companies are Huhtamaki, Outokumpu, Valmet, Wartsila and YIT. The negative Equity value of Elisa and Fortum implies that negative value is generated due the structure of their earnings and spending in the year.

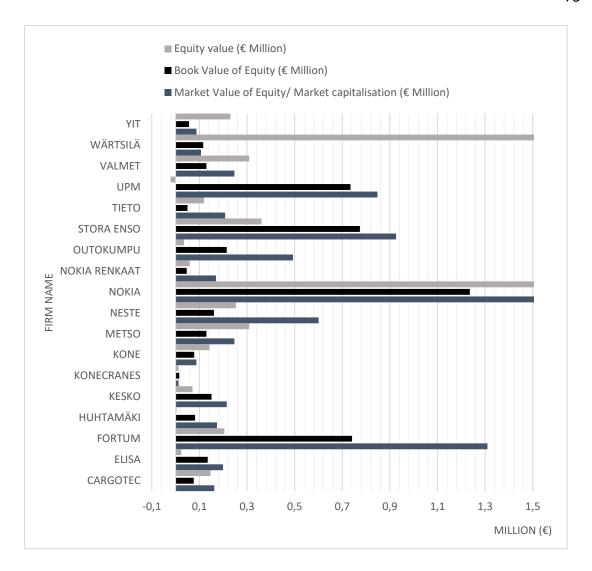


Figure 9 Year 2016 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted four firms to be undervalued. Undervalued firms are Fortum, Huhtamaki, Outokumpu and Stora Enso. (See Table 15.) Buying the stocks of these undervalued firms should be considered, because their share prices may increase in the future. Correspondingly, there are four firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued firms are Fortum, Huhtamaki, Outokumpu and Stora Enso.

Table 16 All values of 2016 part 2

2016	Tobin's Q	Price to earn- ings ratio	Price to sales ratio	Price to book value ratio	Operating profit margin	Net profit margin
CARGOTEC	0,867	18,279	0,652	1,639	0,056	0,036
ELISA	2,518	20,113	2,537	7,540	0,207	0,126
FORTUM	0,794	24,478	3,397	0,911	0,174	0,139
HUHTAMÄKI	0,484	19,909	0,256	0,620	0,093	0,013
KESKO	1,141	39,659	0,443	2,123	0,014	0,011
KONECRANES	1,194	39,957	0,709	2,787	0,040	0,018
KONE	2,739	21,086	2,453	7,235	0,147	0,116
METSO	1,059	26,363	0,000	0,000	0,088	0,050
NESTE	1,336	8,982	0,725	2,256	0,099	0,081
NOKIA	0,894	38,948	15,272	1,721	-0,047	0,392
NOKIAN RENKAAT	2,310	17,225	3,118	2,974	0,223	0,181
ОИТОКИМРИ	0,564	13,417	0,340	0,786	0,018	0,025
STORA ENSO	0,752	13,522	0,561	0,938	0,080	0,042
TIETO	1,862	17,042	1,224	3,747	0,094	0,072
UPM	0,872	10,785	0,967	1,152	0,116	0,090
VALMET	1,476	20,940	0,587	-5,941	0,050	0,028
WÄRTSILÄ	0,594	7,217	0,537	1,110	0,111	0,074
YIT	0,628	-103,705	0,439	1,306	0,011	-0,004

Table 16 summarises all information of 18 companies in the year 2016, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are nine undervalued and nine overvalued firms in year 2016 of Tobin's Q. Undervalued firms are Cargotec, Fortum, Huhtamaki, Nokia, Outokumpu, Stora Enso, UPM, Wärtsilä and YIT.

Price to earnings ratio estimation resulted in three firms have a value higher than their average. This implicates that their stock for the year is overvalued. These firms are Kesko (39,6), Konecranes (39,9), and Nokia (38,9). There are no firm that are significantly low and can be considered as undervalued. YIT had negative value for year 2016, and their result is not valid.

Price to sales ratio resulted six firms to be overvalued. Twelve firms are undervalued. Within year 2015, overvalued firms are Elisa, Fortum, Kone, Nokia, Nokian Renkaat, and Tieto. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Metso,

Neste, Outokumpu, Stora Enso, UPM, Valmet, Wärtsilä and YIT. Undervalued firms can be considered as a good investment.

Overall, Price to book value ratio resulted in six undervalued firm. Twelve firms indicated that they are overvalued. Undervalued firms are Fortum, Huhtamaki, Metso, Outokumpu, Stora Enso and Valmet. Overvalued firms are Cargotec, Elisa, Kesko, Kone, Neste, Nokia, Nokian Renkaat, Tieto, UPM, Wärtsilä and YIT.

For year 2016, the highest Operating profit margin ratio resulted for two firms. These firms are Elisa, and Nokian Renkaat. Nokian Renkaat has the highest Operating profit margin. If a firm has negative operating profit, it results in a negative ratio result. There is one firm that resulted in negative operating profit margin. This firm is Nokia. There are two firms that have significantly low result of operating profit margin ratio. These firms are Kesko and YIT with a result of 0,01.

The highest Net profit margin ratio resulted for two firms. These firms are Nokia and Nokian Renkaat. Four firms resulted in significantly low results. These firms are Huhtamaki, Kesko, Konecranes, and YIT.

Year 2017

In Table 17, 18 companies in the year 2017 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 17 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 10), for clarity purposes, their values are fully presented within these tables.

Table 17 All values of 2017 part 1

2017	Market Value of Equity/ Market capi- talisation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Market price per share (€)	Book value per share (€)
CARGOTEC	3251,8	1427,0	1878,7	50,10	21,99
ELISA	3846,0	498,4	-69,5	33,87	4,39
FORTUM	13711,3	13287,0	-998,9	15,23	14,76
HUHTAMÄKI	1473,4	1207,6	1066,4	34,77	28,50
KESKO	4630,6	2231,5	1947,7	44,62	21,50
KONECRANES	2885,4	1278,5	1252,1	36,93	16,36
KONE	22774,2	3049,0	3730,6	43,91	5,88
METSO	4419,7	1350,0	2125,6	29,46	9,00
NESTE	9906,7	4338,0	3484,7	38,48	16,85
NOKIA	46861,7	16218,0	24166,6	4,96	1,72
NOKIAN					
RENKAAT	5108,5	1468,4	1261,0	37,15	10,68
ОИТОКИМРИ	3593,1	2722,0	4163,8	8,25	6,25
STORA ENSO	9013,0	6055,0	4843,9	11,60	7,79
TIETO	1972,7	475,6	700,0	26,72	6,44
UPM	12842,7	8663,0	8048,0	24,00	16,19
VALMET	2424,6	-226,0	2256,2	16,04	-1,49
WÄRTSILÄ	3500,3	2395,0	3170,2	17,82	12,19
YIT	897,8	565,0	1665,6	6,98	4,39

All firms, except Elisa and Fortum, have positive values in all categories for year 2017. Elisa and Fortum have negative Equity value. Overall, there are two companies that can be considered undervalued and sixteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued companies are Outokumpu and YIT. The negative Equity value of Elisa and Fortum implies that the negative values are generated due the structure of their earnings and spending in the year.

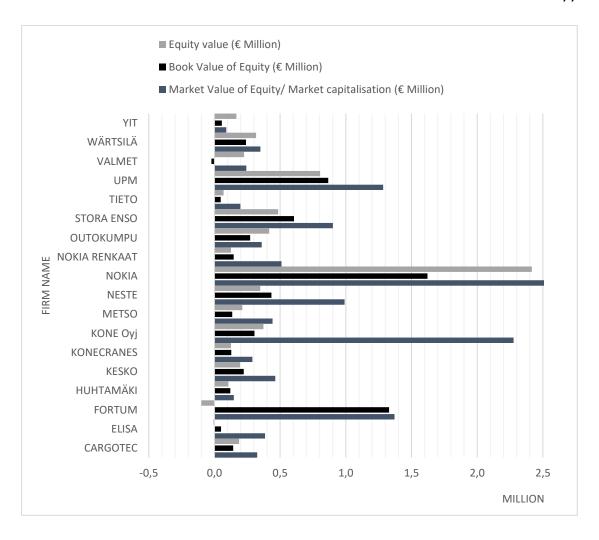


Figure 10 Year 2017 Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted no firm to be undervalued. (See Table 17.) Correspondingly, there are no firms that are considered undervalued in this year comparison of Market value of equity versus Book value of Equity.

Table 18 All values of 2017 part 2

	Tobin's Q	Price to earn- ings ratio	Price to sales ratio	Price to book value	Operating profit mar-	Net profit margin
2017				ratio	gin	
CARGOTEC	1,155	23,858	0,991	2,279	0,069	0,042
ELISA	2,434	16,052	2,152	7,717	0,211	0,134
FORTUM	0,855	15,546	3,033	1,032	0,256	0,195
HUHTAMÄKI	0,731	18,793	0,493	1,220	0,088	0,026
KESKO	1,155	17,227	0,441	2,075	0,031	0,026
KONECRANES	1,023	12,824	0,920	2,257	0,101	0,072
KONE	2,974	23,358	2,547	7,469	0,136	0,109
METSO	1,427	43,331	6,231	9,163	0,081	0,038
NESTE	1,425	10,839	0,750	2,284	0,089	0,069
NOKIA	1,234	19,065	20,245	2,889	0,007	1,062
NOKIAN RENKAAT	2,793	23,074	3,249	3,479	0,232	0,141
ОИТОКИМРИ	0,815	9,166	0,565	1,320	0,070	0,062
STORA ENSO	1,022	14,679	0,897	1,489	0,090	0,061
TIETO	1,925	18,300	1,278	4,148	0,090	0,070
UPM	1,078	13,186	1,283	1,482	0,126	0,097
VALMET	1,111	19,092	0,768	-10,729	0,056	0,040
WÄRTSILÄ	0,735	9,139	0,711	1,461	0,112	0,078
YIT	0,678	15,863	0,450	1,589	0,043	0,028

Table 18 summarises all information of 18 companies in the year 2017, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are five undervalued and thirteen overvalued firms in year 2017 of Tobin's Q. Undervalued firms are Fortum, Huhtamaki, Outokumpu, Wärtsilä and YIT.

For Price to earnings ratio, Three firms have a value higher than average. This implicates that their stock is overvalued. These firms are Cargotec, Kone and Metso. There are no firm that is significantly low and can be considered as undervalued.

Price to sales ratio resulted eight firms to be overvalued. Ten firms are undervalued. Within year 2017, overvalued firms are Elisa, Fortum, Kone, Metso, Nokia, Nokian Renkaat, Tieto and UPM. Undervalued firms are Cargotec, Huhtamaki, Kesko, Konecranes, Neste, Outokumpu, Stora Enso, Valmet, Wärtsilä and YIT.

Overall, Price to book value ratio resulted in one undervalued firm. Seventeen firms indicated that they are overvalued. Undervalued firm is Valmet. Overvalued firms are

Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Wärtsilä and YIT.

For year 2017, the highest Operating profit margin ratio resulted for three firms. These firms are Elisa, Fortum and Nokian Renkaat. Nokian Renkaat has the highest Operating profit margin. There is one firm that has significantly low result of operating profit margin ratio. This firm is Nokia with a result of 0,006.

The highest Net profit margin ratio resulted for two firms. These firms are Fortum and Nokia. No firm had significantly low results in comparison to prior years.

Year 2018

In Table 19, 18 companies in the year 2018 have been valued are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Outokumpu, Stora Enso, Tieto, UPM, Valmet, Wärtsilä and YIT. The value calculated by the FCFF model is Equity Value and the DCF future forecasted Equity value. The values taken from the stock market is Market Price per share. Market value of equity, Book value of Equity, and Book value per share are calculated by the author. Data is based on the stock market and data from each firms' financial statements.

Table 19 is used for several purposes. Table summarizes all information calculated, and it supports readers to understand the results clearer. Also, some firm values are too large or too low to fit in charts (see Figure 11), for clarity purposes, their values are fully presented within these tables.

Table 19 All values of 2018 part 1

2018	Market Value of Eq- uity/ Mar- ket capitali- sation (€ Million)	Book Value of Equity (€ Million)	Equity value (€ Million)	Equity value DCF Fore- cast (€)	Market price per share (€)	Book value per share (€)
CARGOTEC	2727,5	1427,6	4414,7	-84170,6	41,67	21,81
ELISA	5820,0	1134,7	-41,2	5340,1	36,47	7,11
FORTUM	17649,4	12077,0	-2251,7	46628,9	19,54	13,37
HUHTAMÄKI	3296,9	1273,7	1328,2	77455,1	31,28	12,08
KESKO	5429,1	2063,4	2276,8	14963,2	48,86	18,57
KONECRANES	2597,4	1284,2	1393,2	-43810,5	34,09	16,85
KONE	22629,7	3220,0	4170,5	-1085221,5	43,64	6,21
METSO	4184,8	1931,0	2047,9	-41514,6	27,96	12,90
NESTE	16914,0	4630,0	5378,1	-118054,4	65,79	18,01
NOKIA	15948,3	15371,0	11913,6	-482486,9	4,76	4,59
NOKIAN						
RENKAAT	4717,5	1486,1	1242,4	11988,2	34,20	10,77
OUTOKUMPU	77,2	2750,0	2785,2	-338934,3	0,19	6,77
STORA ENSO	11432,2	6732,0	5888,0	-256695,2	14,81	8,72
TIETO	2047,4	482,0	679,1	-33207,6	27,59	6,49
UPM	15614,5	9797,0	8554,7	-188527,4	29,22	18,34
VALMET	2667,5	949,0	1201,9	25342,8	17,72	6,31
WÄRTSILÄ	10224,3	2432,0	3288,6	-66247,4	17,22	4,10
YIT	1199,8	1049,0	2028,8	43747,1	5,82	5,08

Five firms have positive values in all categories for year 2018. Elisa and Fortum have negative Equity values. Overall, there are three firms that can be considered undervalued and Fourteen overvalued within this year regarding the comparison of Market value of Equity versus Equity value. Undervalued companies are Cargotec, Outokumpu and YIT. The negative Equity value of Elisa and Fortum implies that negative value is generated due the structure of their earnings and spending in the year. Consequently, the DCF resulted in six firms to be undervalued and twelve firms overvalued. Undervalued firms are Fortum, Huhtamaki, Kesko, Nokia, Valmet and YIT. The negative values of DCF indicate that the firm may run out of cash in the five-year period of forecast or that negative value is generated due the structure of their earnings and expenditure.

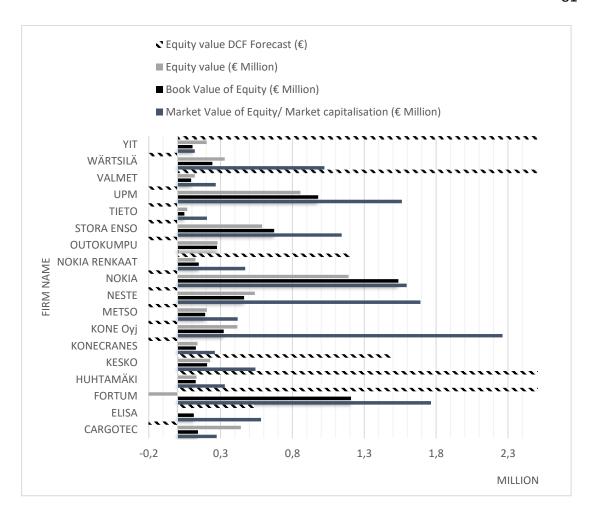


Figure 11 Year 2018 Equity value DCF Forecast, Equity value, Book value of Equity and Market value of Equity in comparison

Overall, Market price per share in comparison to Book value per share resulted one firm to be undervalued. Undervalued firm is Outokumpu. (See Table 19.) Buying the stocks of this undervalued firms should be considered, because their share price may increase in the future. Correspondingly, there is one firm that is considered undervalued in this year comparison of Market value of equity versus Book value of Equity. Undervalued firm is Outokumpu.

Table 20 All values of 2018 part 2

	Tobin's Q	Price to earn- ings ratio	Price to sales ratio	Price to book value	Operating profit mar-	Net profit margin
2018				ratio	gin	
CARGOTEC	0,993	25,255	0,826	1,911	0,058	0,033
ELISA	2,612	18,418	3,178	5,129	0,220	0,173
FORTUM	1,060	20,570	3,367	1,461	0,217	0,164
HUHTAMÄKI	1,262	20,853	1,062	2,588	0,072	0,051
KESKO	1,357	30,347	0,523	2,631	0,030	0,017
KONECRANES	0,946	26,423	0,823	2,023	0,053	0,031
KONE	2,955	26,774	2,495	7,028	0,115	0,093
METSO	1,459	18,274	32,723	21,388	0,101	0,072
NESTE	2,195	21,713	1,134	3,653	0,069	0,052
NOKIA	0,500	47,607	7,068	1,038	-0,026	0,148
NOKIAN						
RENKAAT	2,317	15,981	2,957	3,174	0,233	0,185
OUTOKUMPU	0,231	0,594	0,011	0,028	0,041	0,019
STORA ENSO	1,150	11,571	1,090	1,698	0,133	0,094
TIETO	1,964	16,618	1,280	4,248	0,097	0,077
UPM	1,177	10,437	1,490	1,594	0,181	0,143
VALMET	0,960	17,549	0,802	2,811	0,063	0,046
WÄRTSILÄ	1,823	26,488	1,976	4,204	0,105	0,075
YIT	0,599	30,607	0,325	1,144	0,026	0,011

Table 20 summarises all information of 18 companies in the year 2018, for the values calculated for Tobin's Q, Price to earnings ratio, Price to sales ratio, Price to book value ratio, Operating profit margin and Net profit margin are calculated based on data from the stock market and data from company's financial statements.

Overall, there are six undervalued and twelve overvalued firms in year 2018 of To-bin's Q. Undervalued firms are Cargotec, Konecranes, Nokia, Outokumpu, Valmet, and YIT. Most undervalued firm is Outokumpu (0,23). Overvalued firms are Elisa, Fortum, Huhtamaki, Kesko, Kone, Metso, Neste, Nokian Renkaat, Stora Enso, Tieto, UPM, and Wärtsilä. Most overvalued firm is Kone (2,9).

For Price to earnings ratio five firms have a value higher than their average. This implicates that their stock is overvalued. These firms are Kone, Neste, Nokia, Wärtsilä, and YIT. There is one firm that has significantly low result and can be considered as undervalued. This firm is Outokumpu (0,5).

Price to sales ratio resulted twelve firms to be overvalued. six firms are undervalued. Within year 2018, overvalued firms are Elisa, Fortum, Huhtamaki, Kone, Metso, Neste, Nokia, Nokian Renkaat, Stora Enso, Tieto, UPM and Wärtsilä. Undervalued

firms are Cargotec, Kesko, Konecranes, Outokumpu, Stora Enso, Valmet, and YIT. Metso can be considered the most overvalued with result of 32,7.

Overall, Price to book value ratio resulted in one undervalued firm. Seventeen firms indicated that they are overvalued. Undervalued firm is Outokumpu. Overvalued firms are Cargotec, Elisa, Fortum, Huhtamaki, Kesko, Konecranes, Kone, Metso, Neste, Nokia, Nokian Renkaat, Stora Enso, Tieto, UPM, Valmet, Wärtsilä and YIT.

For year 2018, the highest Operating profit margin ratio resulted for four firms. These firms are Elisa, Fortum, Nokian Renkaat and UPM. Nokian Renkaat has the highest Operating profit margin. If a firm has negative operating profit, it results in a negative ratio result. There is one firm that resulted in negative operating profit margin. This firm is Nokia, with a -0,03 operating profit margin.

The highest Net profit margin ratio resulted for four firms. These firms are Elisa, Fortum, Nokia and Nokian Renkaat. One firm resulted in significantly low results. This firm is YIT.

5 Discussion

Chapter 5 exhibits the most key insights of this thesis. It offers the reader a clear impression of the research. It includes two subchapters which are 5.1. Findings, and 5.2. Limitations and recommendations. Findings conclude the core results of this research and answers to the research questions. Subchapter Limitations and recommendations demonstrate the existing limitations in the research, and also it offers recommendations for future research.

5.1 Findings

The primary goal of this study was to examine the potential of the Finnish stock market, in the context of the financial crisis in 2008 and the financial performance of these companies from the phases before the crisis, during the crisis and after the crisis. The theoretical and empirical analysis assisted the author in achieving the main

goals of the work. To summarise the key findings of the study, the research questions are answered in this chapter.

- 1. What are the values of the top 25 Finnish firms as calculated by various valuation techniques?
- 2. Which of the firms listed in the OMXH25 are undervalued or overvalued?
- 3. What are the implications of under/overvaluation of firms on investors?

To answer these questions, the research was conducted. The following measures discussed implicated the value of the firm or whether the firm is overvalued or undervalued.

Overall, in the ten-year sample, 174 comparisons of the Market value of Equity versus Equity value were conducted. Twenty-eight comparisons resulted in a firm in an undervalued state. During the recession, according to the comparison of the Market value of Equity versus Book value of Equity, the inclination of firms probably in financial trouble increased and was at the highest level for the whole sample in 2009. Six firms indicated for possible financial trouble. These firms are Huhtamaki, Nokia, Stora Enso, UPM, Wärtsilä and YIT. The second-highest rate was in the year 2016, when four firms had a higher Book value of Equity than the market value of Equity. These firms are Fortum, Huhtamaki, Outokumpu and Stora Enso.

During the recession, the number of undervalued firms in share price comparison between the Market value and Book value per share increased and was at the highest level for the whole sample in 2009. Five firms were undervalued, these firms are Nokia, Stora Enso, UPM, Wärtsilä and YIT. The second-highest rate was in the year 2016, when four firms had higher Book value per share than the Market price per share. These firms are Fortum, Huhtamaki, Outokumpu and Stora Enso. For the year 2018, the share price of Outokumpu was measured undervalued and indicated that they should be invested in. To respond the third research question, Outokumpu share price indicates that their stock price may increase in the future. Other 17 firms show that their stock price may stay relatively the same or drop in the future.

For the Market value of Equity versus Equity value DCF Forecast, Six firms are measured undervalued and twelve firms overvalued. Undervalued firms are Fortum, Huhtamaki, Kesko, Nokia, Valmet and YIT. Unpredictably, the firm Outokumpu is not undervalued, although all other measures indicated the firm of being undervalued. Among these, 11 firms had negative real value. The negative values of DCF indicate that the firm may run out of cash in the five-year period of forecast or that negative value is generated due to the structure of their earnings and expenditure. When comparing DCF values with other methods Outokumpu, Nokia, Valmet and YIT can be interpreted as undervalued.

No firm was undervalued for the whole sample considering Tobin's Q. Wärtsilä was closest by nine years. Two firms were overvalued for the whole sample. Elisa and Nokian Renkaat. Moreover, most undervalued, or overvalued companies determined by Tobin's Q are also found undervalued or overvalued when applying price-to-earnings ratio and Price to sales ratio. The Operating profit margin and the Net profit margin both corresponded to this. If the firm was showing the undervalued result, the result in operating profit margin and the net profit margin ratio was substantially low, or at a negative level. The result of the Price to Earnings ratio shows that the price at which the firm's stocks are being traded does directly affect the firm's financial health indicated by price-to-earnings ratio.

To conclude, investors may purchase stocks that are undervalued because these stock prices could increase in the future. On the other hand, for overvalued stocks, investors may want to sell or bet against the stock market. Overvalued stock prices may drop in the future. This could aid the investors to diminish future losses if they sell overvalued stocks, or they can generate future profits if they decide to bet against the stock market. The results may aid the firm's management in the decision-making process, or with choosing the right stocks, or with defining future acquisition strategies.

Temporarily the recession increased the number of firms, that showed financial distress. However, as one immerses through the results, firms have overcome the recession. Nearly for all firms' market value has increased from the pre-crisis level, which indicates that each of the firms can be invested.

5.2 Limitations and recommendations

Although the research is implemented with care, there are some limitations. From NASDAQ OMX Helsinki 25 firms that suit the criteria of the study, 18 firms were used in the sample in this research. Outlier firms had apparent inclinations that made their data to be dysfunctional for valuation. Resulting, these firms were excluded from this research, and the goal of valuing all 25 companies did not deliver. Also, a firm Metso split into Metso and Valmet in 2013, which affected the results.

Most of the limitations were related to the valuation models, especially the DCF model. There were years at the beginning of the sample, that did not have market data available, which caused an issue with the determination of the market risk premium. Three firms did not have annual market data available, and the market risk premium was not calculated. Though going through an excessive amount of research, there is no other alternative approach to calculate it. Therefore, the author applied the historical market risk premium approach to determine the market risk premium. (Koller Goedhart & Wessels 2005, 299-312.) Also, the risk-free rate has been a debatable topic. Damodaran has discussed (2008) the issues around it. Different rate selection can affect the final value. The author followed Damodaran's suggestions by choosing the 10-year Finnish government bank yield as the risk-free rate.

The estimation of future cash flows and the growth of the firm can be done in two ways- in historical performance, or by trusting financial analysts. As Damodaran has stated (2016, 2), there are three significant issues found from valuation, that the analyst should pay attention to when performing the process. Those are the human bias, uncertainty, and complexity and the development of valuation models. With the estimation of growth, the author assumed, of that the firms are stable, and by that, their growth is steady of 2%, and did not yield the values from the historical performance. Here, the author's predictions may not have been the best option. Overall, the DCF valuation resulted in both positive and negative values. As it was previously discussed, the negative value can indicate that the firm may bankrupt during the estimated five years or that the DCF model did not reflect the firm's value accurately. One of the issues that yielded negative values was the firm's structure of their expenditure and earnings, and that may not have been best for the forecasting.

Therefore, the analyst may have made incorrect predictions of the sufficiency of the DCF model.

The author found out that if the WACC applied to the DCF is less or negative in comparison to the growth rate, the terminal value of the firm may result as negative. The author faced concerns with constructing the DCF model. There is not profound research about how the construction of the model should be implemented. Most of the research literature consists of valuation theories and formulas, but not about how to construct a DCF model. It might be useful for future research if there were research as well about the way a DCF model should be constructed.

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Appendices

Appendix 1. DCF of Cargotec

CARGOTEC	2005	2006		2007	2008	200	9 2010	2015	201		2018
net earnings/ net income	136,6	166,1		138,4	120,8	7,		142,9	125,		108,0
Depreciation	37,9	40,5		59,8	60,1	60,		76,5	84,		77,2
Accounts receivable	453,8	444,2		528,8	714,0	506,		778,4	778,9		822,5
Inventory	453,8	528,9		657,4	881,9	609,		655,4	647,0		688,8
Accounts payable	628,9	665,2	_	882,0 266.4	1144,4	564, 1747.		872,1	936,		813,5
Cash flow from operations	1711,0	1844,9		200,4	2921,2	1/4/,	3 2006,4	2525,3	2572,:	2 2446,9	4528,0
Cach flow from investing activities											
Cash flow from investing activities PP&E	-0.9	-47.4	_	160.0	-31,5	22.	1 -3,4	-57,5	-62.9	9 -70,6	-71,5
TTGE	-0,5	-47,4		100,0	-31,3	22,	1 -3,4	-57,5	-02,.	70,0	-71,3
Cash flow from financing activities	5										
Borrowing (repayment)	197,1	25,9		29,5	34,4	51,	1 119,3	436,5	62,	1 260,8	87,6
Total cash flow	1907,2	1823,4	2	135,9	2924,1	1820,	5 2122,3	2904,3	2571,	4 2637,1	4544,1
Beginning cash	0,0	1907,2	3	730,6	5866,5	8790,	6 10611,1	12733,4	15637,	7 18209,1	20846,2
Ending cash	1907,2	3730,6	5	866,5	8790,6	10611,	1 12733,4	15637,7	18209,	1 20846,2	25390,3
Notes:	11.0	11.5		12.0	25.5	25	2 27.0	22.0	21.6	0 20.1	10.6
Cash paid for interest	11,0	11,5		12,0	25,5	25,		22,0	21,9		18,6
Cash paid for taxes Cost of debt	18,4 0,0	43,3 0,0		43,6 0,1	30,6 0,1	38, 0,		47,4 0,0	77,		61,0 0,0
Cost of debt	0,0	0,0		0,1	1,2	0,		0,6	0,1		0,5
Book Value of Debt	247,0	246,0		487,0	580,0	622,		773,9	949,0		930,0
MV of debt	240,1	237,6		464,4	553,6	609,		752,0	926,		907,8
Cash flow from operations	1711,0	1844,9		266,4	2921,2	1747,		2525,3	2572,		4528,0
Plus: Interest expense × (1 – Tax ra		8,4		8,8	18,9	18,		17,6	17,		14,9
Less: Investment in fixed capital	-8,6	-72,1		188,3	113,7	34,	5 6,4	71,1	77,	1 71,1	148,7
Free cash flow to the firm	1710,4	1781,2	2	463,5	3053,8	1800,	5 2032,8	2614,0	2666,	8 2534,1	4691,6
Free cash flow !	1805,9	1784,6	1	914,8	3382,5	1724,	1 1575,7	2457,7	2623,	4 2525,2	5403,7
WASS				0.075			2 2			2 2	
MV of debt	0,003	-0,824		0,870	1,600	1,34		-0,002	-0,093		-0,119
	240,126	237,633	_		553,595	609,72	,-	752,000	926,38		907,771
Tax rate Cost of debt	0,270 0,030	0,270 0,037		0,270	0,260	0,26		0,200	0,200		0,200 0,025
After tax cost of debt	0,030	0,037		0,030	0,030	0,02		0,030	0,02		0,023
Equity Value= FCFF-Debt	1465,499	9890,331					4 5791,019	,			
Forecast	1403,433		2019	202	_	021	2022	1000,303		Assumptio	
net earnings/ net income			10,16	112,36			16,9026733	119	2407267	Tax Rate	0,25
Depreciation			3,744		39 81,92	,	3,56376275		3503801	Discount F	
Accounts receivable			38,95	855,72			90,3004516			Growth Ra	
Inventory		702	2,576	716,62	28 730	,96 7	15,5792718	760,4	4908572	Cost of Del	t 0,2
Accounts payable		82	29,77	846,36	55 863,2	293 8	30,5585622	898,:	1697334		
Cash flow from operations		461	18,56	4710,9	93 4805	,15	1901,25282	4999	,277877		
Cash flow from investing activitie		-	72,93	-74,38	39 -75,8	276 7	7,39389944	79 0	4177743		
cush flow from investing activitie	,		, 2,33	74,50	75,0	,	,,33303344	70,5	11///43		
Cash flow from financing activitie	es .										
			9,352	89,35	_		91,13904		9618208		
Total cash flow		4634	1,982	4725,8	39 4820	,41 49	914,997961	501	3,29792		
					+	+					
							_				
Cash paid for interest		18	3,972	19,351	14 19,73	385 20	0,13323818	20,5	3590294		
					+	+					
					+	+					
					\perp	\bot	-				
Plus: Interest expense × (1 – Tax ra	ate)				36 14,80		5,09992863		3590294		
Less: Investment in fixed capital			_		11 80,40	_	2,01588476		1768154		
Free Cash flow to firm		4710,			28 4900		998,368634	5183	,990595		
WACC			12 %	-12		2 %	-12 %	0=0	-12 %		
PV of cash flow		5343,45		6183,2	24 7155	,01 8	279,506427	8586	,978391		
Sum of present values of FCF		35548,	_		-	_					
FCF (t+1) Terminal Value		8758,71 -63224,6			+	+					
reminiar value		-u.>∠∠4.b	ا 3ر+ی		1			i			
									ı		
PV terminal value		-118811,	0618								
			0618 7765								

Appendix 2. DCF of Elisa

ELISA	20	005	2006	200	07	200	08 20	009	2010	2015	2016	2017	2018
Net profit			161,4	220	0,3	17	77	177	150,5	243,5	206,3	239,6	316
Depreciation	21	3,2	209,1	197	7,4	227	,6 2:	L6,4	216,7	220,4	223,8	229,7	236,2
Accounts receivable		0,6	4,8	7	7,3	12	-	L9,4	22,5	73,7	74,8	83,7	93,8
Inventory		0,3	38,4		8,5	21		31,2	22,5	54,8	55	68,3	65,4
Accounts payable			287,5	303		255		53,3	280,6	255,5	307,7	349,8	309,3
Cash flow from operations	70	1,8	701,2	756	6,7	694	1,2 70	07,3	692,8	847,9	867,6	971,1	1020,7
Cash flow from investing activities					+								
PP&E	-14	8 5	5,1	2:	3,8	0),6	0,9	1,9	1,1	3,8	4	1,6
1100		0,5	3,1	- 2	3,0		,,0	0,5	1,5	1,1	3,0		1,0
Cash flow from financing activities													
Borrowing (repayment)	-10	2,4 -	122,4	44	4,2	3	30 3	36,1	80,2	10,7	130,8	11,1	59,5
Total cash flow	45	0,9	583,9	824	4,7	724	,8 74	14,3	774,9	859,7	1002,2	986,2	1081,8
Beginning cash		0	450,9	1034	4,8	1859),5 258	34,3	3328,6	4103,5	4963,2	5965,4	6951,6
Ending cash	45	0,9 1	034,8	1859	9,5	2584	,3 332	28,6	4103,5	4963,2	5965,4	6951,6	8033,4
					_								
Notes:	_	_			_								
Cash paid for interest		0,6	25,8			49	_	9,6	77,6	23,8	22	19,3	19,2
Cash paid for taxes		5,1	0,3	82		59		7,2	53,4	52	65,1	63,6	68,2
Cost of debt			0,037	0,0	-	0,0		021	0,0175	0,03	0,025	0,025	0,025
	0,89126		2054	-	_	2,361			1,33464	0,6932	0,53659		0,46829
Book Value of Debt		05	718		55	844	_	749	808,1	991	1168	1117,4	1148,7
MV of debt	491,182		3,302	t '	_	806,74			795,536	962,829	1140,05	1090,62	1121,15
Cash flow from operations	70		701,2			694	_	7,3	692,8	847,9	867,6	971,1	1020,7
Plus: Interest expense × (1 – Tax rate	22,3	38 1	3,834	19,6	37	36,70	04 29,	304	57,424	19,04	17,6	15,44	15,36
Less: Investment in fixed capital					.			_					
(AKA CapEX)	36	-	227,8		_	227		7,4	215,9	223,1	224	227,3	234,6
Free cash flow to the firm	1090,9	_	7,834		-	958,80			966,124	1090,04	1109,2	1213,84	1270,66
Free cash flow !	56	4,5	554,4	815	5,7	688	,6 67	7,2	699,8	792,1	829,7	1001	1360
					+		_		0.5	0.5	0.6	0.751	0.7=:
WACC	0,49039		2965	<u> </u>	_	1,6306			0,86376	0,09799	0,09777	0,18874	0,17654
MV of debt	491,182	_	3,302		_	806,74	_		795,536	962,829	1140,05	1090,62	1121,15
Tax rate		,27	0,27	0,:	_	0,2	_	,26	0,26	0,2	0,2	0,2	0,2
Cost of debt			0,037	0,0	_	0,0		021	0,0175	0,03	0,025	0,025	0,025
After tax cost of debt	0,02		2701		_	0,03				0,024	0,02	0,02	0,02
Equity Value= FCFF-Debt	240,7	96 -26	3,199	1-161,63	77 1-	-442 27	711-412.	757	-277,162	29.930	-129,641	-69,498	-41,153
				<u> </u>	_			-		1			
Forecast	2019	202	_	2021		2022	2023	Ass	umptions				
net earnings/ net income	322,32	328,76	54 33	2021	342	2022	2023 348,8895	Ass Ta	umptions x Rate	0,2	25		
net earnings/ net income Depreciation	322,32 240,924	328,76 245,74	54 33 25 25	2021 35,3417 50,6573	342 ₂	2022 ,0486 ,6705	2023 348,8895 260,7839	Ass Ta Dis	umptions x Rate scount Rate	0,2 9 WAC	25		
net earnings/ net income Depreciation Accounts receivable	322,32 240,924 95,676	328,76 245,74 97,589	54 33 25 25 52 99	2021 35,3417 50,6573 9,54131	342, 255, 101,	2022 ,0486 ,6705 ,5321	2023 348,8895 260,7839 103,5628	Ass Ta Dis	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory	322,32 240,924 95,676 66,708	328,76 245,74 97,589 68,042	54 33 25 25 52 99 16	2021 35,3417 50,6573 9,54131 69,403	342, 255, 101, 70,7	2022 2,0486 5,6705 2,5321 79106	2023 348,8895 260,7839 103,5628 72,20688	Ass Ta Dis	umptions x Rate scount Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable	322,32 240,924 95,676	328,76 245,74 97,589	54 33 25 25 52 99 16 57 32	2021 35,3417 50,6573 9,54131 69,403	342, 255, 101, 70,7	2022 2,0486 5,6705 2,5321 79106 1,7963	2023 348,8895 260,7839 103,5628	Ass Ta Dis	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	322,32 240,924 95,676 66,708 315,486	328,76 245,74 97,589 68,042 321,79	54 33 25 25 52 99 16 57 32	2021 35,3417 60,6573 9,54131 69,403 28,2316	342, 255, 101, 70,7	2022 2,0486 5,6705 2,5321 79106 1,7963	2023 348,8895 260,7839 103,5628 72,20688 341,4922	Ass Ta Dis	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	322,32 240,924 95,676 66,708 315,486	328,76 245,74 97,589 68,042 321,79	54 33 25 25 52 99 16 57 32	2021 35,3417 60,6573 9,54131 69,403 28,2316	342, 255, 101, 70,7	2022 2,0486 5,6705 2,5321 79106 1,7963	2023 348,8895 260,7839 103,5628 72,20688 341,4922	Ass Ta Dis	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	322,32 240,924 95,676 66,708 315,486	328,76 245,74 97,589 68,042 321,79	54 33 25 25 52 99 16 57 32 36 10	2021 35,3417 60,6573 9,54131 69,403 28,2316	342, 255, 101, 70,7 334, 110	2022 ,0486 ,6705 ,5321 79106 ,7963 14,839	2023 348,8895 260,7839 103,5628 72,20688 341,4922	Ass Ta Dis	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	322,32 240,924 95,676 66,708 315,486 1041,114	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175	342, 255, 101, 70,7 334, 110	2022 ,0486 ,6705 ,5321 79106 ,7963 14,839	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935	Ass Ta Dis	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations	322,32 240,924 95,676 66,708 315,486 1041,114	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175	342, 255, 101, 70,7 334, 110	2022 2,0486 6,6705 2,5321 79106 3,7963 14,839	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	322,32 240,924 95,676 66,708 315,486 1041,114 1,632	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10 54 1,	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933	342, 255, 101, 70,7 334, 110,	2022 2,0486 6,6705 .,5321 79106 1,7963 14,839 31891	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	322,32 240,924 95,676 66,708 315,486 1041,114	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10 54 1,	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933	342, 255, 101, 70,7 334, 110,	2022 2,0486 6,6705 .,5321 79106 1,7963 14,839 31891	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	322,32 240,924 95,676 66,708 315,486 1041,114 1,632	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10 54 1,	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933	342, 255, 101, 70,7 334, 110,	2022 2,0486 6,6705 .,5321 79106 1,7963 14,839 31891	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	322,32 240,924 95,676 66,708 315,486 1041,114 1,632	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10 54 1,	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933	342, 255, 101, 70,7 334, 110,	2022 2,0486 6,6705 .,5321 79106 1,7963 14,839 31891	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	322,32 240,924 95,676 66,708 315,486 1041,114 1,632	328,76 245,74 97,589 68,042 321,79 1061,9	54 33 25 25 52 99 16 57 32 36 10 54 1,	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933	342, 255, 101, 70,7 334, 110,	2022 2,0486 6,6705 .,5321 79106 1,7963 14,839 31891	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	322,32 240,924 95,676 66,708 315,486 1041,114 1,632	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933	342, 255, 101, 70,7 334, 1100 1,73	2022 ,0486 ,6705 ,5321 79106 ,7963 ,44,839 31891 ,9038 ,8474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73	2022 ,,0486 ,,6705 ,,5321 79106 ,,7963 ,4,839 31891 ,,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73	2022 ,,0486 ,,6705 ,,5321 79106 ,,7963 ,4,839 31891 ,,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73	2022 ,,0486 ,,6705 ,,5321 79106 ,,7963 ,4,839 31891 ,,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73	2022 ,,0486 ,,6705 ,,5321 79106 ,,7963 ,4,839 31891 ,,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73	2022 ,,0486 ,,6705 ,,5321 79106 ,,7963 ,4,839 31891 ,,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664	25 25 25 25 25 25 25 25 25 25 25 25 25 2	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73	2022 ,,0486 ,,6705 ,,5321 79106 ,,7963 ,4,839 31891 ,,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2	54 3: 25 29 16 57 3: 36 10 10 10 10 10 10 10 10 10 10 10 10 10	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73 61, 1166	2022 2022 2022 2036 2036 2037 2037 2037 2037 2037 2037 2037 2037	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844	Ass Ta Dis Gr. Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2	54 3: 25 29 16 57 3: 36 10 10 10 10 10 10 10 10 10 10 10 10 10	2021 35,3417 50,6573 9,54131 69,403 28,2316 983,175 697933 51,9038 146,777 0,3752	342, 255, 101, 70,7 334, 1100 1,73 61, 1166	2022 2022 2022 2036 2036 2037 2037 2037 2037 2037 2037 2037 2037	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984	Ass Ta Dis Gr. Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2	54 3:3525 2:52 9:516	2021 35,3417 50,6573 9,54131 69,403 28,2316 083,175 697933 51,9038 146,777	342, 255, 101, 70,7 334, 1100 1,73 61, 1160	2022 ,0486 ,6705 ,5321 ,79106 ,7963 ,7963 ,9038 ,8,474	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984	Ass Ta Dis Gr. Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975	54 3: 52 29 9: 16 57 3: 56 4 1, 57 2: 57 2: 57 2: 57 2: 58 1.	2021 35,3417 50,6573 3,54131 69,403 28,2316 383,175 697933 61,9038 146,777 0,3752 5,2814 50,691	3422 2555 1011, 70,7 3344, 1100 1,733 611, 1166 200,	2022 2,0486 6,6705 5,5321 2,0486 7,7963 7,7963 8,8,474 7,7827 7,7827 7,7827 7,785,5,705	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,983	54 3: 52 29 9: 16 57 3: 56 4 1, 57 2: 57 2: 57 2: 57 2: 57 2: 58 1.	2021 35,3417 50,6573 9,54131 69,403 28,2316 183,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15	342_255, 101, 70,7 334, 110 1,73 61, 116 20,	2022 2,0486 6,6705 5,5321 2,0486 7,7963 7,7963 8,8,474 7,7827 7,7827 7,7827 7,785,5,705	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984	Ass Ta Dis Gr. Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688 240,957 1296,76	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 25 2: 52 9: 66 67 3: 67 64 1, 67 69 1 1: 67 67 2 67 67 67 67 67 67 67 67 67 67 67 67 67	2021 35,3417 50,6573 9,54131 69,403 28,2316 1083,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15 18 %	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984 259,017 1407,15 18 %	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 25 2: 52 9: 66 67 3: 67 64 1, 67 69 1 1: 67 67 2 67 67 67 67 67 67 67 67 67 67 67 67 67	2021 35,3417 50,6573 9,54131 69,403 28,2316 183,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688 240,957 1296,76 18 %	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 25 2: 52 9: 66 67 3: 67 64 1, 67 69 1 1: 67 67 2 67 67 67 67 67 67 67 67 67 67 67 67 67	2021 35,3417 50,6573 9,54131 69,403 28,2316 1083,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15 18 %	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984 259,017 1407,15 18 %	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688 240,957 1296,76 18 % 1102,18 4338,67 749,059	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 25 2: 52 9: 66 67 3: 67 64 1, 67 69 1 1: 67 67 2 67 67 67 67 67 67 67 67 67 67 67 67 67	2021 35,3417 50,6573 9,54131 69,403 28,2316 1083,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15 18 %	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984 259,017 1407,15 18 %	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688 240,957 1296,76 18 % 1102,18	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 25 2: 52 9: 66 67 3: 67 64 1, 67 69 1 1: 67 67 2 67 67 67 67 67 67 67 67 67 67 67 67 67	2021 35,3417 50,6573 9,54131 69,403 28,2316 1083,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15 18 %	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984 259,017 1407,15 18 %	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688 240,957 1296,76 18 % 1102,18 4338,67 749,059 4785,14 2122,58	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 525 2: 562 9: 166	2021 35,3417 50,6573 9,54131 69,403 28,2316 1083,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15 18 %	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984 259,017 1407,15 18 %	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		
net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	322,32 240,924 95,676 66,708 315,486 1041,114 1,632 60,69 1103,436 19,584 14,688 240,957 1296,76 18 % 1102,18 4338,67 749,059 4785,14	328,76 245,74 97,589 68,042 321,79 1061,9 1,664 60, 1124,2 19,975 14,985 245,77 1322,,	54 3: 525 2: 562 9: 166	2021 35,3417 50,6573 9,54131 69,403 28,2316 1083,175 697933 51,9038 146,777 0,3752 5,2814 50,691 349,15 18 %	342_255_101, 70,7 334, 1100 1,733 61, 1166 20, 155 137	2022 2,0486 6,6705 5,5321 31891 7,7827 7,7827 7,7827 7,7613 18 %	2023 348,8895 260,7839 103,5628 72,20688 341,4922 1126,935 1,766529 63,14188 1191,844 21,1984 21,1984 21,1984 259,017 1407,15 18 %	Ass Ta Dis Gr Cos	umptions x Rate scount Rate owth Rate	0,2 9 WAC	25 CC D2		

Appendix 3. DCF of Fortum

FORTUM	2005	2006	2007		08	2009	2010	2015	2016	2017	2018
Net profit	1410	1120	1608		_	1351	1354	4142	504	882	858
Depreciation	407	429	45:		15	510	563	346	373	464	536
Accounts receivable	620	680	736			918	1149	773	985	1010	683
Inventory	256	329	285		44	447	387	231	233	216	233
Accounts payable	866	844	869	_		1000	1265	879	841	1112	1058
Cash flow from operations	3559	3402	3949	42!	59 4	4226	4718	6371	2936	3684	3368
Cash flow from investing activities											
Cash flow from investing activities PP&E	30	83	14	1 :	37	48	7	28	10	8	38
proceeds from sales of fixed assets	30	63	1.	•	37	40	,	20	10		36
Cash flow from financing activities											
Borrowing (repayment)	706	803	417	7 34	79	2711	912	956	934	543	586
Total cash flow	4295	4288	4380			6985	5637	7355	3880	4235	3992
Beginning cash	0	4295	8583			0738	27723	33360	40715	44595	48830
Ending cash	4295	8583	12963			7723	33360	40715	44595	48830	52822
Notes:											
Cash paid for interest	261	193	27:	L 3!	52	291	234	263	214	187	171
Cash paid for taxes	298	374	383	3	32	239	355	65	216	83	94
Cost of debt	0,03	0,037	0,0	5 0,0	05 C	,021	0,0175	0,03	0,025	0,025	0,025
	7,601942	6,8862102	12,904762	16,76	19 5,985	3085	4,02457002	7,6601942	5,2195122	4,56098	4,1707317
Book Value of Debt	5240	4502	4893			6859	7382	6007	5107	4885	6093
MV of debt	5094,981	4348,2555	4672,9048	7159,6	19 6723,	9089	7259,06143	5839,699	4987,6585	4770,41	5948,561
Cash flow from operations	3559	3402	3949	42!	59	4226	4718	6371	2936	3684	3368
Plus: Interest expense × (1 – Tax rate	190,53	140,89	197,83			15,34	173,16	210,4	171,2	149,6	136,8
Less: Investment in fixed capital	460	360	474		26	469	584	328	371	494	498
Free cash flow to the firm	4209,53	3902,89	4620,83			10,34	5475,16	6909,4	3478,2	4327,6	4002,8
Free cash flow !	3541	3346	3986	403	37	3711	5303	6217	2625	4052	4914
WACC	-0,410845	0,6648206					0,66818578	0,0913181	-	0,14745	
MV of debt	5094,981	4348,2555	4672,9048					5839,699		4770,41	5948,561
Tax rate	0,27	0,27	0,27			0,26	0,26	0,2	0,2	0,2	0,2
Cost of debt	0,03	0,037	0,05),021	0,0175	0,03	0,025	0,025	0,025
After tax cost of debt	0,0219	0,02701	0,0365			1554	0,01295	0,024	0,02	0,02	0,02
Equity Value= FCFF-Debt	2050,044	-2003,925	-3015,799	-5558,48		—		491,544	-1520,017	-998,927	-2251,736
Forecast	2019	2020	2021	2022	2023	Assu	umptions				
net earnings/ net income	875,16	892,663	910,516	928,727	947,301	Tax	Rate	0,25			
Depreciation	546,72	557,654	568,807	580,184	591,787	Disc	count Rate	WACC			
Accounts receivable	696,66	710,593	724,805	739,301	754,087	Gro	wth Rate	0,02			
Inventory	237,66	242,413	247,261	252,207	257,251	Cost	t of Debt	0,2			
Accounts payable	1079,16	1100,74	1122,76	1145,21	1168,12						
Cash flow from operations	3435,36	3504,07	3574,15	3645,63	3718,54						
Cash flow from investing activities	38,76	39.5352	40,3259	41.1324	41,9551						
, , , , , , , , , , , , , , , , , , , ,		,	-,-	, -	,						
Cash flow from financing activities	s										
	597.72	597,72	609,674	609,674	621,868						
Total cash flow	4071.84	/		4296,44							
Total cash now	4071,04	7171,32	7227,13	7230,77	4302,37						
6 1 116 11 11	474.42	477.000	404 467	405.006	400 700						
Cash paid for interest	174,42	1/7,908	181,467	185,096	188,798						
Plus: Interest expense × (1 – Tax ra	ite 130,815	133,431	136,1	138,822	188,798						
Less: Investment in fixed capital	547,495	558,445	569,614	581,006	549,832						
Unlevered Cash flow	4113,67	4195,94	4279,86	4365,46	4457,17						
WACC	8 %		8 %	8 %							
PV of cash flow	3799,22		3371,51								
	,		-,	-,-,							
Sum of present values of FCF	17168 6	1									
Sum of present values of FCF FCF (t+1)	17168,6 3307.65										
FCF (t+1)	3307,65										
FCF (t+1) Terminal Value	3307,65 52697,2										
FCF (t+1) Terminal Value PV terminal value	3307,65 52697,2 35408,9										
FCF (t+1) Terminal Value	3307,65 52697,2										

Appendix 4. DCF of Huhtamaki

HUHTAMÄKI	2005	2006	2007	2008	200	09 2010	2015	2016	2017	2018
Net profit										
,	9,4		-22,8	-110,2			150,1	36,8	78,4	158,1
Depreciation&amort Accounts receivable	132,5		203,2 394,8	245,9 377,9			104,5 438,7	113,9 476,1	122 507,3	142,3 538,6
Inventory	311,3	1	348,5	296,7			385,7	401,9	444,8	497,7
Accounts payable	401,4		371,8	374,4			492,8	533,9	539,1	559,1
Cash flow from operations	858,9	_	1295,5	1184,7	_		1571,8		1691,6	1895,8
Cash flow from investing activities										
PP&E	10,4	6,5	14,3	7,1	5	,9 7,4	0,4	1,9	13,6	2,8
Proceeds from selling tangible assets Cash flow from financing activities										
Borrowing (repayment)	3427,5	3039,1	3429,4	3036,4	1148	5,5 1484	1104,1	2122	3027	2796,2
Total cash flow	4296,8		4739,2	4228,2			2676,3	3686,5	4732,2	4694,8
Beginning cash	C		8694,5	13433,7	17661		22391,6		28754,4	33486,6
Ending cash	4296,8	8694,5	13433,7	17661,9	19770	,2 22391,6	25067,9	28754,4	33486,6	38181,4
Notes:										
Cash paid for interest	43,6 15,5	1	42,7 18,6	43,2 5		21 12,8 2,5 6,6	25,7 29,1	20,4 50,8	21,9 42,9	14,8 37,8
Cash paid for taxes Cost of debt	0,03		0,05	0,05	1		0,03	0,025	0,025	0,025
000001	1,269902913	1		2,05714			0,748544		0,5341463	0,360976
Book Value of Debt	419		419	499	36		569	657	669,5	649,9
MV of debt	408,0660194		401,081	477,295				641,473	653,70488	
Cash flow from operations	858,9		1295,5	1184,7	953	,	1571,8		1691,6	1895,8
Plus: Interest expense × (1 – Tax rate)	31,828	1	31,171	31,968			20,56		17,52	11,84
Less: Investment in fixed capital	128,6		196	244,7	90		106	125,6	111,2	139,5
Free cash flow to the firm Free cash flow!	1019,328 486,8		1522,67 1265,2	1461,37 1236,3	1059,5 953		1698,36 1508	1704,52 1557,4	1820,32 1704	2047,14 2498,6
THE CASH HOW :	400,8	1390,0	1203,2	1230,3	933	,,, 334,9	1308	1337,4	1704	2430,0
WACC	1,292474157	0,7864	1,06997	1,56765	-1,42696	65 0,66263	0,050836	0,06974	0,0582349	0,043083
MV of debt	408,0660194			477,295				641,473	653,70488	634,4098
Tax rate	0,27	0,27	0,27	0,26	0,2	26 0,26	0,2	0,2	0,2	0,2
Cost of debt	0,03		0,05	0,05			0,03	0,025	0,025	0,025
After tax cost of debt	0,0219		0,0365	0,037			0,024	0,02	0,02	0,02
Equity Value= FCFF-Debt	36,575			91,851			1063,023	951,918	1066,443	1328,176
Forecast	2019	2020	2021	2022	2023	Assumption	ns			
net earnings/ net income	161,262	164,487	167,777	171,133	174,555	Tax Rate		0,25		
Depreciation	145,146	148,049	151,01	154,03	157,111	Discount R	ate WAC	C		
Accounts receivable	549,372	560,359	571,567	582,998	594,658	Growth Ra	ite	0,02		
Inventory	507,654	517,807	528,163	538,726	-	Cost of Deb	ot	0,2		
Accounts payable	570,282	581,688	593,321	605,188	617,292					
Cash flow from operations	1933,716	1972,39	2011,84	2052,07	2093,12					
Cash flow from investing activities	2.856	2 01212	2 07120	3,03081	3,09143					
cush flow from investing activities	2,830	2,91312	2,37136	3,03081	3,03143					
Cash flow from financing activities										
, , , , , , , , , , , , , , , , , , , ,	2852,124	2852,12	2909,17	2909,17	2967,35					
Total cash flow	4788,696				5063,56					
Cash paid for interest	15,096	15,3979	15,7059	16,02	16,3404					
Plus: Interest expense × (1 – Tax rate	11,322	11,5484	11,7794	12,015	16,3404					
Less: Investment in fixed capital	145,20312			,						
Unlevered Cash flow	2090,24112									
WACC	4 %	4 %	4 %	4 %	4 %					
PV of cash flow	2003,906342	1959,56	1916,2	1873,79	1912,05					
Sum of present values of FCF	9665,506146									
FCF (t+1)	1950,29455									
Terminal Value	84489,63672									
PV terminal value	68424,02323									
Enterprise value	78089,52938 77455,11962									
Equity value	//433,11902									

Appendix 5 DCF of Kesko

KESKO	2005	2006	2007	7 2008	3 2009	2010	2015	2016	2017	2018
Net profit	189,2	379,4	307,4	+	+		117,4	113,8	268,8	178,
Depreciation	136,6	141,5	118,7				1276	137,6	139,2	143,
Accounts receivable	686,9	760,8	823,8				581,7	831,2	836	
							735			820, 91
Inventory	785,9	788,8	922,3	_				978,9	938,6	
Accounts payable	734,3	789,2	837,8				795,1	1069,2	1023,7	982,
Cash flow from operations	2532,9	2859,7	3010	2755,8	3 2213,7	2546,8	3505,2	3130,7	3206,3	3038,
Cash flow from investing activities										
PP&E	119,8	194	97,1	1 158,4	1 198,3	121,1	470,4	44	96,7	18,7
Cash flow from financing activities										
Borrowing (repayment)	11,3	14,6	14,5	5,6	0,2	0,4	2,8	3,6	5,4	4,
Total cash flow	2664	3068,3	3121,6				3978,4	3178,3	3308,4	3061,
Beginning cash	0	2664	5732,3				16854,2	20832,6	24010,9	27319,
Ending cash	2664	5732,3	8853,9				20832,6	24010,9	27319,3	30380,
Notes:	21.1	35,6	21 1	1 30	275	10.5	17.6	17	15,5	1/1
Cash paid for interest Cash paid for taxes	31,1 59,5	103,6	31,1 92,9				17,6 38,9	84,1	15,5 46,6	14, 50,
<u> </u>										
Cost of debt	0,03	0,037	0,05				0,03	0,025	0,025	0,02
Darah Mahara af Dahu	0,90583		1,48095238				0,512621	0,41463	0,378049	
Book Value of Debt	754	609,8	625				439,1	514,7	533,9	411,
MV of debt	732,945	589,313	596,719048				426,8233	502,561	521,2561	
Cash flow from operations	2532,9	2859,7	3010				3505,2	3130,7	3206,3	3038,
Plus: Interest expense × (1 – Tax rate)	22,703	25,988	22,703	3 22,2	27,75	14,43	14,08	13,6	12,4	11,2
Less: Investment in fixed capital	210,8	44,6	180	158	39,7	465,6	849,6	190,3	61,2	124,
Free cash flow to the firm	2766,4	2930,29	3212,703	293	2281,15	3026,83	4368,88	3334,6	3279,9	3174,4
Free cash flow !	2332,8	2978,5	3032,9	2739,4	2221,5	2256,7	3651,9	3078,4	3315,4	3947,
WACC	0,91716	0.94791	-0,7232162	2 2,06033	3 2,23318	0,54475	0,129172	0,15689	0,328439	0,18527
MV of debt	732,945	-,-			-		,			
	,	589,313	596,719048				426,8233	502,561	521,2561	
Tax rate	0,27	0,27	0,27				0,2	0,2	0,2	0,2
Cost of debt	0,03	0,037	0,05				0,03	0,025	0,025	0,025
After tax cost of debt	0,0219	0,02701	0,0365				0,024	0,02	0,02	0,02
Equity Value= FCFF-Debt	710,026	915,012	11010,545			1491,281		23/9,825	1947,731	2276,759
Forecast	2019	_		2022		Assumption				
net earnings/ net income	182,47		,	193,647	197,52	Tax Rate	0	,25		
Depreciation	146,3	7 149,29	7 152,283	155,329	158,436	Discount R	ate WA	NCC		
Accounts receivable	836,70	6 853,44	870,509	887,919	905,677	Growth Rat	te 0	,02		
Inventory	931,2	6 949,88	968,883	988,261	1008,03	Cost of Deb	t	0,2		
Accounts payable	1002,35	4 1022,4	1042,85	1063,71	1084,98					
Cash flow from operations	3099,16	8 3161,1	3224,37	3288,86	3354,64					
Cash flow from investing activities	19,07	4 19,455	19,8446	20,2415	20,6463					
Cash flow from financing activities			+ +							
cash jion jion jiidhang dedvides	4,38	6 4,386	5 4,47372	4,47372	4,56319					
Total cash flow	-		3248,69							
Cash paid for interest	14,38	2 14,669	14,963	15,2623	15,5675					
		-								
Plus: Interest expense × (1 – Tax rate			2 11,2223							
Less: Investment in fixed capital	146,7514	8 149,68	7 152,68	155,734	137,789					
Less: Investment in fixed capital Unlevered Cash flow	146,7514 3256,7059	8 149,68 8 3321,8	7 152,68 4 3388,28	155,734 3456,04	137,789 3508					
Less: Investment in fixed capital Unlevered Cash flow WACC	146,7514 3256,7059 19 %	8 149,68 8 3321,84 6 19 9	7 152,68 4 3388,28 6 19 %	155,734 3456,04 19 %	137,789 3508 19 %					
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	146,7514 3256,7059 19 9 2747,64711	8 149,68 8 3321,84 6 19 % 3 2364,5	7 152,68 4 3388,28	155,734 3456,04 19 %	137,789 3508 19 %					
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	146,7514 3256,7059 19 9 2747,64711 10675,4957	8 149,68 8 3321,84 6 19 % 3 2364,52	7 152,68 4 3388,28 6 19 %	155,734 3456,04 19 %	137,789 3508 19 %					
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	146,7514 3256,7059 19 9 2747,64711	8 149,68 8 3321,84 6 19 % 3 2364,52	7 152,68 4 3388,28 6 19 %	155,734 3456,04 19 %	137,789 3508 19 %					
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	146,7514 3256,7059 19 9 2747,64711 10675,4957	8 149,68 8 3321,84 6 19 9 3 2364,52 8	7 152,68 4 3388,28 6 19 %	155,734 3456,04 19 %	137,789 3508 19 %					
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	146,7514 3256,7059 19 % 2747,64711 10675,4957 1812,96268	8 149,68 8 3321,84 6 19 9 3 2364,52 8 4	7 152,68 4 3388,28 6 19 %	155,734 3456,04 19 %	137,789 3508 19 %					
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	146,7514: 3256,7059; 19; 2747,64711: 10675,4957; 1812,96268: 10969,6469;	8 149,68° 3321,84° 6 19 9 3 2364,55° 8 4 9 9 4	7 152,68 4 3388,28 6 19 %	155,734 3456,04 19 %	137,789 3508 19 %					

Appendix 6 DCF of Konecranes

KONECRANES	2005	20	06	2007	2008	2009	2010	2015	2016	2017	2018
Net profit	24,1	68,5	81 12	9,153	166,554	63,491	78,2	30,8	37,6	225	98,3
Depreciation	15,5	22	,4	24,6	26,5	32,5	31,1	54	53,7	117	119,9
Accounts receivable	223	324	.2	328	398,3	265,4	315,7	377,3	379,3	538,2	548
Inventory	156	226		251,2	333	248,2	269,8	365,2	281,8	545	635
Accounts payable	83,6	113		120,3	135,2	83,7	117,1	139,1	99,1	201,2	211,2
Cash flow from operations	502,2	755,1	_	3,253	1059,55	693.291	811,9	966,4	851,5	1626,4	1612,4
cash now from operations	302,2	755,1	03.	3,233	1059,55	093,291	611,9	900,4	651,5	1020,4	1012,4
Cook floor from the cooking			-								
Cash flow from investing											
activities											
PP&E	0,6	1,	15	32,2	0,99	0,94	1,58	2,6	1,5	3,7	2,2
Cash flow from financing											
activities											
Borrowing (repayment)	30	1792	.,4	1858	52,9	511	403	768	4,6	1050	14,5
Total cash flow	532,8	2548,7	_	3,453	1113,44	1205,23	1216,48	1737	857,6	2680,1	1629,1
Beginning cash	0	532		1,531	5824,98	6938,43		9360,14	-	11954,739	
Ending cash	532,8	3081,5	_	4,984	6938,43		9360,139	11097,1	11954,7	14634,839	
Litting cash	332,0	3001,3	302	7,504	0550,45	0143,00	3300,133	11037,1	11334,7	14034,033	10203,34
Notes:											
Cash paid for interest	10,6	11	_	10,7	8,33	4,5	5,7	15,6	19,3	43,4	38,4
Cash paid for taxes	9,9	22,		40,7	70,5	59,6	31,2	26,3	29,6	38,2	82,5
Cost of debt	0,03	0,0	37	0,05	0,05	0,021	0,0175	0,03	0,025	0,025	0,025
	0,30874	0,406	75 0,50	9524	0,39667	0,09256	0,098034	0,45437	0,47073	1,0585366	0,936585
Book Value of Debt	178,383	173,2		7,595	114,438	65,476	83,086	284	323,7	758,7	776,4
MV of debt	173,496	167,49		10952	109,385	64,2218	81,75504	276,183	316,276	741,25366	758,4
Cash flow from operations	502.2	755,1	_	3,253	1059,55	693,291	811,9	966,4	851,5	1626,4	1612,4
Plus: Interest expense × (1 – Tax ra	,		_						,		
	7,738	8,3		7,811	6,1642	3,33	4,218	12,48	15,44	34,72	30,72
Less: Investment in fixed capital	16,05	53,		-6,61	26,45	33,14	32,12	52,9	55,9	115,5	117,7
Free cash flow to the firm	525,988	816,9	_	4,454	1092,17	729,761	848,238		922,84	1776,62	1760,82
Free cash flow !	441,05	738,2	31 88	1,063	1159,2	630,551	822,68	922,1	851,5	1698,1	1738,8
WACC	0,75095	-0,770	53 -1,75	2322	2,00844	2,15364	-0,31955	0,4708	0,03558	-0,108747	-0,18164
MV of debt	173,496	167,49	26 74.4	10952	109,385	64,2218	81,75504	276,183	316,276	741,25366	758,4
Tax rate	0,27	0,	_	0,27	0,26	0,26	0,26	0,2	0,2	0,2	0,2
Cost of debt	0,03	0,0	_	0,05	0,05	0,021	0,0175	0,03	0,025	0,025	0,025
COST OF REDE									,	0,023	5,525
			_				0.01295	0.024	0.02	0.02	0.02
After tax cost of debt	0,0219	0,027	01 0	,0365	0,037	0,01554	0,01295	0,024	0,02	0,02	0,02
After tax cost of debt Equity Value= FCFF-Debt		0,027	01 0, 26 -121	,0365 0,165	0,037 253,649	0,01554 167,181	1164,834	425,329	,	0,02 1252,142	0,02 1393,243
After tax cost of debt Equity Value= FCFF-Debt Forecast	0,0219 126,905	0,027 3392,7 2019	01 0, 26 -121 2020	,0365 0,165 20	0,037 253,649 021 2	0,01554 167,181 022 20	1164,834 23 Assump	425,329 tions	574,860		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income	0,0219	0,027 3392,7 2019 100,266	01 0, 26 -121 2020 102,271	,0365 0,165 20 104,3	0,037 253,649 021 20 317 106,4	0,01554 167,181 022 20 103 108,5	1164,834 23 Assump 31 Tax Rat	425,329 tions	574,860 0,25		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation	0,0219	0,027 3392,7 2019 100,266 122,298	01 0, 26 -1210 2020 102,271 124,744	,0365 0,165 20 104,3 127,2	0,037 253,649 021 20 317 106, 239 129,	0,01554 167,181 022 20 403 108,5 784 132,3	1164,834 23 Assump 31 Tax Rat 79 Discour	425,329 tions te nt Rate	574,860 0,25 WACC		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable	0,0219	0,027 3392,7 2019 100,266 122,298 558,96	01 0, 26 -1210 2020 102,271 124,744 570,139	,0365 0,165 20 104,3 127,2 581,5	0,037 253,649 021 20 317 106, 239 129, 542 593,	0,01554 167,181 022 20 103 108,5 784 132,3 173 605,0	1164,834 123 Assump 131 Tax Rat 179 Discour 136 Growth	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654	,0365 0,165 20 104,3 127,2 581,5	0,037 253,649 021 2 317 106, 239 129, 542 593, 867 687,	0,01554 167,181 022 20 403 108,5 784 132,3 173 605,0 344 701,0	1164,834 123 Assump 131 Tax Rat 179 Discour 136 Growth 191 Cost of	425,329 tions te nt Rate	574,860 0,25 WACC		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732	0,365 0,165 20 104,3 127,2 581,5 673,8 224,1	0,037 253,649 021 2 317 106, 239 129, 542 593, 867 687, 127 228	0,01554 167,181 022 20 103 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1	1164,834 123 Assump 31 Tax Rat 179 Discour 136 Growth 191 Cost of 182	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654	0,365 0,165 20 104,3 127,2 581,5 673,8 224,1	0,037 253,649 021 2 317 106, 239 129, 542 593, 867 687, 127 228	0,01554 167,181 022 20 103 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1	1164,834 123 Assump 31 Tax Rat 179 Discour 136 Growth 191 Cost of 182	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732	0,365 0,165 20 104,3 127,2 581,5 673,8 224,1	0,037 253,649 021 2 317 106, 239 129, 542 593, 867 687, 127 228	0,01554 167,181 022 20 103 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1	1164,834 123 Assump 31 Tax Rat 179 Discour 136 Growth 191 Cost of 182	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732	0,365 0,165 20 104,3 127,2 581,5 673,8 224,1	0,037 253,649 021 2 317 106, 239 129, 542 593, 867 687, 127 228	0,01554 167,181 022 20 103 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1	1164,834 123 Assump 31 Tax Rat 179 Discour 136 Growth 191 Cost of 182	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732	0,365 0,165 20 104,3 127,2 581,5 673,8 224,1	0,037 253,649 021 2 317 106, 239 129, 542 593, 867 687, 127 228	0,01554 167,181 022 20 103 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1	1164,834 123 Assump 31 Tax Rat 179 Discour 136 Growth 191 Cost of 182	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732	,0365 0,165 104,3 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 20 317 106, 239 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 403 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1 ,31 1780,	1164,834 123 Assump 31 Tax Rat 79 Discour 36 Growth 91 Cost of 82 22	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 104,3 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 20 317 106, 239 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 403 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1 ,31 1780,	1164,834 123 Assump 31 Tax Rat 79 Discour 36 Growth 91 Cost of 82 22	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 104,3 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 20 317 106, 239 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 403 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1 ,31 1780,	1164,834 123 Assump 31 Tax Rat 79 Discour 36 Growth 91 Cost of 82 22	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations	0,0219	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 104,3 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 20 317 106, 239 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 403 108,5 784 132,3 173 605,0 344 701,0 ,61 233,1 ,31 1780,	1164,834 123 Assump 31 Tax Rat 79 Discour 36 Growth 91 Cost of 82 22	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	0,0219	0,027 ¹ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 20 104,5 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 20 317 106, 239 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 03 108,5 784 132,3 173 605,0 844 701,0 ,61 233,1 ,31 1780,	1164,834 123 Assump 31 Tax Rat 79 Discour 36 Growth 91 Cost of 82 22	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	0,0219 126,905	0,027: 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 20 104,5 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 21 317 106, 339 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 03 108,5 84 132,3 173 605,0 844 701,0 61 233,1 331 1780,	1164,834 123 Assump 31 Tax Rat 779 Discoun 36 Growth 910 Cost of 82 22 998	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	0,0219 126,905	0,027: 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 20 104,5 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 21 317 106, 339 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 03 108,5 84 132,3 173 605,0 844 701,0 61 233,1 331 1780,	1164,834 123 Assump 31 Tax Rat 779 Discoun 36 Growth 910 Cost of 82 22 998	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	0,0219 126,905	0,027: 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 20 104,5 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 21 317 106, 339 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 03 108,5 84 132,3 173 605,0 844 701,0 61 233,1 331 1780,	1164,834 123 Assump 31 Tax Rat 779 Discoun 36 Growth 910 Cost of 82 22 998	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	0,0219 126,905	0,027: 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 20 104,5 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 21 317 106, 339 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 03 108,5 84 132,3 173 605,0 844 701,0 61 233,1 331 1780,	1164,834 123 Assump 31 Tax Rat 79 Discoun 36 Growth 91 Cost of 82 22 998	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	0,0219 126,905	0,027: 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54	,0365 0,165 20 104,5 127,2 581,5 673,8 224,1 1711	0,037 253,649 021 21 317 106, 339 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 022 20 03 108,5 84 132,3 173 605,0 844 701,0 61 233,1 331 1780,	1164,834 123 Assump 31 Tax Rat 79 Discoun 36 Growth 91 Cost of 82 22 998	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,5 581,5 673,6 224,1 1711 2,334	0,037 253,649 221 21 317 106,239 129,542 593,367 687,127 228,09 1745 466 2,38	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,5 581,5 673,6 224,1 1711 2,334	0,037 253,649 021 21 317 106, 339 129, 542 593, 367 687, 127 228 ,09 1745	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,5 581,5 673,6 224,1 1711 2,334	0,037 253,649 221 21 317 106,239 129,542 593,367 687,127 228,09 1745 466 2,38	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,5 581,5 673,6 224,1 1711 2,334	0,037 253,649 221 21 317 106,239 129,542 593,367 687,127 228,09 1745 466 2,38	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,3 127,2 581,5 673,8 224,1 1711 2,334	0,037 253,649 221 21 317 106,239 129,542 593,367 687,127 228,09 1745 466 2,38	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,3 127,2 581,5 673,8 224,1 1711 2,334	0,037 253,649 221 21 317 106,239 129,542 593,367 687,127 228,09 1745 466 2,38	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 0,165 20 104,3 127,2 581,5 673,8 224,1 1711 2,334	0,037 253,649 221 21 317 106,239 129,542 593,367 687,127 228,09 1745 466 2,38	0,01554 167,181 1022 20 103 108,5,784 132,3,73 605,6,6 344 701,0,61 233,1 31 1780, 31 1780, 31 1780, 31 1780,	1164,834 123 Assump 131 Tax Ratary 179 Discoura 180 Growth 191 Cost of 182 122 198 197 198 198 197 199 199 199 199 199 199 199 199 199	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62	0365 20 104,3 127,2 15,08 1728 40,75 40,75 10,000	0,037 253,649 021	0,01554 167,181 1022 20 103 108,5784 132,373 605,0 344 701,0 ,61 233,1 ,31 1780, 135 2,428 358 15,38 378 1798,	1164,834 123 Assump 31 Tax Rati 79 Discound 16 Growth 91 Cost of 82 22 175 04 167 167	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest	0,0219 126,905	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514	0365 0,165 20 104,3 127,2 15,00 1728 40,75 30,56 30,	0,037 253,649 021 2 117 106, 239 129, 367 687, 127 228 ,09 1745 466 2,38 466 2,38 558 15,00 ,51 1762	0,01554 167,181 1022	1164,834 123 Assump 31 Tax Rat 79 Discoura 16 Cost of 82 22 17 17 18 19 19 10 10 11 11 11 11 11 11 11 11 11 11 11	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Cash paid for interest	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79	0365 0,165 22 104,3 127,2 1581,5 1711 2,334 15,08 1728 40,75 30,56 127,2 30,56 127,2 127	0,037 253,649 221 2317 106,239 129,542 528,367 687,127 228,09 1745 466 2,38 358 15,00 504 41,50	0,01554 167,181 1022 20 103 108,5 784 132,3 173 605,6 844 701,0 ,61 233,1,31 1780,0 135 2,428 135 2,428 148 1798,0 1554 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39	1164,834 123 Assump 31 Tax Rat 79 Discount 36 Growth 91 Cost of 82 22 27 28 398 498 497 497 497 497 497 497 497 497 497 497	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79	0365 0,165 22 104,3 127,2 1581,5 1711 2,334 15,08 1728 40,75 30,56 127,2 30,56 127,2 127	0,037 253,649 221 2317 106,239 129,542 528,367 687,127 228,09 1745 466 2,38 358 15,00 504 41,50	0,01554 167,181 1022	1164,834 123 Assump 31 Tax Rat 79 Discount 36 Growth 91 Cost of 82 22 27 28 398 498 497 497 497 497 497 497 497 497 497 497	425,329 tions te nt Rate	0,25 WACC 0,02		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Cash paid for interest	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79	0365 0,165 22 104,3 127,2 15,08 1728 15,08 177,2 1868 127,7 1868 127,7 1868 177,7 177,7	0,037 253,649 221 2239 129, 367 687, 127 228 ,09 1745 466 2,38 358 15,00 ,51 1762	0,01554 167,181 1022 20 103 108,5 784 132,3 173 605,6 844 701,0 ,61 233,1,31 1780,0 135 2,428 135 2,428 148 1798,0 1554 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39 174 42,39	1164,834 123 Assump 131 Tax Ratar 179 Discount 180 Gost of 182 182 198 198 197 197 198 198 198 198 198 198 198 198 198 198	425,329 tions te nt Rate	0,25 WACC 0,02		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 39,168	01 0, 26 -1210 2020 102,271 1570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rateless: Investment in fixed capital Unlevered Cash flow WACC	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 39,168	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29 -18 %	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	0,0219 126,905	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 39,168 29,376 2,34288 6,36688 -18 % 0,80135 4,73198	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29 -18 %	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	0,0219 126,905	0,027 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 29,376 2,34288 6,36688 -18 % 0,80135 4,73198 0,45482	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29 -18 %	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		-
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 29,376 2,34288 6,36688 -18 %,080135 4,73198 0,45482 1,75095	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29 -18 %	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rateless: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	0,0219 126,905	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 39,168 29,376 2,34288 6,36688 -18 % ,080135 4,73198 0,45482 1,75095 6,86364	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29 -18 %	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		,
After tax cost of debt Equity Value= FCFF-Debt Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	0,0219 126,905 11 11 11 12 179 1694 444 -2202 -5999 -4305	0,027/ 3392,7 2019 100,266 122,298 558,96 647,7 215,424 644,648 2,244 14,79 661,682 39,168 29,376 2,34288 6,36688 -18 %,080135 4,73198 0,45482 1,75095	01 0, 26 -1210 2020 102,271 124,744 570,139 660,654 219,732 1677,54 2,28888 14,79 1694,62 39,9514 29,9635 124,79 1832,29 -18 %	0365 20 104,3 127,2 12688 -11 1268 -11 1268 127,2 1268 -11 -12 -	0,037 253,649 221 2231 106,239 129,129,140 127 228 ,09 1745 1466 2,38 358 15,00 ,51 1762 1762 1762 1762 1762 1762 1762 176	0,01554 167,181 1022 20 103 108,5784 132,373 605,061 3344 701,0,61 233,1 335 2,428 338 15,38 358 15,38 378 1798, 378	1164,834 123 Assump 31 Tax Ratar 79 Discount 316 Growth 91 Cost of 82 22 22 38 398 475 476 477 577 577 578 578	425,329 tions te nt Rate	0,25 WACC 0,02		-

Appendix 7 DCF of Kone

VONE	200=	200	26	2007	200	20	2000		110	204-	_	01.01	201=	2042
KONE Not profit	2005	200	34 Z	2007	200		2009		10	2015		1022	2017 975	2018
Net profit Depreciation	124 59	61		180 70,2	64	18	466 64,2		5,5	1053 100		.06,5	114,3	845,2 118,9
Accounts receivable	524,3		-	706,3	789	-	837		7,7	1480,2		73,7	1608,7	1988,3
Inventory	584,9	668		773,2	885	-	784,6		5,9	1326,7		73,5	1244,6	624,1
Accounts payable	214,2	231	_	73,2	282	-	252,5		4,2	728,9		43,3	705,1	786,7
Cash flow from operations	1506,4	1817		004,3	2439		404,3	256	_	4688,8	_	4819	4647,7	4363,2
			,,	, .		,,	,.		-,-	,.			,.	,_
Cash flow from investing activities														
Purchases of PP&E	37,1	44	,1	71,4	62	2,4	48,4	11	3,6	66,5		82,2	34,6	27
Cash flow from financing activities														
Borrowing (repayment)	16,8	9	,5	59,1	54	1,8	145,1		1,1	1,4		4,2	46,7	22,5
Total cash flow	1560,3	1871	.,2 21	134,8	2557	,1 2	597,8	26	583	4756,7	49	05,4	4729	4412,7
Beginning cash	0	1560),3 34	131,5	5566	5,3	123,4	1072	1,2	13404,2	181	60,9	23066,3	27795,3
Ending cash	1560,3	3431	.,5 55	66,3	8123	3,4 10	721,2	1340	4,2	18160,9	230	66,3	27795,3	32208
Notes:									_					
Cash paid for interest	8,5	15		18,8		5,4	19,3		2,1	2,1		3	3,3	3,3
Cash paid for taxes	137,4	100		19,9	109		151,2		9,5	317,8		17,2	303	210,2
Cost of debt	0,03	0,0	_	0,05	0,0		0,021	0,01		0,03		,025	0,025	0,025
2 1111	0,2475728				0,3047		9638	0,03611	-	0,06116505	0,0731	-	0,0804878	0,0804878
Book Value of Debt	157		48	237	_	84	34		69	236	005 -	228	234	222,1
MV of debt	152,67476	 				_	7649	67,8493	_	229,187379	222,512		228,37317	216,76341
Cash flow from operations	1506,4	1817		004,3	2439	-	404,3	256	$\overline{}$	4688,8	-	4819	4647,7	4363,2
Plus: Interest expense × (1 – Tax rate)	6,205	11,3		3,724	4,7		4,282		554	1,68		2,4	2,64	2,64
Less: Investment in fixed capital	1579 605	1017.5	-	61,2	2405.4	-	129,4		8,4	115,7		58,9	106,7	91,9
Free cash flow to the firm Free cash flow !	1578,605 1468,3	1917,5 1767		9,224 034,9	2495,4		7,982 2208	2588,2	254 169	4806,18 4612		40,9	4757,04 3573,6	4457,74 6541,1
ITEE Casti HOW!	1408,3	1/6/	اک ردر	,34,9	2535	1,1	4408		109	4012	4/	+0,9	33/3,b	0541,1
WACC	0,0032675	-0,3226	03 -0,521	93/12	2,2449	36 24	30836	0,35200	152	-0,0394686	0,04110	0451	0,2015698	0,0160734
MV of debt	152,67476				175.54		97649	67,8493	_	229,187379	222,512		228,37317	216,76341
Tax rate	0,27	0,		0,27	0,:		0,26	-	,26	0,2	222,311	0,2	0,2	0,2
Cost of debt	0,27	0,0		0,05	0,		0,021	0,01	-	0,03	_	0,2	0,025	0,025
After tax cost of debt	0,0219	0,027	_	0365	0,0		1554	0,012	-	0,024		0,023	0,023	0,023
Equity Value= FCFF-Debt	1420,789				593,48		_	1846,5	_	4774,480			3730,648	
Forecast	,: 55	2019	2020	_	2021	202	<u> </u>	<u> </u>	_	umptions	1.55		,	
	0	62,104		_		914,87	_	33,169		x Rate			25	
net earnings/ net income			879,346		6,933								,25	
Depreciation			123,704	_	6,178	128,70	_	31,275		scount Rate		WA		
Accounts receivable		28,066	2068,63		2110	2152,	_	195,24		owth Rate			,02	
Inventory		36,582	649,314		662,3	675,54			Cos	t of Debt			0,2	
Accounts payable	8	02,434	818,483	83	4,852	851,54	_	868,58					_	
Cash flow from operations	44	50,464	4539,47	46	30,26	4722,8	7 48	817,33						
				L			\perp							
Cash flow from investing activities		27,54	28,0908	28	,6526	29,225	7 29	9,8102						
Cash flow from financing activities														
, , , , , , , , , , , , , , , , , , , ,		22,95	22,95	2	3,409	23,40	9 2:	3,8772						
Total cash flow	ΛE	00,954	4590,51	_	82,32	4775,	_	371,01						
Total Casil How	+3	50,554		+0	عد,عد	7//3,	7 40	J, 1,01						
		+		-			+							
				-			+							
				_			-							
				_			_							
Cash paid for interest		3,366	3,43332	3,5	50199	3,5720	3 3,	64347						
				L										
				L										
								$\neg \neg$						
		+					+							
Plus: Interest eveness v /1 Tay retal		2 5245	2,57499	2 /	52640	2 6700	2 2	6/2/7						
Plus: Interest expense × (1 – Tax rate)				-				-						
Less: Investment in fixed capital			124,265	_			_							
Unlevered Cash flow	457		4666,31	_				922,43						
WACC		2 %	2 %	_	2 %	2 '	_	2 %						
PV of cash flow	4502,4	147691	4519,85	45	37,31	4554,8	5 46	618,27						
Sum of present values of FCF	22732	,73073		L										
FCF (t+1)	4710,6	38156												
Terminal Value	-11996													
PV terminal value	-11077													
Enterprise value		04,746					+	-						
TELLECT MILISE VOIUE	-10030	U+,/4U		1			- 1	- 1						
Equity value	40050	21,509												

Appendix 8 DCF of Metso

METEO	222		2005	200-	2000	2025					
METSO	2005	2	2006	2007	2008	2009	2010	2015			2018
Net profit	237		410	384	390	151	258	53			229
Depreciation	102		105	148	138	143	178	69			58
Accounts receivable	918		1218	1274	1146	938	1242	632			585
Inventory	888		1112	1410	1606	1172	1305	715			950
Accounts payable	925	_	1238	1307	1189	1065	1377	469	_	_	431
Cash flow from operations	3070	4	1083	4523	4469	3469	4360	1938	1975	2089	2253
Cash flow from investing activities											
PP&E	39		277	14	10	8	7	17	21	. 5	5
Cash flow from financing activities											
Borrowing (repayment)	2		90	37	163	200	46	39			0
Total cash flow	3111		1450	4574	4642	3677	4413	1994			2258
Beginning cash	0		3111	7561	12135	16777	20454	24867		1	30960
Ending cash	3111	7	7561	12135	16777	20454	24867	26861	. 28861	30960	33218
Motos											
Notes:	55		45	45	64	68	73	24	1 29	24	20
Cash paid for interest											
Cash paid for taxes Cost of debt	50	^	.037	114 0,05	154 0,05	138 0,021	98 0,0175	0,03		1	87 0,025
COSE OF MEDI	0,03 1,601942	1,605	_	1428571	3.04762	1,39863	1,2555283				0,025
Book Value of Debt	753	1,000	830	722	1190	2775	2225	27		 	598
MV of debt	732,6699	801,9		589,7619	1136.38	2719.32	2187,9877	26,91262			583,9024
Cash flow from operations	3070		1083	4523	4469	3469	4360	1938			2253
Plus: Interest expense × (1 – Tax rate)	40,15		2,85	32,85	47,36	50,32	54,02	19,2			16
Less: Investment in fixed capital	340		-158	144	136	142	188	73			53
Free cash flow to the firm	3450,15	395		4699,85	4652,36	3661,32	4602,02	2030,2			2322
Free cash flow !	2443		1519	4969	4369	2987	5278	1954			2324
WACC	-0,09757	-1,593	3446 -1	4759561	1,81666	1,01154	-1,065997	-0,02012	-0,142008	-0,09308	-0,11773
MV of debt	732,6699	801,9	9913	589,7619	1136,38	2719,32	2187,9877	26,91262	0,707317	264	583,9024
Tax rate	0,27		0,27	0,27	0,26	0,26	0,26	0,2	0,2	0,2	0,2
Cost of debt	0,03	0,	,037	0,05	0,05	0,021	0,0175	0,03	0,025	0,025	0,025
After tax cost of debt	0,0219	0,02	2701	0,0365	0,037	0,01554	0,01295	0,024	0,02	0,02	0,02
Equity Value= FCFF-Debt	3090,497	-7471	,263 -1	0564,308	515,351	-899,166	-71919,033	2044,983	2380,668	2125,620	2047,936
Forecast		2019	2020	2021	2022	2023	Assumptio	ns			
net earnings/ net income	23	33,58	238,252	243,017	247,877	252,835	Tax Rate		0,25		
Depreciation	į	59,16	60,3432	61,5501	62,7811	64,0367	7 Discount	Rate V	/ACC		
Accounts receivable	į	596,7	608,634	620,807	633,223	645,887	Growth R	ate	0,02		
Inventory		969	988,38	1008,15	1028,31	1048,88	Cost of De	bt	0,2		
Accounts payable	43	39,62	448,412	457,381	466,528	475,859	9				
Cash flow from operations	229	98,06	2344,02	2390,9	2438,72	2487,49	9				
		-					1				
Cash flow from investing activities		5,1	5,202	5,30604	5,41216	5,5204	1				
			,								
Cash flow from financing activities							_				
Total cash flow	22/	0	2240.22	2206.24							
Total cash flow	230	J3,16	2349,22	2396,21	2444,13	2493,01	<u> </u>				
Cash paid for interest		20,4	20,808	21,2242	21,6486	22,0816					
							1				
Plus Interest expense x /1 - Tay rate		15.3	15 606	15 9121	16 2365	22 0816	5				
Plus: Interest expense × (1 – Tax rate	50				16,2365						
Less: Investment in fixed capital		9,262	60,4472	61,6562	62,8893	58,5163	3				
Less: Investment in fixed capital Unlevered Cash flow	2372	9,262 2,622	60,4472 2420,07	61,6562 2468,48	62,8893	58,5163 2568,09	3				
Less: Investment in fixed capital Unlevered Cash flow WACC	2372	9,262 2,622 -12 %	60,4472 2420,07 -12 %	61,6562 2468,48 -12 %	62,8893 2517,85 -12 %	58,5163 2568,09 5 -12 %	6				
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	2377 - 2689,21	9,262 2,622 12 % 4773	60,4472 2420,07 -12 %	61,6562 2468,48 -12 %	62,8893	58,5163 2568,09 5 -12 %	6				
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	2372 - 2689,21 17786,	9,262 2,622 12 % 4773 3753	60,4472 2420,07 -12 %	61,6562 2468,48 -12 %	62,8893 2517,85 -12 %	58,5163 2568,09 5 -12 %	6				
Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	2377 - 2689,21	9,262 2,622 12 % 4773 3753 3186	60,4472 2420,07 -12 %	61,6562 2468,48 -12 %	62,8893 2517,85 -12 %	58,5163 2568,09 5 -12 %	6				

-58717,09449

-40930,71918 -41514,62162

PV terminal value

Enterprise value
Equity value

Appendix 9 DCF of Neste

NESTE	2005	2006		2008	2009	2010		2016	2017	2018
Net profit	670	636	580	101	225	231	560		914	779
Depreciation	153	153	195	223	234	259	358	366	371	614
Accounts receivable	837	808	955	786	757	866			1097	1231
Inventory	601	697	968		1148	1079	1090	1516	1563	1482
Accounts payable	1093	1027	1211	916	980	1547	1307	1565	1679	1749
Cash flow from operations	3354	3321	3909	2663	3344	3982	4185	5424	5624	5855
Cash flow from investing activities										
PP&E	635	521	321	487	807	924	491	381	447	347
Cash flow from financing activities										
Borrowing (repayment)	215	776	441	1117	607	893	390	387	692	64
Total cash flow	4204	4618	4671	4267	4758	5799	5066	6192	6763	6266
Beginning cash	0	4204	8822	13493	17760	22518	28317	33383	39575	46338
Ending cash	4204	8822	13493	17760	22518	28317	33383	39575	46338	52604
Notes:										
Cash paid for interest	1	11	29	50	40	29	74	73	93	47
Cash paid for taxes	139	131	177	85	43	33	27	137	169	151
Cost of debt	0,03	0,037	0,05	0,05	0,021	0,0175	0,03	0,025	0,025	0,025
	0,029126	0,3924783	1,380952	2,380952	0,822723	0,498771	2,1553398	1,780488	2,2682927	1,146341
Book Value of Debt	875	783	807	1059	2035	2181	1887	1471	1195	1140
MV of debt	849,5437	755,45516	769,9524	1010,952	1993,967	2143,988	1834,1942	1436,902	1168,122	1113,341
Cash flow from operations	3354	3321	3909	2663	3344	3982	4185	5424	5624	5855
Plus: Interest expense × (1 – Tax rate)	0,73	8,03	21,17	37	29,6	21,46	59,2	58,4	74,4	37,6
Less: Investment in fixed capital	39	-47	361	543	351	-174	248	432	271	267
Free cash flow to the firm	3393,73	3282,03	4291,17	3243	3724,6	3829,46	4492,2	5914,4	5969,4	6159,6
Free cash flow!	3659	3461	3876		2482	4662	4299	5228	5439	7700
WACC	0,002714	-0,557513	0,326053	2,280395	1,485267	0,263814	0,0591802	0,141468	0,2829718	-0,05112
MV of debt	849,5437	755,45516			1993,967	2143,988	-		1168,122	1113,341
Tax rate	0,27	0,27	0,27	0,26	0,26	0,26	· · · · · ·	0,2	0,2	0,2
Cost of debt	0,03	0,037	0,05	0,05	0,021	0,0175	,	0,025	0,025	0,025
After tax cost of debt	0,0219	0,02701	,	,	0,01554	0,01295		,	0,02	0,02
Equity Value= FCFF-Debt	2535,001		2466,096	_				,	3484,669	
Forecast	,			1		023 Assu	<u> </u>	,	,	
								0.25		
net earnings/ net income		1,58 810,47					Rate	0,25		
Depreciation		6,28 638,80					ount Rate	WACC		
Accounts receivable	1255						wth Rate	0,02		
Inventory	1511						of Debt	0,2		
Accounts payable	1783									
Cash flow from operations	597	2,1 6091,5	542 6213,	373 633	7,64 6464	,393				
Cash flow from investing activities	353	3,94 361,01	188 368,2	392 375,	604 383	,116				
Cash flow from financing activities										
,,,	65	5,28 65	5,28 66,58	856 66,5	856 67,91	1731				
Total cash flow	6391	,								
i otai Casii ilow	0391	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0048,	170 0//	7,03 0315	,+20				
		-	+	-	-					
				_						
			\perp		\perp					
Cash paid for interest	47	7,94 48,89	988 49,87	50,87	431 51,8	3918				
Plus: Interest expense × (1 – Tax rate)	35,9	955 36,67	7/11 27 //0	758 38,15	573 51 6	3918				
Less: Investment in fixed capital	633,3									
Unlevered Cash flow	6641,4									
WACC				_		-5 %				
PV of cash flow	6999,210		808 8087,	725 8693,	909 8401	,748				
Sum of present values of FCF	39706,400	023								
FCF (t+1)	8569,782	763								
Terminal Value	-120498,20	b32	l l							
Terminal Value PV terminal value										
PV terminal value	-156647,4	403								
		403 401								

Appendix 10 DCF of Nokia

NOWA		22		255-1		205-		000		200					
NOKIA		2005		2006		2007		800		009	2010		2016		2018
Net profit		3616		4306		7205		889		260	134		927	2458	335
Depreciation		712		712		1206		617		784	177		1594	1591	1455
Accounts receivable		5346		5888		1200		444		981	7570		6972	6880	4856
Inventory Associate payable		1668 3494		1554		2876 7074		225		365 950	252		2506	2646 3996	3168 4773
Accounts payable Cash flow from operations		14836		3732 16192		9561		708	168	_	1930		3781 15780	17571	14587
cush now from operations		14030		10132		3301		700		740	1550	3331	15700	1/5/1	14307
Cash flow from investing activities															
Purchases of PP&E		167		29		72		54	1	100	2	. 0	505	668	760
Proceeds from sale of fixed assets+aq															
Cash flow from financing activities															
Borrowing (repayment)		0		7		16		34	2	209	- (24	2599	2044	31
Total cash flow		15003	_	16228		9649		796	171	_	1933		18884	20283	15378
Beginning cash		0		15003		1231		880	836		10082		129775	148659	168942
Ending cash		15003		31231	6	0880	836	676	1008	325	12016	129775	148659	168942	184320
M-4										_					
Notes: Cash paid for interest		26		18		59		155		256	23	5 99	309	409	159
Cash paid for taxes		1254		1163		1457		780		915	90		503	555	364
Cost of debt		0,03		0,037		0,05		0,05		021	0,017		0,025	0,025	0,025
COST OF MEDI	0.757	728155	0,642		2,809		7,3809		5,26542	_	0,017		7,53658537	9,9756098	3,8780488
Book Value of Debt	5,,5,	398	5,542	316		1274	_	452		203	527		4027	3766	3822
MV of debt	387.1	165049	305,36		1216,	_	4247,	_	5101,24	-	92,2481		3936,31707	3684,122	3732,6585
Cash flow from operations		14836		16192		9561		708	168	_	1930		15780	17571	14587
Plus: Interest expense × (1 – Tax rate)		18,98		13,14		13,07		14,7	189		173,		247,2	327,2	127,2
Less: Investment in fixed capital		574		755		1188		663		705	175		1757	1683	695
Free cash flow to the firm	15	428,98	169	60,14	3079	92,07	2448	35,7	18734	,44	21231,	10461,2	17784,2	19581,2	15409,2
Free cash flow !		14080		8817	3:	2841	23	732	168	337	2566	5648	15634	19248	21808
WACC	-,-	164173	-0,07		-0,44	-	2,476		1,34861	,	3180372		-0,0396994		-0,0151506
MV of debt	387,1	165049	305,30		1216,		4247,	-	5101,24	-	92,2481		3936,31707	3684,122	3732,6585
Tax rate		0,27		0,27		0,27		0,26		,26	0,2		0,2	0,2	0,2
Cost of debt	-	0,03		0,037		0,05		0,05		021	0,017		0,025	0,025	0,025
After tax cost of debt		0,0219		02701		0365		.037	0,015		0,0129		0,02	0,02	0,02
Equity Value= FCFF-Debt	3563	31,703	_				2796,5		2875,5	_	0916,47		14583,091	24166,647	11913,591
Forecast			2019	2	2020	2	2021	7	2022	20	23 Ass	umptions			
net earnings/ net income			341,7	348	3,534	355,5	5047	362,	,6148	369,86	71 Ta	Rate	0,2	!5	
Depreciation		1	484,1	1513	3,782	1544	,058	1574	4,939	1606,4	38 Dis	count Rate	WAC	:C	
Accounts receivable			53,12	5052	_		,226			5361,4	_	wth Rate	0,0	_	
Inventory			31,36	3295		3361					_	t of Debt	0	_	
Accounts payable			68,46		5,829	5065				5269,7	_		+ -	7	
' '														-	
Cash flow from operations		148	78,74	1517	0,31	1547	J,04	13/6	89,44	16105,	,23				
Cash flow from investing activitie	es		775,2	790),704	806,5	5181	822,	,6484	839,10)14				
Cash flow from financing activiti	ies				\dashv		\dashv		\dashv						
			31,62	3	31,62	32,2	2524	32,	,2524	32,897	45				
Total cash flow		156	85,56	1599	98,64	1631	8,61	1664	44,34	16977,	,23				
					-		\dashv		\rightarrow						
Cook moid for it is			62.42	10-	4225	100	7224	172	100-	175 -	00				
Cash paid for interest		1	62,18	165,	4236	168,7	/321	1/2,	,1067	175,54	88				
							\exists								
		H					<u>-</u> T		_Ŧ						
Plus: Interest expense × (1 – Tax r	rate)		1,635			126,5			29,08		_			_	
Less: Investment in fixed capital					_		_		1,392						
Unlevered Cash flow		164	99,98			1716	6,58	1750	09,91	17048,	,11				
WACC			-2 %		-2 %		-2 %		-2 %	-2	2 %				
PV of cash flow		167	53,81	1735	51,77	1797	1,08	1861	12,49	18121	,62				
			10,77												
Sum of present values of FCF		888	10,77				-				\neg				
					- 1		- 1								
FCF (t+1)		184	84,05				\dashv		_						
FCF (t+1) Terminal Value		184 -525	84,05 853,6				#								
FCF (t+1) Terminal Value PV terminal value		184 -525 -56	84,05 853,6 67565				$\frac{1}{1}$								
FCF (t+1) Terminal Value		184 -525 -56 -478	84,05 853,6												

Appendix 11 DCF of Nokian Renkaat

NOKIA RENKAAT	2005	2006	2007	2008	2009	2010	2015	2016	201	7 2018
Net profit	82,2		168,9	139,9	58,3	169,7	240,7	251,8		
Depreciation	35,6		47,1	56,2	62	69,4	100,4	100,		
Accounts receivable	224,9		289,4	378,1	319,6	328,5	441,1	452,6		
Inventory	146,1		193,2	290,9	200	210,6	271,3	304,3		
Accounts payable	132,1	136,1	132,2	176,7	98	165,2	242,4	219,	1 231,	5 430,5
Cash flow from operations	620,9	696,3	830,8	1041,8	737,9	943,4	1295,9	1328,	138:	1 1670,1
Cash flow from investing activities										
PP&E	93,1	89,2	29,2	35,3	97,1	54,4	100	101,	134,	9 226,5
aq of property										
Cash flow from financing activities	42.6	42.0	45.2	26.4	447	20.2	25.4	22.4		1 122.5
Borrowing (repayment)	42,6	,	45,2	26,1	117 952	29,2	25,1 1421	33,8	· · · · · · · · ·	
Total cash flow Beginning cash	756,6 0	-	905,2 1585	1103,2 2490,2	3593,4	1027 4545,4	5572,4	1463,9 6993,4		
Ending cash	756,6		2490,2	3593,4	4545,4	5572,4	6993,4	8457,		
Enang cash	750,0	1505	2430,2	3333,4	4545,4	3372,4	0333,4	0437,	10040,	3 12000,4
Notes:										
Cash paid for interest	4,3	16	23,5	99	44,9	42,9	49,8	27,8	36,	5 12,4
Cash paid for taxes	56,7	44,3	14,7	87	4,2	3,3	40	69,4		
Cost of debt	0,03	0,037	0,05	0,05	0,021	0,0175	0,03	0,02	0,02	5 0,025
	0,125243	0,570878	1,1190476	4,714286	0,923506	0,7378378	1,4504854	0,678048	0,8902439	9 0,302439
Book Value of Debt	165,3		265,4	432,3	326,2	217,6	219,6			
MV of debt	160,6107	160,5516	253,88095	416,4286	320,4142	214,59533	214,65437	220,9707		
Cash flow from operations	620,9		830,8	1041,8	737,9	943,4	1295,9	1328,		
Plus: Interest expense × (1 – Tax rate)	3,139		17,155	73,26	33,226	31,746	39,84	22,24		
Less: Investment in fixed capital	31,7	-19,2	53,2	118	19,3	115	101,9	133,9		+
Free cash flow to the firm	655,739		901,155	1233,06	790,426	1090,146	1437,64	1484,74		
Free cash flow!	607,1	756,5	789,2	1026,3	715,1	768,7	1338,9	1281,9	1127,	3 2439,7
WACC	0.12770	0.22627	-0,4738164	2,035438	1 907402	0.215455	-0,069714	0,009046	7 01491	2 0,1276962
MV of debt	-0,12779 160,6107		253,88095	416,4286	1,807493 320,4142	-0,315455 214,59533	214,65437	220,9707		
Tax rate	0,27		0,27	0,26	0,26	0,26	0,2	0,2		
Cost of debt	0,03		0,05	0,25	0,021	0,0175	0,03	0,02		
After tax cost of debt	0,0219		0,0365	0,037	0,01554	0,01295	0,024	0,02		
Equity Value= FCFF-Debt	591,200	· ·	1458,744	-10,207	-38,873	1377,916	1330,720		-	+ -
Forecast		201					3 Assumpt			,-,-
net earnings/ net income		301,10	_						0,25	
Depreciation		95,26							WACC	
Accounts receivable		491,43					_		0,02	
Inventory		376,58					66 Cost of I		0,02	
Accounts payable		439,1						DEDL	0,2	
Cash flow from operations		1703,50					_			
custi flow from operations		1703,30	12 1737,372	2 1//2,32	3 1007,	77 1043,32	.5			
Cash flow from investing activities		231,0	3 235,6506	5 240,363	6 245,17	09 250,074	12			
cush flow from investing activities		231,0	/3 233,0300	240,303	0 243,17	230,075	13			
Cash flow from financing activities										
cush flow from financing activities		125,9	7 125,97	7 128.489	4 128,489	94 131.059	12			
Total cash flow			2 2099,193	-,	-, -	- ,	_			
Total cash now		2000,30	2033,13	2141,17	0 2101,	+3 2223,03	13			
					+					
Cook a mid for interest		12.6	10 13 0000	12.1500	0 12 122	16 13 606	\c			
Cash paid for interest		12,64	12,90096	13,1589	8 13,422	16 13,690	16			
					-					
Plus: Interest expense × (1 – Tax rat	e)	9,48	_	9,86923						
Less: Investment in fixed capital			101,8864							
Unlevered Cash flow			66 1849,134							
WACC		13		_						
PV of cash flow		1607 50206	8 1454,066	5 1315,20	1 1189,5	98 1057,78	31			
		-						1		
Sum of present values of FCF	(5624,24015	59							
FCF (t+1)	(6624,24015 1078,93705	59 54							
FCF (t+1) Terminal Value	(5624,24015	59 54							
FCF (t+1)		6624,24015 1078,93705	59 54 78							
FCF (t+1) Terminal Value	1	5624,24015 1078,93705 10018,3387	69 64 78							
FCF (t+1) Terminal Value PV terminal value		5624,24015 1078,93705 10018,3387 5493,32282	69 64 78 23							

Appendix 12 DCF of Outokumpu

OUTOKUMPU	2005	2006	_			_		2016	2017	2018
Net profit	363	963		_			_	144	392	130
Depreciation	232	229		_			_	226	216	204
Accounts receivable	849	1328						687	659	640
Inventory	1186	1710						1232	1380	1555
Accounts payable	771	841						1459	1441	1471
Cash flow from operations	3401	5071	409	5 235	1 187	7 291	4 3414	3748	4088	4000
Cash flow from investing activities	404				2 24			446		454
PP&E	194	174	16	0 31	3 21	2 15	9 120	116	144	151
Cash flow from financing activities										
Borrowing (repayment)	590	200	22	2 11	2 24	6 51	2 612		541	240
Total cash flow	4185	5445		_				3864	4773	4391
Beginning cash	4103	4185						27060	30924	35697
Ending cash	4185	9630		_				30924	35697	40088
Ending costs	4103	3030	, 1411	7 1003	3 13320	2231	27000	30324	33037	40000
Notes:										
Cash paid for interest	93	89	8	3 7	6 5	7 4	2 111	94	78	54
Cash paid for taxes	58	87			_		2 11	9	8	5
Cost of debt	0,03	0,037		_				0,025	0,025	0,025
	2,70874	3,17550627						2,292683	1,902439	
Book Value of Debt	2151	1946		_				1445	1203	1309
MV of debt	2091,06	1879,74253			_		_	1412,049	1175,561	1278,3902
Cash flow from operations	3401	5071						3748	4088	4000
Plus: Interest expense × (1 – Tax rate)	67,89	64,97	60,5	9 56,2	4 42,18	8 31,0	8 88,8	75,2	62,4	43,2
Less: Investment in fixed capital	212	215	35	7 10	5 16:	1 19	6 298	254	223	53
Free cash flow to the firm	3680,89	5350,97	4512,5	9 2512,2	4 2080,18	8 3141,0	8 3800,8	4077,2	4373,4	4096,2
Free cash flow !	3396	5554	400	6 243	3 1969	9 233	5 3028	3914	4245	4707
WACC	0,50597	-1,04653181	-1,60783	5 1,8660	6 1,49061	-0,3634	4 -0,23319	-0,19637	-0,18092	0,0080296
MV of debt	2091,03	1879,74253	1415,38	1 1619,8	1 1622,132	2 2392,8	6 1746,9223	1412,049	1175,561	1278,3902
Tax rate	0,27	0,27	0,2	7 0,2	6 0,20	6 0,2	6 0,2	0,2	0,2	0,2
Cost of debt	0,03	0,037						0,025	0,025	0,025
After tax cost of debt	0,0219	0,02701						0,02	0,02	0,02
	1 252 426	-116875,705	1 0000 44					0000	4462 040	2785,181
Equity Value= FCFF-Debt	353,136	-1106/5,/05	-8839,41	4 -743,26	0 -786,92	4 2541,58	1 3209,715	3661,418	4163,849	2703,101
Equity Value= FCFF-Debt Forecast	353,136	2019	2020	4 -743,26 2021	2022		1 3209,715 Assumptions	3661,418	4163,849	2703,101
· ·	353,130								0,25	2703,101
Forecast	353,136	2019	2020	2021	2022	2023	Assumptions			2703,131
Forecast net earnings/ net income	353,136	2019 132,6	2020 135,252	2021	2022 140,7162	2023 143,5305	Assumptions Tax Rate	e W	0,25	2703,101
Forecast net earnings/ net income Depreciation	353,136	2019 132,6 208,08	2020 135,252 212,2416	2021 137,957 216,4864	2022 140,7162 220,8162	2023 143,5305 225,2325 706,6117	Assumptions Tax Rate Discount Rate	e W	0,25 'ACC	2703,101
Forecast net earnings/ net income Depreciation Accounts receivable	353,136	2019 132,6 208,08 652,8	2020 135,252 212,2416 665,856	2021 137,957 216,4864 679,1731	2022 140,7162 220,8162 692,7566	2023 143,5305 225,2325 706,6117	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2703,101
Forecast net earnings/ net income Depreciation Accounts receivable Inventory	353,130	2019 132,6 208,08 652,8 1586,1	2020 135,252 212,2416 665,856 1617,822	2021 137,957 216,4864 679,1731 1650,178	2022 140,7162 220,8162 692,7566 1683,182	2023 143,5305 225,2325 706,6117 1716,846	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2703,101
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	353,130	2019 132,6 208,08 652,8 1586,1 1500,42	2020 135,252 212,2416 665,856 1617,822 1530,428	2021 137,957 216,4864 679,1731 1650,178 1561,037	2022 140,7162 220,8162 692,7566 1683,182 1592,258	2023 143,5305 225,2325 706,6117 1716,846 1624,103	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2703,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations	353,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable	353,130	2019 132,6 208,08 652,8 1586,1 1500,42	2020 135,252 212,2416 665,856 1617,822 1530,428	2021 137,957 216,4864 679,1731 1650,178 1561,037	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729	2023 143,5305 225,2325 706,6117 1716,846 1624,103	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 249,696 4742,872 58,45134	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 249,696 4654,77 57,30523	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 249,696 4742,872 58,45134	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 249,696 4742,872 58,45134	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 59,62036 58,51628	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 4332,47	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 4332,47 1 %	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	333,130	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 4332,47 1 % 4297,96	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 4332,47 1 % 4297,96 21892,2	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 4332,47 1 % 4297,96 21892,2 4479,532	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 432,47 1% 4297,96 21892,2 4479,532 -374217	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 432,47 1% 4297,96 4297,96 24892,2 4479,532 -374217 -359548	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value Enterprise value	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 4332,47 1% 4297,96 21892,2 4479,532 374217 -359548 -337656	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161
Forecast net earnings/ net income Depreciation Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate) Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	333,430	2019 132,6 208,08 652,8 1586,1 1500,42 4080 154,02 244,8 4478,82 55,08 41,31 211,1604 432,47 1% 4297,96 4297,96 24892,2 4479,532 -374217 -359548	2020 135,252 212,2416 665,856 1617,822 1530,428 4161,6 157,1004 244,8 4563,5 56,1816 42,1362 215,3836 4419,12	2021 137,957 216,4864 679,1731 1650,178 1561,037 4244,832 160,2424 249,696 4654,77 57,30523 42,97892 219,6913 4507,502	2022 140,7162 220,8162 692,7566 1683,182 1592,258 4329,729 163,4473 249,696 4742,872 58,45134 43,8385 224,0851 4597,652 1 %	2023 143,5305 225,2325 706,6117 1716,846 1624,103 4416,323 166,7162 254,6899 4837,729 59,62036 59,62036 58,51628 4534,46 1 %	Assumptions Tax Rate Discount Rate Growth Rate	e W	0,25 'ACC 0,02	2705,161

Appendix 13 DCF of Stora Enso

STORA ENSO	2005	2006	2007	2008	2009	2010	2015	2016	2017	2018
Net profit	-126,3	589,2	-212,4	-679	-878,2	769,3	783	407	614	988
Depreciation	1427	1257,7	1881,3	1468,5	1152,9	282,7	763	398	515	479
Accounts receivable	2157	2156	2063	1583	1362,6	1621,8	1324	1273	1319	1487
Inventory	2150	2019	1992,6	1693,6	1281	1474	1373	1346	1321	1567
Accounts payable Cash flow from operations	1975 7582,7	1992,5 8014,4	1971,3 7695,8	1602,1 5668,2	1473 4391,3	1697,1 5844,9	1765 6008	1774 5198	1888 5657	1960 6481
cash now from operations	7302,7	6014,4	7093,8	3006,2	4591,5	3644,9	0008	3190	3037	0461
Cash flow from investing activities										
PP&E	14,5	30	83,5	52	60,5	28,6	27	220	45	9
proceeds from fixed assets										
Cash flow from financing activities									5464 5778 0054,6 55518,6 5518,6 61296,6 144 143 92 97 0,025 0,025 312195 3,4878044 3770 3012 81,561 2942,0244 5198 5657 115,2 114,4 223 475 5536,2 6250,4 5586 6250,2 ,09427 -0,19722 81,561 2942,0244 0,2 0,2 0,025 0,025 0,02 0,025 0,02 0,02	
Borrowing (repayment)	674,9	869,5	1145,4	4	359,9	318,5	1181		76	39
Total cash flow	8272,1	8913,9	8924,7	5724,2	4811,7	6192	7216			6529
Beginning cash	0	8272,1	17186	26110,7	31834,9	36646,6	42838,6		5464 5778 50054,6 55518,6 55518,6 61296,6 144 143 92 97 0,025 0,025 3,512195 3,4878045 3770 3012 3681,561 2942,0244 5198 5657 115,2 114,4 223 475 5536,2 6250,4 5188 5699 -0,09427 -0,19722 3681,561 2942,0244 0,2 0,2 0,025 0,025 0,002 0,025	61296,6
Ending cash	8272,1	17186	26110,7	31834,9	36646,6	42838,6	50054,6	55518,6	61296,6	67825,6
Notes										
Notes: Cash paid for interest	166,2	247,5	261,9	191,2	113,5	113	191	144	1/12	116
Cash paid for taxes	209	215,4	111,6	25,5	3	62	78			152
Cost of debt	0,03	0,037	0,05	0,05	0,021	0,0175	0,03			0,025
	4,840777	8,830762	12,471429	9,104762	2,334476	1,9434889		3,512195	50054,6 55518,6 61296,6 55518,6 61296,6 55518,6 61296,	2,8292683
Book Value of Debt	6083,9	4928,5	4350,1	4032,9	3923,3	3893,4	4196		3012	3343
MV of debt	5911,54	4761,483	4155,4238	3849,962	3844,94	3828,3808	4079,35	50054,6 55518,6 55518,6 55518,6 61296,6 55518,6 61296,	3264,2927	
Cash flow from operations	7582,7	8014,4	7695,8	5668,2	4391,3	5844,9	6008		5657	6481
Plus: Interest expense × (1 – Tax rate)	121,326	180,675	191,187	141,488	83,99	83,62	152,8		114,4	92,8
Less: Investment in fixed capital	1442,5	1311,2	1849,8	1477	1121	281,1	956		479	470
Free cash flow to the firm	9146,526		9736,787	7286,688	5596,29	6209,62	7116,8			7043,8
Free cash flow !	7419,7	8048,7	8277,5	5596,6	4132,9	5975,4	5830	5188	5699	8370
WACC	-0,03922	0,040453	-0,1736821	1,608108	0,97363	-0,408063	-0,08749	-0 09427	-0 19722	-0,2303769
MV of debt	5911,54	4761,483	4155,4238	3849,962	3844,94	3828,3808	4079,35		-	3264,2927
Tax rate	0,27	0,27	0,27	0,26	0,26	0,26	0,2		0,2	0,2
Cost of debt	0,03	0,037	0,05	0,05	0,021	0,0175	0,03		0,025	0,025
After tax cost of debt	0,0219	0,02701	0,0365	0,037	0,01554	0,01295	0,024	0,02	0,02	0,02
Equity Value= FCFF-Debt	3608,353	4375,184	7627,918	-1056,102	-1009,408	6661,963	3719,766	2430,854	4843,921	5887,979
Forecast	2	019 20	202	1 2022	2023	Assumption	ons			
net earnings/ net income	1007	,76 1027	,92 1048,4	7 1069,44	1090,83	Tax Rate		0,25		
Depreciation	488	,58 498,	352 508,31	9 518,485	528,855	Discount	Rate	WACC		
Accounts receivable	1516	,74 1547	,07 1578,0	2 1609,58	1641,77	Growth F	Rate	0,02		
Inventory	1598	,34 1630	,31 1662,9	1 1696,17	1730,09	Cost of De	ebt	0,2		
Accounts payable	199	9,2 2039	,18 2079,9	7 2121,57	2164					
Cash flow from operations	6610	,62 6742	,83 6877,6							
				9 7015,24	7155,55			I		
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	9 7015,24	7155,55					
Cash flow from investing activities	g	1,18 9,30	636 9,5508							
	S	1,18 9,30								
Cash flow from investing activities Cash flow from financing activities			536 9,5508	7 9,74189	9,93673					
Cash flow from financing activities	39),78 39	9,5508 9,78 40,575	7 9,74189 6 40,5756	9,93673					
		1,78 39	9,5508 9,78 40,575	7 9,74189 6 40,5756	9,93673					
Cash flow from financing activities	39),78 39	9,5508 9,78 40,575	7 9,74189 6 40,5756	9,93673					
Cash flow from financing activities	39),78 39	9,5508 9,78 40,575	7 9,74189 6 40,5756	9,93673					
Cash flow from financing activities	39),78 39	9,5508 9,78 40,575	7 9,74189 6 40,5756	9,93673					
Cash flow from financing activities Total cash flow	39 6659	0,78 39 0,58 6791	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities	39 6659),78 39	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow	39 6659	0,78 39 0,58 6791	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow	39 6659	0,78 39 0,58 6791	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow	39 6659	0,78 39 0,58 6791	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow	39 6659	0,78 39 0,58 6791	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow	39 6659	0,78 39 0,58 6791	9,5508 9,5508 1,78 40,575 1,98 6927,8	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow Cash paid for interest	39 6659	,78 39 ,58 6791	9,5508 9,5508 1,78 40,575 ,98 6927,8 686 123,	7 9,74189 6 40,5756 2 7065,56	9,93673 41,3871 7206,87					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate	39 6659 1118	,78 39 ,58 6791 ,32 120,	536 9,5508 1,78 40,575 ,98 6927,8 586 123,	7 9,74189 6 40,57562 7 7065,56 1 125,562	9,93673 41,3871 7206,87 128,073					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate less: Investment in fixed capital	39 6659 118 118) 88 488,	3,78 39 3,58 6791 3,32 120,0 3,74 90,53 764 498,1	536 9,5508 9,78 40,575 ,98 6927,8 586 123, 148 92,325 539 508,5	6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68	9,93673 41,3871 7206,87 2 128,073 5 128,073 8 518,918					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow	39 6659 118 118) 88 488, 7188	3,78 39 3,58 6791 3,32 120,0 3,74 90,5: 764 498, 3,12 7331	536 9,5508 7,78 40,575 7,98 6927,8 586 123, 148 92,325 539 508,5 7,89 7478,5	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09	9,93673 41,3871 7206,87 2 128,073 128,073 518,918 7802,54					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC	39 6659 118 118) 88 488, 7188	3,78 39 3,58 6791 3,32 120,0 3,74 90,5: 764 498,0 3,12 7331 3,3 -2	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 518,918 7802,54 6 -23 %					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	39 6659 118 118) 88 488, 7188 -2 933	,78 39 ,58 6791 ,32 120, ,74 90,5: ,74 99,5: ,76 498, ,12 7331 3 % -2 ,9,8 1237	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 5 18,918 7802,54 6 -23 %					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	39 6659 118 118) 88 488, 7188 -2 933 8210	3,78 39 ,58 6791 3,32 120,4 3,74 90,5: 764 498,4 3,12 7331 3 % -2 19,8 1237	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 518,918 7802,54 6 -23 %					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	39 6659 118 118) 88 488, 7188 -29 933 8210 2268	3,78 39 3,58 6791 3,32 120,0 3,74 90,5: 764 498, 774 99,5: 764 498, 774 33 33 -2 19,8 1237 14,9	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 518,918 7802,54 6 -23 %					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	39 6659 118 118) 88 488, 7188 -22 933 8210 2268 -90	3,78 39 ,58 6791 3,32 120,6 3,32 120,6 4,74 90,5; 764 498,6 3,12 7331 33 -2 9,8 1237 44,9 14,2 5000	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 518,918 7802,54 6 -23 %					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	39 6659 118 118) 88 488, 7188 -2 933 8210 2268 -90	3,78 39 ,58 6791 ,58 6791 ,32 120,6 ,74 90,5; ,764 498, ,12 7331 33 -2,9,8 1237 ,44,9 ,44,2,600 ,536	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 518,918 7802,54 6 -23 %					
Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rate Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	39 6659 118 118) 88 488, 7188 -22 933 8210 2268 -90	,78 39 ,58 6791 ,58 6791 ,32 120, ,32 120, ,74 90,5; ,76 498, ,12 7331 3 732 ,32 1237 44,9 44,9 44,9 44,9 44,2 6500 5336 4331	536 9,5508 9,78 40,575 9,98 6927,8 686 123, 148 92,325 539 508,5 9,89 7478,5 3 % -23 %	7 9,74189 6 40,5756 2 7065,56 1 125,562 1 94,1716 1 518,68 2 7628,09 % -23 %	9,93673 41,3871 7206,87 2 128,073 518,918 7802,54 6 -23 %					

Appendix 14 DCF of Tieto

TIETO	2005	2006	200	7 2008	2009	2010	2015	2016	2017	2018
Net profit	138	247						107,2	107,8	123,
Depreciation	61,8	59,4						53,9	54,7	57,
Accounts receivable			247 -31,2 60,5 54,96 26,81 90,5 107,2 107,8 59,4 117 66,1 55,1 49,5 56,6 53,9 54,7 503 560,2 498,5 441,3 465,2 353,9 390,3 420,7 106,6 461,7 447,5 370,1 411,1 334,6 344,6 362,5 220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 106,6 88 3 2,9 0,5 0,6 0,1 0,4 10,4 10,5 10,6 12,8 10,8	382,						
Inventory	- /-				, ·	1		,-	,	,
Accounts payable	413.2	410.6	461.	7 447.5	370.1	411.1	334.6	344.6	362.5	340,
Cash flow from operations										904,
	2037,0	1220	1107)	7 2072)0	322,10	, 552,63	000,0	030	3 .5,7	30.,
Cash flow from investing activities										
PP&E	1.8	1.6		8 3	2.9	9.0	0.6	0.1	0.4	0,
	,-	,-			, ·			-,	,	-,
Cash flow from financing activities						 				
Borrowing (repayment)	6.8	9.3	12.	7 606.6	302.5	5 248	230.2	629.7	0.3	1,
Total cash flow		1106,2 1230,9 1128,4 1682,2 1226,86 1201,11 1066,4 1525,8 946,4 9 1 106,2 12337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 120,4 106,2 12337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 120,4 106,2 106,4	906,							
Beginning cash		0 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11: 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 120 3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 3,5 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 16,9 0,03 0,037 0,05 0,05 0,021 0,0175 0,03 0,025 0,025 0,00961165 0,32469 0,3857143 0,6 0,21802 0,20295 0,11068 0,10244 0,08537 0,0 251,3 230,6 247,4 216,7 198 156,3 178 172,4 237,1 23 244,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 231,402 296 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 2 2409 6,643 5,913 9,324 7,844 8,732 3,04 3,36 2,8 61,6 65,8 112 66 52,7 49,6 56,1 54,2 54,9 1101,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 96	11114,							
Ending cash	1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 11 3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 3,5 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 16,9 10,003 0,037 0,05 0,05 0,021 0,0175 0,03 0,025 0,025 0,025 0,0961165 0,32469 0,3857143 0,6 0,21802 0,20295 0,11068 0,10244 0,08537 0,25 251,3 230,6 247,4 216,7 198 156,3 178 172,4 237,1 244,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 231,402 25 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 1097,6 120 1106,00 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 194,146 1161,146	12020,								
z.i.d.ii.g.casii	1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 10167,	11111,0	12020,							
Notes:	1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 0,03 0,037 0,05 0,05 0,021 0,0175 0,03 0,025 0,0961165 0,32469 0,3857143 0,6 0,21802 0,20295 0,11068 0,10244 251,3 230,6 247,4 216,7 198 156,3 178 172,4 244,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 ns 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 (1 - Tax rate) 2,409 6,643 5,913 9,324 7,844 8,732 3,04 3,36 capital 61,6 65,8 112 66 52,7 49,6 56,1 54,2 nn 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56									
Cash paid for interest	3.3	9 1	8	1 126	10.6	11.5	3 3 8	4.2	3.5	3,
Cash paid for taxes							+			21,
Cost of debt	3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 3,5 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 16,9 0,03 0,037 0,05 0,05 0,021 0,0175 0,03 0,025 0,025 0,0961165 0,32469 0,3857143 0,6 0,21802 0,2029 0,11068 0,10244 0,08537 251,3 230,6 247,4 216,7 198 156,3 178 172,4 237,1 244,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 231,402 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 108 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 108 1097,6 120 1107,7 1072,6 921,46 952,61 835,6 896 945,7 108 1097,6 120 1107,7 1072,6 921,46 952,61 835,6 896 945,7 108 108 1097,6 120 1107,7 1072,6 921,46 952,61 835,6 896 945,7 108 108 1097,6 120 1107,7 1072,6 921,46 952,61 835,6 896 945,7 108 108 108 108 108 108 108 108 108 108	0,02								
	3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 3,1 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 16,5 0,03 0,037 0,05 0,05 0,021 0,0175 0,03 0,025		0,0951							
Book Value of Debt	1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 3,5 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 16,9 0,03 0,037 0,05 0,05 0,021 0,0175 0,03 0,025 0,025 0,0961165 0,32469 0,3857143 0,6 0,21802 0,20295 0,11068 0,10244 0,08537 251,3 230,6 247,4 216,7 198 156,3 178 172,4 237,1 244,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 231,402 ons 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 (1 - Tax rate) 2,409 6,643 5,913 9,324 7,844 8,732 3,04 3,36 2,8 d capital 61,6 65,8 112 66 52,7 49,6 56,1 54,2 54,9 m 1161,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 1082 1105,3 1188,6 1207,3 858,96 1140,31 789,7 847,4 1005,7	304,								
MV of debt					+	 				
Cash flow from operations							+			904,
Plus: Interest expense × (1 – Tax rate)							+			3,1
Less: Investment in fixed capital		1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 3,3 9,1 8,1 12,6 10,6 11,8 3,8 4,2 3,5 18,9 24,8 9,9 14 14,4 18,1 20,4 37,6 16,9 0,03 0,037 0,05 0,05 0,021 0,0175 0,03 0,025 0,025 161165 0,32469 0,3857143 0,6 0,21802 0,20295 0,11068 0,10244 0,08537 251,3 230,6 247,4 216,7 198 156,3 178 172,4 237,1 4,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 231,402 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 2,409 6,643 5,913 9,324 7,844 8,732 3,04 3,36 2,8 61,6 65,8 112 66 52,7 49,6 56,1 54,2 54,9 51,609 1292,44 1225,613 1147,92 982,004 1010,94 894,74 953,56 1003,4 1082 1105,3 1188,6 1207,3 858,96 1140,31 789,7 847,4 1005,7 887503 0,63291 -0,0529527 1,56904 1,74743 0,29815 0,08953 0,11163 0,07731 4,0767 222,697 236,00476 206,981 194,146 153,815 172,926 168,298 231,402 0,27 0,27 0,27 0,27 0,26 0,26 0,26 0,26 0,2 0,2 0,2	57,							
Free cash flow to the firm					· ·	 	'			964,5
Free cash flow to the firm Free cash flow!										1627,
TIEE CASILITON :	1106,2 1230,9 1128,4 1682,2 1226,86 1201,11 100 1106,2 2337,1 3465,5 5147,7 6374,56 757 6374,56 757 6374,56 757,67 864 1106,2 2337,1 3465,5 5147,7 6374,56 757,67 864 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 864 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 864 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 864 1106,2 1106,2 110,0 11,8 11,9 110,0 11	/89,/	047,4	1005,7	102/,					
WACC	rom operations 1097,6 rom investing activities 1,8 rom financing activities (repayment) 6,8 fillow 1106,2 for interest 3,3 for taxes 18,9 for taxes 18,9 for to	0.62201	-0.052052	7 1 55007	1 74741	0 20011	0.00052	0.11162	0.07721	-0.0114
		1,8								
MV of debt Tax rate	1106,2									
		6,8 9,3 12,7 606,6 302,5 248 230,2 629,7 0,3 1106,2 1230,9 1128,4 1682,2 1226,86 1201,11 1066,4 1525,8 946,4 0 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11 1106,2 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11 111,3 12 11,0 11,0 11,0 11,0 11,0 11,0 11,0 1	0,2							
Cost of debt			1128,4 1682,2 1226,86 1201,11 1066,4 1525,8 946,4 2337,1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 6374,56 7575,67 8642,07 10167,9 11114,3 1 3465,5 5147,7 1367,41 136,41 153,815 172,926 168,298 231,402 2474,4 1025,7 1016,41	0,025						
After tax cost of debt			1230,9	0,0						
Equity Value= FCFF-Debt	es	679,06								
Forecast	138									
net earnings/ net income	138									
Depreciation	138									
Accounts receivable	413,2 410,6 461,7 447,5 370,1 411,1 334,6 344,6 362,5 34 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 90 11,8 1,8 1,6 8 3 2,9 0,5 0,6 0,1 0,4 1,4 1,4 1,5 1,5 1,5 1,5 1,5 1,5 1,5 1,5 1,5 1,5									
Inventory	ies 6,8 9,3 12,7 606,6 302,5 248 230,2 629,7 0,3 1106,2 1230,9 1128,4 1682,2 1226,86 1201,11 1066,4 1525,8 946,4 9(
Accounts payable	ities 1,8									
Cash flow from operations	sting activities 1,8									
	61,8 59,4 117 66,1 55,1 49,5 56,6 53,9 54,7 53,4 54,5 5									
			0.50404	0.505=0		0.550.5				
Cash flow from investing activities		0,612	0,62424	0,63672	0,64946	0,66245				
	61.8 59.4 117 66.1 55.1 49.5 56.6 53.9 54.7 3.4 484.6 503 560.2 498.5 441.3 465.2 353.9 390.3 420.7 31 411.1 334.6 344.6 362.5 3.4									
Cash flow from financing activities	484,6 503 560,2 498,5 441,3 465,2 353,9 390,3 420,7 31 413,2 410,6 461,7 447,5 370,1 411,1 334,6 344,6 362,5 34 1097,6 1220 1107,7 1072,6 921,46 952,61 835,6 896 945,7 96 1085 1,8 1,6 8 3 2,9 0,5 0,6 0,1 0,4 1086 1,8 1,6 8 3 2,9 0,5 0,6 0,1 0,4 1086 1097,6 1220,9 1128,4 1682,2 1226,86 1201,11 1066,4 1525,8 946,4 99 109									
Total cash flow		924,426	942,882	961,74	980,941	1000,56				
Cash paid for interest		3,978	4,05756	4,13871	4,22149	4,30592				
Plus: Interest expense × (1 – Tax rate)		2,9835	3,04317	3,10403	3,16611	4,30592				
Less: Investment in fixed capital			60,2516							
Unlevered Cash flow		984,23574			1044,48					
WACC		-1 %		-1 %	-1 %	-1 %				
PV of cash flow	90		1027,63			1116,71				
Sum of present values of FCF		95,037594		2000,70	200-1,1	,,,				
FCF (t+1)		39,047002								
Terminal Value		039,78524								
	-36	035,18524								
	20	205 05002								
PV terminal value		205,86882								
	-32	205,86882 910,83122 207,60927								

Appendix 15 DCF of UPM

IIDM	2005	2000	200	7 2	ากอ	2000	20	110 2015	2016	2017	2018
UPM Net profit	2005 261	2006 367	200		008 180	2009 169		010 2015 661 916		2017 974	2018 1496
Depreciation	1130	890			306	779		65 524		450	422
Accounts receivable	165	1567	171		586	1446		61 1876	1	1783	1833
Inventory	1256	1255	134		354	1112		99 1367		1311	164
Accounts payable	1364	1399	144		258	1206		17 1619		1765	188
Cash flow from operations	4176	5478	562		924	4712		03 6302	_	6283	727
cush now nom operations	4170	3470	302	.5 -7.	72-1	7/12	3,	03 0302	0031	0203	727
Cash flow from investing activities											
Purchases of PP&E	47	108	7	1	33	46		55 26	93	305	3
proceeds of tangible assets			-					-			
Cash flow from financing activities											
Borrowing (repayment)	262	398	6	6 :	153	6		23 519	540	964	33
Total cash flow	4485	5984	576	_	110	4764	57	81 6847		7552	763
Beginning cash	0	4485	1046	9 16	231	21341	261	.05 31886	38733	45457	5300
Ending cash	4485	10469	1623	1 21:	341	26105	318	86 38733	45457	53009	6064
Notes:											
Cash paid for interest	156	187	19	1 :	202	163		92 22	40	32	1
Cash paid for taxes	93	159	16		76	31		77 140		216	25
Cost of debt	0,03	0,037	0,0		,05	0,021	0,01	_		0,025	0,02
	4,54369	6,672131			_	3525955	1,582			0,78049	0,36585
Book Value of Debt	5302	4345	431		071	4464		79 3066	<u> </u>	1241	85
MV of debt	5152,12	4196,643	4118,61			375,5367	3912,1		 	1211,51	835,487
Cash flow from operations	4176	5478	562		924	4712	_	03 6302		6283	727
Plus: Interest expense × (1 – Tax rate)	113,88	136,51	139,4		-	120,62	68,		1	25,6	1
Less: Investment in fixed capital	1191	853	79		319	788		36 591		177	39
Free cash flow to the firm	5480,88	6467,51	6557,4		-	5620,62	6507,			6485,6	767
Free cash flow !	2677	5408	589		961	4464		83 6389		6721	937
		- 70									
WACC	0,10863	-0,205418	0,003774	4 1,353	523 0.	9898965	-0,277	68 -0,05856	-0,08433	-0,29957	-0,18255
MV of debt	5152,12	4196,643			_	375,5367	3912,1			1211,51	835,487
Tax rate	0,27	0,27	0,2	,	,26	0,26	_	,26 0,2		0,2	0,:
Cost of debt	0,03	0,037	0,0	_	,05	0,021	0,01		 	0,025	0,02
After tax cost of debt	0,0219	0,02701	0,036			0,01554	0,012			0,02	0,02
Equity Value= FCFF-Debt	-208,299	3942,865		4 -2335,		1550,958		60 4363,117			8554,729
Forecast		2019	2020	2021				umptions	,255	1	
net earnings/ net income		1525,92	1556,44	1587,57		_		x Rate	0,25	.	
Depreciation		430,44	439,049	447,83	_	_		count Rate	WACC	+	
Accounts receivable		1869,66	1907,05	1945,19				owth Rate	0,02	+	
Inventory		1674,84	1708,34	1742,5				t of Debt	0,02	+	
Accounts payable		1918,62	1956,99	1996,13				LOI DEBL	0,2	4	
Cash flow from operations		7419,48								+	
custi flow from operations		7419,48	7567,87	7719,23	7873,	OT 803	1,08			-	
Cook flow from investigation and it		22.64	22 2020	22.0507	24.00	70 25 2	200				
Cash flow from investing activities		32,64	33,2928	33,9587	34,63	78 35,3	306				
Court flows from fine							\dashv				
Cash flow from financing activities		227.5-	227.55	244.2=-	244-	70 0-	1.26				
		337,62	337,62	344,372			1,26				
Total cash flow		7789,74	7938,78	8097,56	8252,	62 841	/,67				
Cash paid for interest		15,3	15,606	15,9181	16,23	65 16,5	612				
Plus: Interest expense × (1 - Tax rate)		11,475	11,7045	11,9386	12,17	74 16,5	612				
Less: Investment in fixed capital		431,0928			_		_				
Unlevered Cash flow		7862,0478									
				-18 %			8 %				
		-18 %	-18 %1								
WACC	96	-18 % 17.813604	-18 % 12001	14974 7	18681	5.2 1899	87.51				
WACC PV of cash flow		17,813604		14974,7	18685	5,2 1898	87,5				
WACC PV of cash flow Sum of present values of FCF	74:	17,813604 266,27333		14974,7	18685	5,2 1898	87,5				
WACC PV of cash flow Sum of present values of FCF FCF (t+1)	742	17,813604 266,27333 9367,2698		14974,7	18685	5,2 1898	87,5				
WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	74. 19	17,813604 266,27333 9367,2698 515,56397		14974,7	18685	5,2 1898	87,5				
WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	74: 19 -950 -26:	17,813604 266,27333 9367,2698 515,56397 1958,1843		14974,7	18685	5,2 1898	87,5				
WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	74: 1: -95(-26: -1)	17,813604 266,27333 9367,2698 515,56397		14974,7	18685	5,2 1898	87,5				

Appendix 16 DCF of Valmet

VALMET	2005	2006	20	007	2008	200	9 2	2010	2015	2016	2017	201
Net profit	237	410		384	390	15:	_	258	78	82	127	15
Depreciation	102	105		148	138	14		178	92	87	81	7
Accounts receivable	918	1218		274	1146	93	_	178	575	646	662	55
				_				_				
Inventory	888	1112		110	1606	117		1305	508	471	442	41
Accounts payable	925	1238		307	1189	106	_	L377	767	754	817	28
Cash flow from operations	3070	4083	45	523	4469	346	9 4	1360	2020	2040	2129	148
out the form to the second the second								_				
Cash flow from investing activities							_	_				
Purchases of PP&E	39	277		14	10		3	7	41	58	64	7
Cook floor from Cook day and the												
Cash flow from financing activities					4.50			4.0				
Borrowing (repayment)	2	90		37	163	20		46	0	62	90	4.5
Total cash flow	3111	4450		574	4642	367		1413	2061	2160	2283	15
Beginning cash	0	3111		_	12135	1677	_)454	24867	26928	29088	313
Ending cash	3111	7561	121	135	16777	2045	1 24	1867	26928	29088	31371	329
Notes:												
Cash paid for interest	55	45		45	64	6	3	73	7	14	12	
Cash paid for taxes	50	68	1	114	154	13	3	98	25	40	58	
Cost of debt	0,03	0,037	0	,05	0,05	0,02	1 0,0	175	0,03	0,025	0,025	0,0
	1,6019417	1,605593			47619	1,3986			0,203883			_
Book Value of Debt	753	830		722	1190	277		2225	371	267	219	2
MV of debt	732,6699	801,9913	689,7619		6,381	2719,3	_	_	360,3981	260.8293		196,219
Cash flow from operations	3070	4083		523	4469	346	_	1360	2020	200,8293	213,93122	14
					47,36	50,3		4,02				14
Plus: Interest expense × (1 – Tax rate)	40,15	32,85							5,6	11,2	9,6	
Less: Investment in fixed capital	340	-158		144	136	14:		212	109	93	90	
Free cash flow to the firm	3450,15	3957,85	4699		52,36	3661,3	_		2134,6	2144,2	2228,6	14
Free cash flow !	2443	4519	49	969	4369	298	7 4	1806	1908	1926	2735	19
WACC	-0,097568	-1,59345	-1,47595	61 0,41	61652	0,1012	-0,143	3686	0,008222	-0,036756	-0,097794	0,06931
MV of debt	732,6699	801,9913	689,7619	905 113	6,381	2719,3	2 2187,9	9877	360,3981	260,8293	213,95122	196,219
Tax rate	0,27	0,27	0	,27	0,26	0,2	5	0,26	0,2	0,2	0,2	
Cost of debt	0,03	0,037		,05	0,05	0,02		175	0,03	0,025	0,025	0,0
After tax cost of debt	0,0219	0,02701	0,03		0,037	0,0155		_	0,024	0,02	0,02	0,
Equity Value= FCFF-Debt	3090,497	_	-10564,3		8,801	605,44			1756,794		2256,215	1201,8
	3030,437		<u> </u>		Ť					1303,130	7	1201,6
Forecast		2019	2020	2021		2022	2023 /	Assum	ptions		4	
net earnings/ net income		155,04	158,141	161,304	1 16	4,53	167,82	Tax R	ate	0,2	.5	
Depreciation		77,52	79,0704	80,6518	82,	2648 8	3,9101	Disco	unt Rate	WAC	С	
Accounts receivable		566,1	577,422	588,97	7 60	0,75 6	12,765	Grow	th Rate	0,0	2	
Inventory		427,38	435,928		+		462,61			0,	-	
'						-		2031 0	n Debt	- 0,		
Accounts payable		291,72	297,554				15,767				-	
Cash flow from operations		1517,76	1548,12	1579,08	3 161	0,66 1	642,87				┙	
Cash flow from investing activities		74,46	75,9492	77,4682	79,0	0175 8	0,5979					
Cash flow from financing activities												
cush from from financing accivities		10 26	10 26	10 727	10	7272 1	0.1017					
		18,36	18,36				9,1017					
Total cash flow		1610,58	1642,42	1675,27	/ 1/	08,4 1	742,57					
Cash paid for interest		5,1	5 202	5,30604	1 5 4	1216	5,5204					
cash para for merest		3,1	3,202	3,3000	, 3,4.	1210	3,3204					
Plus: Interest expense v /1 Tax	۵۱	ວ ດາເ	2 0015	3,97953	2 4 0	5012	5 5204					
Plus: Interest expense × (1 – Tax rat	c)	3,825					5,5204					
Less: Investment in fixed capital		79,0092	,									
Unlevered Cash flow	1	.600,5942	1632,61	1665,26	169	8,56	1651,7					
WACC		7 %	7 %	7 %	6	7 %	7 %					
PV of cash flow	140	6,841346										
Sum of present values of FCF		19,077744	,01		1	,	-3,01					
· ·		-			+	_						
FCF (t+1)		88,578117			1							
T = : = 1 \ / = 1 =	261	29,78614		1	1							
Terminal Value		,			_							
PV terminal value		89,96616										
	186											

Appendix 17 DCF of Wärtsilä

WÄRTSILÄ	2005	200	6	2007	2008	20	09	2010	2015	2016	2017	2018
Net profit	168	35		265	389		96	397	451	357	383	386
Depreciation	71,6	7		78	99		65	116	124	138	134	130
Accounts receivable	670,2	77	2	874	891	. 10	28	860	1394	1220	1307	1222
Inventory	638,6	83	8	1081	1656	15	77	1244	1200	1042	1051	1165
Accounts payable	238,1	27	1	348	444	2	99	366	510	502	539	596
Cash flow from operations	1786,5	230	6	2646	3479	34	65	2983	3679	3259	3414	3499
Cash flow from investing activities	20	02		4.47	4.47			02	27			0.0
Purchases of PP&E	28	93,	9	147	147	1	57	83	37	55	64	99
Cash flow from financing activities			+	-		-						
Borrowing (repayment)	44.7	6,	۵	5	0		3	78	112	91	101	84
Total cash flow	1859,2	2406,		2798	3626	_		3144	3828	3405	3579	3682
Beginning cash	0			4266	7064			4315	17459	21287	24692	28271
Ending cash	1859,2	426		7064	10690	_		7459	21287	24692	28271	31953
Notes:												
Cash paid for interest	47,6	2	4	42	45		72	72	29	13	6	14
Cash paid for taxes	50,5	5		127	104	_	58	173	108	127	119	1
Cost of debt	0,03	0,03		0,05	0,05			0175	0,03	0,025	0,025	
Part Value of S. Li	1,3864078	0,856316		-	2,14286				0,8446602	0,3170732	0,14634146	
Book Value of Debt	403	27	_	283	664		64	628	724	628	619	
MV of debt	392,64854		_		634,524				703,75728	613	604,04878	-
Cash flow from operations Plus: Interest expense × (1 – Tax rate)	1786,5 34,748	230 17,5		2646 30,66	3479 33,3		_	2983 53,28	3679 23,2	3259 10,4	3414 4,8	3499 11,2
Less: Investment in fixed capital	137,5	17,5		78	109	+	28 S 91	70	142	10,4	169	
Free cash flow to the firm	1958,748	2448,6		54,66	3621,3	_		06,28	3844,2	3416,4	3587,8	
Free cash flow !	1785,3	2316,		3108	3398		_	2307	3685	3135	3521	4251
WACC	-0,942393	-1,11443	1 -1,281	8256	1,73703	1,358	46 -0,4	4361	0,0315748	-0,026863	-0,0494103	-0,13436
MV of debt	392,64854	262,1870	8 271,5	2381	634,524	651,8	24 618,	4373	703,75728	613	604,04878	802,2927
Tax rate	0,27	0,2		0,27	0,26	0,	26	0,26	0,2	0,2	0,2	0,2
Cost of debt	0,03	0,03		0,05	0,05		/	0175	0,03	0,025	0,025	
After tax cost of debt	0,0219	0,0270		0365	0,037			1295	0,024	0,02	0,02	-
Equity Value= FCFF-Debt	33609,115	<u> </u>			688,554			-	3022,778	2897,707	3170,240	3288,552
Forecast		2019	2020		2021	2022		_	umptions		-	
net earnings/ net income			401,594		,		426,175	_	Rate	0,25	-	
Depreciation			135,252	_	_		143,533	_	count Rate	WAC	-	
Accounts receivable			1271,37			322,73	1349,19	_	owth Rate	0,02	-	
Inventory			1212,07			261,03		_	t of Debt	0,2	2	
Accounts payable			620,078			545,13	658,032	_			4	
Cash flow from operations		3568,98	3640,36	3713	3,17 37	787,43	3863,18	3				
Cash flow from investing activities		100,98	103	10!	5,06 10	07,161	109,304	1				
Cash flow from financing activities								-				
justification of the second of		85,68	85,68	87,3	3936 87	7,3936	89,1415	5				
Total cash flow			3829,04	_		81,98	4061,62	-				
			,				,					
Cash paid for interest		14.28	14,5656	14.8	3569 15	5.1541	15.457					
		, -	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,-								
Plus: Interest expense × (1 – Tax rate)	10,71	10,9242	11,1	L427 11	L,3655	15,457	L				
Less: Investment in fixed capital		134,6196	137,312	140,	,058 14	12,859	34,226	5				
Unlevered Cash flow	3	714,3096	3788,6	3864	4,37 39	941,66	3912,86	5				
WACC		-13 %	-13 %	-1	13 %	-13 %	-13 %	6				
PV of cash flow		0,822945	5055,96	595	7,53 70	19,86	6968,58	3				
Sum of present values of FCF		92,75071						1				
1 /	71	07,95579										
FCF (t+1)												
Terminal Value	-460	48,02565						_				
Terminal Value PV terminal value	-460 -947	48,02565 37,84068										
Terminal Value	-460 -947 -654	48,02565										

Appendix 18 DCF of YIT

YIT	200	5	2006	2007		2008	2009	20	10 20	15	2016	2017	2018
Net profit	15	6	175	228		134	68	1	40	47	-7,1	56,6	39,2
Depreciation	23,	9	24,1	27,2		31,8	33,6	3!	5,9 1	2,1	16,5	14,2	53,3
Accounts receivable	54		688	727		778	640			7,6	235,4	213,5	495,5
Inventory	68	_	1006	1265		1509	1477		_	28	1746	1592	1880
Accounts payable	68	_	779	920	_	1126	1118	_		0,3	395,2	392,7	575,1
Cash flow from operations	2094,	9 2	672,1	3167,2	3.	578,8	3336,6	374	3,9 24	75	2386	2269	3043,1
Cash flow from investing activities Purchases of PP&E	2:	3	33	28,6		33,5	20,7	19	9,8	6,6	13,9	12,2	10,4
							-						
Cash flow from financing activities	26	4	27.2	74.2		07.4	110.0		2.4 20	2.0	121.4	112.0	105.6
Borrowing (repayment) Total cash flow	36, 2154,		37,3 742,4	74,2 3270	3.	97,4 709,7	110,6 3467,9	3819		3,9	131,4 2531,3	112,9 2394,1	195,6 3249,1
Beginning cash			154,3	4896,7		166,7	11876,4		-		21848,9	24380,2	26774,3
Ending cash	2154,		896,7	8166,7		876,4	15344,3	1916		_	24380,2	26774,3	30023,4
Notes:													
Cash paid for interest	20,		24,8	27,3		45,4	35,3			5,9	33	32,3	49,6
Cash paid for taxes	3		54,1	66,1		65,3	38,6			0,9	9,1	9,4	23,1
Cost of debt	0,0		0,037	0,05		0,05	0,021	0,01		.03	0,025	0,025	0,025
Book Value of Dobt	0,60291	_		1,3	2,16	51905	0,726053	0,4729			0,804878	0,787805	1,2097561
Book Value of Debt MV of debt	334 974		531	574	907	,8762	701		_	51	699	590 576 2076	891,7
Cash flow from operations	324,874 2094,	_	672,1	3167,2		578,8	687,3078 3336,6	374	_	75	682,7561 2386	576,3976 2269	871,16098 3043,1
Plus: Interest expense × (1 – Tax rate)	15,11		8,104	19,929		3,596	26,122	20,	· -	72	2386	25,84	3043,1
Less: Investment in fixed capital	33,		19,7	32,1	٥,	19	32,7			9,4	14,8	12,4	42,9
Free cash flow to the firm	2143,91			32,1	363	1,396	3395,422	3791,			2427,2	2307,24	3125,68
Free cash flow !	2168,		755,5	3149,3		705,6	3013,5	500		43	2258,1	2094,4	2244,1
WACC	-0,183			0,939331	_	12993	1,117931			-	-0,054885	0,02911	0,0778211
MV of debt	324,874			47,9667	807,	,8762	687,3078			-	682,7561	576,3976	871,16098
Tax rate	0,2		0,27	0,27		0,26	0,26		_	0,2	0,2	0,2	0,2
Cost of debt	0,0	_	0,037	0,05		0,05	0,021	0,01		.03	0,025	0,025	0,025
After tax cost of debt	0,021 2301,83		2701	0,0365 2513,934		0,037 8,577	0,01554 915,871				0,02	0,02	0,02
Equity Value= FCFF-Debt	2301,63							6501,1		19	1885,398	1665,578	2028,838
Forecast		2019	20:		021	20	_)23 Assur	-	+			
net earnings/ net income		39,984	40,78		_	42,43	13 43	,28 Tax	кате	+	0,25		
			EE 4E			F7 C0	20 50 0						
Depreciation		54,366				57,69			ount Rate	+	WACC		
Accounts receivable		505,41	515,5	18 525,	829	536,3	45 547,0)72 Grov	vth Rate		0,02		
Accounts receivable Inventory		505,41 1917,6	515,5 1955,	18 525, 95 1995	.829 5,07	536,3 2034,	45 547,0 97 2075	72 Grov ,67 Cost					
Accounts receivable Inventory Accounts payable	5	505,41 1917,6 86,602	515,5 1955,9 598,3	18 525, 95 1995 34 610,	829 5,07 301	536,3 2034, 622,5	45 547,0 97 2075 07 634,9	072 Grov ,67 Cost 957	vth Rate		0,02		
Accounts receivable Inventory	5	505,41 1917,6	515,5 1955,	18 525, 95 1995 34 610,	829 5,07 301	536,3 2034,	45 547,0 97 2075 07 634,9	072 Grov ,67 Cost 957	vth Rate		0,02		
Accounts receivable Inventory Accounts payable	5	505,41 1917,6 86,602	515,5 1955,9 598,3	18 525, 95 1995 34 610,	829 5,07 301	536,3 2034, 622,5	45 547,0 97 2075 07 634,9	072 Grov ,67 Cost 957	vth Rate		0,02		
Accounts receivable Inventory Accounts payable	5 3	505,41 1917,6 86,602	515,5 1955,9 598,3 3166,0	18 525, 95 1995 34 610, 04 3229	829 5,07 301 9,36	536,3 2034, 622,5	45 547,0 97 2075 07 634,9 95 3359	957 Grov ,67 Cost 957 ,83	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations	5 3	505,41 1917,6 86,602 103,96	515,5 1955,5 598,3 3166,0	18 525, 95 1999 34 610, 04 3229 02 11,0	.829 5,07 301 9,36	536,3 2034, 622,5 3293, 11,25	45 547,0 97 2075 07 634,9 95 3359 73 11,48	072 Grov ,67 Cost 957 ,83	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	5 3	505,41 1917,6 86,602 103,96 10,608	515,5 1955,; 598,3 3166, 10,820	18 525, 95 1999 34 610, 04 3229 02 11,0	829 5,07 301 9,36 366	536,3 2034, 622,5 3293, 11,25	45 547,0 97 2075 07 634,9 95 3359 73 11,48	772 Grov 7,67 Cost 957 7,83 824	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities	5 3	505,41 1917,6 86,602 103,96	515,5 1955,5 598,3 3166,0	18 525, 95 1999 34 610, 04 3229 02 11,0	.829 5,07 301 9,36	536,3 2034, 622,5 3293, 11,25	45 547,0 97 2075 07 634,9 95 3359 73 11,48	772 Grov 7,67 Cost 957 7,83 824	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	5 3	505,41 1917,6 86,602 103,96 10,608	515,5 1955,; 598,3 3166, 10,820	18 525, 95 1999 34 610, 04 3229 02 11,0	829 5,07 301 9,36 366	536,3 2034, 622,5 3293, 11,25	45 547,0 97 2075 07 634,9 95 3359 73 11,48	772 Grov 7,67 Cost 957 7,83 824	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	5 3	505,41 1917,6 86,602 103,96 10,608	515,5 1955,; 598,3 3166, 10,820	18 525, 95 1999 34 610, 04 3229 02 11,0	829 5,07 301 9,36 366	536,3 2034, 622,5 3293, 11,25	45 547,0 97 2075 07 634,9 95 3359 73 11,48	772 Grov 7,67 Cost 957 7,83 824	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 366 502 43,9	536,3 2034, 622,5 3293, 11,25 203,5 3508,	45 547,/ 97 2075 07 634,/ 95 3359 73 11,44 02 207,/ 71 3578	072 Grov ,67 Cost 057 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 366 502 43,9	536,3 2034, 622,5 3293, 11,25 203,5 3508,	45 547,0 97 2075 07 634,9 95 3359 73 11,48	072 Grov ,67 Cost 057 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 366 502 43,9	536,3 2034, 622,5 3293, 11,25 203,5 3508,	45 547,/ 97 2075 07 634,/ 95 3359 73 11,44 02 207,/ 71 3578	072 Grov ,67 Cost 057 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 366 502 43,9	536,3 2034, 622,5 3293, 11,25 203,5 3508,	45 547,/ 97 2075 07 634,/ 95 3359 73 11,44 02 207,/ 71 3578	072 Grov ,67 Cost 057 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 366 502 43,9	536,3 2034, 622,5 3293, 11,25 203,5 3508,	45 547,/ 97 2075 07 634,/ 95 3359 73 11,44 02 207,/ 71 3578	072 Grov ,67 Cost 057 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 366 502 43,9	536,3 2034, 622,5 3293, 11,25 203,5 3508,	45 547,/ 97 2075 07 634,/ 95 3359 73 11,44 02 207,/ 71 3578	072 Grov ,67 Cost 057 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest	1 1 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08	515,5 1955,1 598,3 3166,0 10,820 199,5 3376,1	18 525, 95 1993 34 610, 04 3229 02 11,0 12 203, 37 344	829 5,07 301 9,36 3366 502 43,9	536,368 2034, 622,5 3293, 11,25 203,5 3508,	45 547,0 97 2075 07 634,9 95 3359 73 11,48 02 207,7 71 3578 86 54,76	072 Grov ,67 Cost 957 ,83 324 572 ,88	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest	1 1 3 3 ee)	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592	515,5 1955,1 598,3 3166,0 10,820 199,5 3376,1 51,600	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6	829 5,07 301 3366 3366 502 43,9	536,36,32034,622,53293,11,25 203,532932,5329300000000000000000000000000000000000	45 547,76 97 2075 07 634,9 95 3359 73 11,48 02 207,5 71 3578 86 54,76	072 Grov ,67 Cost 957 ,83 324 572 ,88 624	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest	1 1 3 3 3 ee	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1 51,600	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 38 52,6 4 97 56,7	829 5,07 301 3366 3366 502 43,9 3359 769 831	536,362 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91	45 547,0 97 2075 97 634,9 95 3359 73 11,48 02 207,5 71 3578 86 54,76 65 54,76 88 47,36	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rat Less: Investment in fixed capital Unlevered Cash flow	1 1 3 3 3 ee	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48	515,5 1955,1 598,3 3166,0 10,820 199,5 3376,3 51,600 38,700 55,660 3260,0	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329	829 5,07 301 303 3366 502 43,9 3359 769 831 5,62	536,3 2034, 622,5 3293, 11,25 203,5 3508, 40,26 57,91 3392,	45 547,0 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 - Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC	1 1 3 3 see see see see see see see see see	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8 %	515,5 1955,1 598,3 3166,4 10,824 199,5 3376,3 51,600 38,700 55,660 3260,4 8	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329 %	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow	e) 53	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8 % 965,69	515,5 1955,1 598,3 3166,4 10,824 199,5 3376,3 51,600 38,700 55,660 3260,4 8 2806,9	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF	e) 5 3	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8 % 965,69 3507,1	515,5 1955,1 598,3 3166,1 10,820 199,5 3376,1 51,600 38,700 55,660 3260,1 8	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329 %	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1)	e) 53	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8 % 965,69 3507,1 616,59	515,5 1955,1 598,3 3166,6 10,820 199,5 3376,3 51,600 38,700 55,666 3260,6	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329 %	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 - Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	e)	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8 % 965,69 3507,1 616,59 5253,1	515,5 1955,1 598,3 3166,6 10,820 199,5 3376,1 51,600 38,700 55,660 32806,1	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329 %	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 – Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value PV terminal value	e)	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8,69 965,69 3507,1 616,59 5253,1 1111,1	515,5 1955,1 598,3 3166,6 10,820 199,5 3376,3 51,600 38,700 55,660 3260,4 8 2806,5	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329 %	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		
Accounts receivable Inventory Accounts payable Cash flow from operations Cash flow from investing activities Cash flow from financing activities Total cash flow Cash paid for interest Plus: Interest expense × (1 - Tax rat Less: Investment in fixed capital Unlevered Cash flow WACC PV of cash flow Sum of present values of FCF FCF (t+1) Terminal Value	e) 5 3 3 4	505,41 1917,6 86,602 103,96 10,608 99,512 314,08 50,592 37,944 4,5782 196,48 8 % 965,69 3507,1 616,59 5253,1	515,5 1955,1 598,3 3166,6 10,820 199,5 3376,3 51,600 38,700 55,660 3260,6	18 525, 95 1999 34 610, 04 3229 02 11,0 12 203, 37 344 38 52,6 29 39,4 97 56,7 41 3329 %	829 5,07 301 9,36 3366 3366 3359 769 881 5,62 8 %	536,368 2034, 622,5 3293, 11,25 203,5 3508, 53,68 40,26 57,91 3392, 8	45 547,6 97 2075 07 634,9 95 3359 73 11,44 02 207,5 71 3578 86 54,76 88 47,36 13 3461 18 57,0	072 Grov ,67 Cost 957 ,83 324 572 ,88 524 524 551 ,96 3 %	vth Rate		0,02		